

Equitas Small Finance Bank

Estimate change



TP change



Rating change



| | |
|-----------------------|-------------|
| Bloomberg | EQUITASB IN |
| Equity Shares (m) | 1140 |
| M.Cap.(INRb)/(USD\$) | 64.4 / 0.7 |
| 52-Week Range (INR) | 87 / 52 |
| 1, 6, 12 Rel. Per (%) | -6/-24/-29 |
| 12M Avg Val (INR M) | 318 |

Financials & Valuations (INR b)

| Y/E March | FY25 | FY26E | FY27E |
|---------------|------|-------|-------|
| NII | 32.5 | 33.1 | 38.8 |
| OP | 13.3 | 12.1 | 16.0 |
| NP | 1.5 | 0.5 | 7.0 |
| NIM (%) | 7.5 | 6.7 | 6.7 |
| EPS (INR) | 1.3 | 0.4 | 6.2 |
| BV/Sh. (INR) | 53 | 51 | 56 |
| ABV/Sh. (INR) | 51 | 49 | 54 |

Ratios

| | | | |
|---------|-----|-----|------|
| RoA (%) | 0.3 | 0.1 | 1.1 |
| RoE (%) | 2.4 | 0.8 | 11.5 |

Valuations

| | | | |
|-----------|------|-------|-----|
| P/E(X) | 43.2 | 129.8 | 9.1 |
| P/BV (X) | 1.0 | 1.1 | 1.0 |
| P/ABV (X) | 1.1 | 1.1 | 1.0 |

Shareholding Pattern (%)

| As On | Jun-25 | Mar-25 | Jun-24 |
|----------|--------|--------|--------|
| Promoter | 0.0 | 0.0 | 0.0 |
| DII | 47.1 | 42.7 | 45.4 |
| FII | 16.3 | 16.5 | 19.7 |
| Others | 36.6 | 40.8 | 34.9 |

FII includes depository receipts

CMP: INR56

TP: INR70 (+24%)

Buy

Elevated provisions dent earnings

Asset quality pressures persist; estimate gradual RoA recovery from 4Q

- Equitas SFB (EQUITASB) reported a net loss of INR2.24b vs our estimate of PAT of INR220m, driven by a sharp rise in provisions due to stress in MFI and changes in the provisioning policy.
- NII declined 2% YoY/5% QoQ to INR7.8b (in-line), amid declining yields due to shrinking MFI book and increased stress. NIM contracted 58bp QoQ to 6.55% (our est of 6.88%).
- Advances declined 4% QoQ (up 8.8% YoY) amid a sharp decline in the MFI portfolio (down 21.9% QoQ), which now stands at 9.4% of the portfolio. Meanwhile, deposits grew 18.3% YoY/3.0% QoQ, led by a sharp increase in CA deposits (up 92% YoY/36.7% QoQ). As a result, CASA ratio increased to 29.4%.
- Slippages increased 72% YoY/19.7% QoQ, led by higher slippage in the MFI book. GNPA ratio, thus, increased 3bp QoQ to 2.92%, while NNPA stood flat QoQ at 0.98%. PCR stood stable at 67%.
- We cut our earnings estimates sharply by 86%/21% for FY26/27E and estimate RoA/RoE of 1.1%/11.5% by FY27E. **Reiterate BUY with a TP of INR70 (1.3x FY27E ABV).**

Margins contract 58bp QoQ; credit costs to stay elevated in FY26

- 1QFY26 loss stood at INR2.24b (vs MOFSL of INR220m PAT), impacted by a sharp rise in provisions due to ongoing stress in MFI.
- NII stood at INR7.9b, down 2% YoY/5% QoQ (3% miss) amid declining yields as well as higher funding costs. Declining MFI share further weighed on margins as NIM contracted 58bp QoQ to 6.55% (MOFSL of 6.88%).
- Other income surprised positively at INR2.9b, growing 40% YoY/29% QoQ (12% higher than MOFSL), driven by healthy treasury gains as well as healthy growth in fee income. Opex came in at INR7.6b, up 14% YoY and 3% QoQ (in line). Thus, PPop came in at INR3.1b, down 8% YoY/up 1% QoQ (3% beat).
- Advances declined 4% QoQ (up 8.8% YoY) to INR347.4b, driven by a decline in the MFI business (down 21.9% QoQ). SBL and HF posted healthy growth, rising 2.3% QoQ and 2.1% QoQ. VF loan grew modestly by 12.3% YoY/0.6% QoQ amid a decline in new CV loans by 8.8% QoQ, while used CV loans grew 4.6% QoQ.
- Disbursements declined to INR35.1b in 1QFY26 (down 13% YoY and 18% QoQ), with MFI disbursements falling sharply (down 74% YoY and 25% QoQ). The share of MFI AUM decreased to 9.5% from 11.9%/14.4% in 4Q/3QFY25, as the bank follows a cautious approach in MFI and has guided to reduce this mix further in the coming quarters.
- Deposits posted healthy growth, rising 18.3% YoY/3% QoQ to INR443b, led by a sharp increase in CA deposits (up 92% YoY/36.7% QoQ). CASA ratio, thus, increased to 29.4%.
- On the asset quality front, slippages remained elevated by 72% YoY/19.7% QoQ, led by higher slippages in the MFI book. GNPA ratio increased 3bp QoQ to 2.92%, while NNPA stood flat at 0.98%. PCR stood stable at 67%.

Nitin Aggarwal - Research Analyst (Nitin.Aggarwal@MotilalOswal.com)

Research Analyst: Dixit Sankharva (Dixit.Sankharva@MotilalOswal.com) | **Disha Singhal** (Disha.Singhal@MotilalOswal.com)

Investors are advised to refer through important disclosures made at the last page of the Research Report.

Motilal Oswal research is available on www.motilaloswal.com/Institutional-Equities, Bloomberg, Thomson Reuters, Factset and

Highlights from the management commentary

- The bank reiterated its strategy to scale down the MFI book and accelerate secured lending, aiming for a healthier loan mix transformation by FY26-end.
- Management emphasized that credit cost is likely to remain elevated in 2QFY26 but is expected to normalize from 3QFY26 as asset quality stabilizes and recovery trends sustain.
- The bank disclosed that additional provisions were created in 1QFY26 to strengthen the balance sheet.
- The bank remains confident of delivering RoA of >1% by 4QFY26, supported by an improving operating leverage, digital-led efficiencies, and a continued shift toward secured retail segments.

Valuation and view: Reiterate BUY with TP of INR70

EQUITASB reported a weak quarter amid muted loan growth, elevated credit costs, and declining yields, while slippages also stood elevated. Deposit growth was steady, while the CA book increased sharply, resulting in an improvement in the CASA ratio. Loan book declined amid a sharp dip in the MFI book, given the bank's cautious approach to the MFI business. Meanwhile, SBL and housing book are expected to see a proportionate increase as MFI shrinks. Credit costs are expected to remain high amid continued stress in MFI. For 1Q, ordinances in Karnataka and Tamil Nadu impacted collection efficiency, leading to a spike in credit costs. However, trends showed some recovery in Jul'26. With the MFI mix decreasing at a faster pace, the bank's margins may see a downward bias, thus putting pressure on operating earnings. We cut our earnings sharply by 86%/21% for FY26/27E and estimate FY27E RoA/ RoE at 1.1%/ 11.5%. **Reiterate BUY with a TP of INR70 (1.3x FY27E ABV).**

Quarterly Performance

| Y/E March | FY25 | | | | FY26E | | | | FY25 | FY26E | FY25E 1QE | (INR b) v/s Est |
|-----------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------------|
| | 1Q | 2Q | 3Q | 4Q | 1QA | 2QE | 3QE | 4QE | | | | |
| Interest Income | 15.0 | 15.5 | 16.1 | 16.4 | 16.5 | 16.4 | 17.7 | 18.9 | 63.1 | 69.6 | 16.9 | 3% |
| Interest Expense | 7.0 | 7.5 | 7.9 | 8.1 | 8.6 | 8.7 | 9.4 | 9.8 | 30.6 | 36.5 | 8.8 | 2% |
| Net Interest Income | 8.0 | 8.0 | 8.2 | 8.3 | 7.9 | 7.7 | 8.3 | 9.2 | 32.5 | 33.1 | 8.1 | -3% |
| % Change (YoY) | 7.9 | 4.8 | 4.2 | 5.5 | -2.0 | -3.8 | 1.9 | 10.5 | 5.6 | 1.7 | 1.1 | |
| Other Income | 2.1 | 2.4 | 2.4 | 2.3 | 2.9 | 2.6 | 2.7 | 2.7 | 9.1 | 10.9 | 2.6 | 12% |
| Total Income | 10.1 | 10.4 | 10.6 | 10.5 | 10.8 | 10.3 | 11.0 | 11.9 | 41.6 | 44.0 | 10.7 | 1% |
| Operating Expenses | 6.7 | 6.9 | 7.2 | 7.4 | 7.6 | 7.8 | 8.1 | 8.4 | 28.3 | 31.9 | 7.7 | 0% |
| Operating Profit | 3.4 | 3.5 | 3.3 | 3.1 | 3.1 | 2.5 | 2.9 | 3.5 | 13.3 | 12.1 | 3.0 | 3% |
| % Change (YoY) | 9.1 | 5.9 | -7.6 | -16.9 | -7.5 | -27.6 | -12.1 | 13.2 | -3.1 | -9.1 | -10.5 | |
| Provisions | 3.0 | 3.3 | 2.4 | 2.6 | 6.1 | 2.3 | 1.6 | 1.4 | 11.4 | 11.5 | 2.8 | 122% |
| Profit before Tax | 0.4 | 0.2 | 0.9 | 0.5 | -3.0 | 0.2 | 1.3 | 2.1 | 2.0 | 0.7 | 0.3 | -1112% |
| Tax | 0.1 | 0.1 | 0.2 | 0.1 | -0.7 | 0.0 | 0.3 | 0.5 | 0.5 | 0.2 | 0.1 | -1095% |
| Net Profit | 0.3 | 0.1 | 0.7 | 0.4 | -2.2 | 0.1 | 1.0 | 1.6 | 1.5 | 0.5 | 0.2 | -1118% |
| % Change (YoY) | -86.5 | -93.5 | -67.2 | -79.7 | -968.7 | 10.6 | 48.8 | 279.7 | -81.6 | -66.7 | -14.7 | |
| Operating Parameters | | | | | | | | | | | | |
| AUM | 349 | 361 | 373 | 380 | 376 | 361 | 434 | 460 | 402 | 460 | 349 | 8% |
| Deposits | 375 | 399 | 407 | 431 | 444 | 453 | 474 | 493 | 431 | 493 | 444 | 0% |
| Loans | 319 | 340 | 354 | 362 | 347 | 380 | 398 | 415 | 362 | 415 | 373 | -7% |
| AUM Growth (%) | 17.8 | 15.4 | 13.9 | 10.6 | 7.9 | 0.0 | 16.3 | 21.0 | 16.9 | 14.5 | 0.0 | |
| Deposit Growth (%) | 35.4 | 29.2 | 25.8 | 19.3 | 18.3 | 13.6 | 16.3 | 14.4 | 19.3 | 14.4 | 18.3 | |
| Loan Growth (%) | 16.0 | 18.1 | 21.1 | 16.9 | 8.8 | 12.0 | 12.4 | 14.5 | 16.9 | 14.5 | 16.9 | |
| Asset Quality | | | | | | | | | | | | |
| Gross NPA (%) | 2.73 | 2.95 | 2.97 | 2.89 | 2.92 | 2.89 | 2.97 | 2.70 | 2.89 | 2.70 | 2.78 | |
| Net NPA (%) | 0.83 | 0.97 | 0.96 | 0.98 | 0.98 | 0.98 | 1.00 | 0.90 | 0.98 | 0.90 | 0.90 | |
| PCR (%) | 70.3 | 67.7 | 68.3 | 66.8 | 67.0 | 66.7 | 67.2 | 67.4 | 66.8 | 67.4 | 68.2 | |

E: MOFSL Estimates

Quarterly snapshot

| Profit and Loss, INRb | FY25 | | | | FY26 | Change (%) | |
|----------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | 1Q | 2Q | 3Q | 4Q | 1Q | YoY | QoQ |
| Net Interest Income | 8.0 | 8.0 | 8.2 | 8.3 | 7.9 | -2 | -5 |
| Other Income | 2.1 | 2.4 | 2.4 | 2.3 | 2.9 | 40 | 29 |
| Trading profits | 0.3 | 0.5 | 0.4 | 0.3 | 1.2 | 314 | 329 |
| Total Income | 10.1 | 10.4 | 10.6 | 10.5 | 10.8 | 7 | 2 |
| Operating Expenses | 6.7 | 6.9 | 7.2 | 7.4 | 7.6 | 14 | 3 |
| Employee | 3.7 | 4.0 | 4.3 | 4.2 | 4.6 | 23 | 10 |
| Others | 3.0 | 2.9 | 3.0 | 3.3 | 3.0 | 3 | -7 |
| Operating Profits | 3.4 | 3.5 | 3.3 | 3.1 | 3.1 | -8 | 1 |
| Core Operating Profits | 3.1 | 3.0 | 2.9 | 2.8 | 1.9 | -37 | -31 |
| Provisions | 3.0 | 3.3 | 2.4 | 2.6 | 6.1 | 101 | 137 |
| PBT | 0.4 | 0.2 | 0.9 | 0.5 | -3.0 | -932 | -658 |
| Taxes | 0.1 | 0.1 | 0.2 | 0.1 | -0.7 | -837 | -759 |
| PAT | 0.3 | 0.1 | 0.7 | 0.4 | -2.2 | -969 | -632 |
| Balance Sheet | | | | | | | |
| Loans | 319 | 340 | 354 | 362 | 347 | 9 | -4 |
| AUM's | 349 | 361 | 373 | 380 | 376 | 8 | -1 |
| Deposits | 375 | 399 | 407 | 431 | 444 | 18 | 3 |
| CASA Deposits | 117 | 122 | 117 | 124 | 131 | 11 | 5 |
| -Savings | 106 | 107 | 102 | 108 | 108 | 2 | 0 |
| -Demand | 12 | 15 | 15 | 16 | 23 | 92 | 37 |
| Loan mix (%) | | | | | | | |
| MFI | 17.1 | 15.6 | 14.4 | 11.9 | 9.4 | -772 | -251 |
| Vehicles | 24.3 | 24.6 | 24.8 | 24.9 | 25.3 | 99 | 39 |
| Small Business loans (incl HF) | 51.9 | 52.9 | 53.9 | 55.7 | 57.5 | 565 | 184 |
| MSE Finance | 3.5 | 3.8 | 4.0 | 4.4 | 4.5 | 97 | 6 |
| Corporate loans | 1.8 | 1.7 | 1.5 | 1.4 | 1.5 | -35 | 11 |
| Others | 1.3 | 1.4 | 1.4 | 1.7 | 1.8 | 47 | 10 |
| Asset Quality (INRb) | | | | | | | |
| GNPA | 8.9 | 10.2 | 10.7 | 10.7 | 10.4 | 17 | -3 |
| NNPA | 2.6 | 3.3 | 3.4 | 3.5 | 3.4 | 29 | -4 |
| Slippages | 3.9 | 5.1 | 5.9 | 5.5 | 6.6 | 72 | 20 |
| Asset Quality Ratios (%) | | | | | | | |
| GNPA (%) | 2.73 | 2.95 | 2.97 | 2.89 | 2.92 | 19 | 3 |
| NNPA (%) | 0.83 | 0.97 | 0.96 | 0.98 | 0.98 | 15 | 0 |
| PCR (Calc, %) | 70.3 | 67.7 | 68.3 | 66.8 | 67.0 | -326 | 20 |
| Slippage ratio | 5.2 | 6.5 | 7.3 | 6.6 | 8.0 | 278 | 136 |
| Business Ratios (%) | | | | | | | |
| Loan/Deposit | 85.1 | 85.2 | 86.9 | 84.0 | 78.3 | -680 | -572 |
| CASA | 31.2 | 30.6 | 28.6 | 28.8 | 29.4 | -183 | 62 |
| Cost to Income | 66.3 | 66.4 | 68.5 | 70.5 | 70.8 | 448 | 30 |
| Cost to Assets | 6.3 | 6.2 | 6.3 | 6.1 | 6.1 | -26 | 2 |
| Tax Rate | 28.0 | 35.8 | 26.1 | 21.0 | 24.8 | -319 | 380 |
| Capitalisation Ratios (%) | | | | | | | |
| Tier-1 (incl profit) | 19.6 | 18.1 | 17.5 | 17.8 | 17.2 | -243 | -68 |
| - CET 1 (incl profit) | 19.6 | 18.1 | 17.5 | 17.8 | 17.2 | -243 | -68 |
| CAR (incl profit) | 20.6 | 19.4 | 20.3 | 20.6 | 20.5 | -7 | -12 |
| LCR | 178.6 | 158.8 | 150.0 | 58.4 | 209.5 | 3,090 | 15,109 |
| Profitability Ratios (%) | | | | | | | |
| Yield on gross advances | 16.5 | 16.5 | 16.6 | 0.0 | 16.0 | -44 | 1,601 |
| Cost of Funds | 7.5 | 7.5 | 7.5 | 7.5 | 7.5 | 3 | -5 |
| Margins | 8.0 | 7.7 | 7.4 | 7.1 | 6.6 | -142 | -58 |
| Other Details | | | | | | | |
| Branches | 969 | 987 | 994 | 994 | 1,035 | 66 | 41 |
| Employees (K) | 22.6 | 23.2 | 24.2 | 25.4 | 25.9 | 3 | 0 |



Highlights from the management commentary

Opening remarks by MD & CEO

- This quarter marks the first reported loss since 2008, driven by elevated credit costs in the MFI segment and additional provisioning to strengthen the balance sheet.
- The bank continues to strengthen its diversification strategy, with secured advances now forming 90% of the non-MFI book.
- Collection efficiency is expected to recover by 3QFY26, with July already showing an improvement (99.14%).
- MFIN 2.0 guardrails, implemented in Jan'25, are expected to improve future underwriting and credit quality. The bank no longer operates in the <INR 300K loan segment.
- CRAR stood strong at 20.48%, aided by a recent INR5b Tier-2 capital raise, improving CAR by 1.7%.
- The Board has approved a Tier-1 capital raise of INR 12.5b to support medium-term growth.
- Retail deposits form over 70% of the deposit base. CASA ratio remained stable during the quarter.
- A significant rise in treasury income aided non-interest income.
- Operating expense growth continues due to ongoing investment in branch expansion (50 new branches) and workforce to support secured lending momentum.
- RoA declined due to credit costs, but the bank expects a strong rebound in H2.

Loans and deposits

- MFI total loan book remained broadly flat QoQ. Secured book grew 18% YoY, with SBL (Small Business Loans) up 22% YoY and Micro LAP showing robust growth.
- Retail deposits form over 70% of deposit base.
- The MFI portfolio declined to 9% of AUM vs 17% YoY, and is expected to drop further to mid-single digits by Mar'26.
- The bank targets 15-16% overall loan growth in FY26, led by secured products.
- The Housing Finance portfolio currently comprises 12% of AUM, with 20% YoY growth guidance.
- The focus remains on used CVs, used cars, and semi-urban affordable housing.
- July DPD trends and collections show early signs of recovery.
- Two new products for HNI clients are in the pipeline.

Yield, cost of funds, margins, and operating expenses:

- Yield on advances dropped QoQ due to a shrinking MFI portfolio and rising delinquencies.
- Yield on disbursements fell 140bp QoQ to 16.76%.
- The cost of funds remained stable at 7.5% in 1QFY26 and is expected to moderate in the coming quarters, aided by revised deposit rates.
- NIM contracted to 7.51% in 1QFY26 (vs 8.36% YoY) but is expected to stabilize by FY26-end.
- The bank has revised rates in SAs and TDs. It will look at lower cost of funds in the coming quarter.
- The C/I ratio rose to 70% due to slower disbursements and income growth. The bank believes C/I has peaked and aims to bring it down to 60-65% over the next few years.

- EQUITASB operates without DSA or outsourced collection agents, keeping variable cost low; fixed costs (employee & tech) dominate opex.
- The bank has not grown fast enough on the income side yet, but July trends suggest positive income momentum resuming.

Asset quality

- GNPA/NNPA levels increased, particularly in MFI and lower-end LAP, notably in Karnataka and Tamil Nadu.
- The bank continues to maintain a strong PCR at 66.83%.
- Total credit cost stood at 3.14% in 1QFY26, including INR1.8b floating provision. Excluding this, the credit cost was 2.6%.
- The bank believes the MFI credit cost peaked in 1QFY26.
- It has given a credit cost (non-MFI Book) guidance of 1% to 1.2% for this FY.
- Some additional provisioning in non-MFI was made book due to a decline in the MFI book, aimed at increasing the PCR. The bank indicates this as a one-off provisioning.

Credit cost guidance

- Investments MFI Book: INR 4b already provided, another INR3b expected in FY26.
- Non-MFI Book: 1%-1.2% for FY26.
- Guardrails introduced in Jan have led to significant improvement in collection efficiency and SMA trends.
- The bank has intentionally made higher provisions to maintain a healthy PCR as the MFI portfolio declines.

Guidance and outlook

- FY26 credit costs are expected to normalize by 4QFY26, with a gradual improvement expected from 3Q onward.
- ROA is guided to return to >1% by 4QFY26 and improve further to 1.5–1.75% by FY27.
- The bank expects secured loan growth of 20% YoY, led by SBL and housing finance.
- Despite short-term earnings impact, management reiterated its confidence in long-term profitability and sustainability.
- Strategy remains focused on building a granular, secured, and diversified portfolio with an emphasis on quality growth over scale.

Story in Charts

Exhibit 1: AUM grew 8% YoY (down 1% QoQ) to IN376b

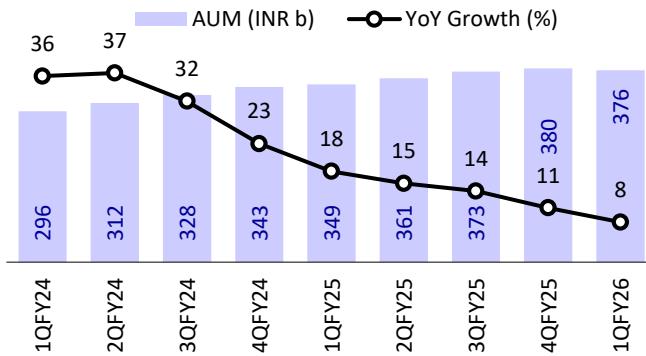


Exhibit 2: Loans/deposits grew 8.8%/18.3% YoY in 1QFY26

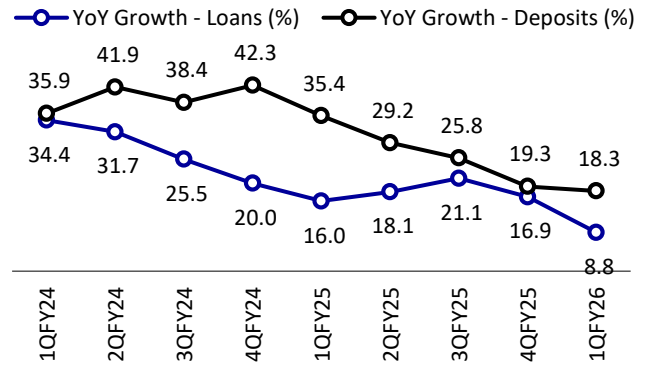


Exhibit 3: NIM moderated 58bp QoQ to 6.55%

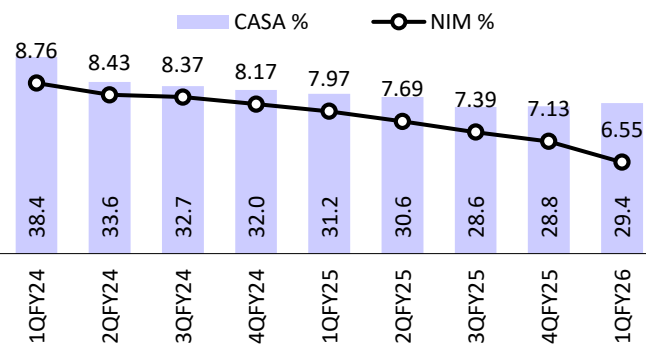


Exhibit 4: YoA declined to 16% and COF stood at 7.49%

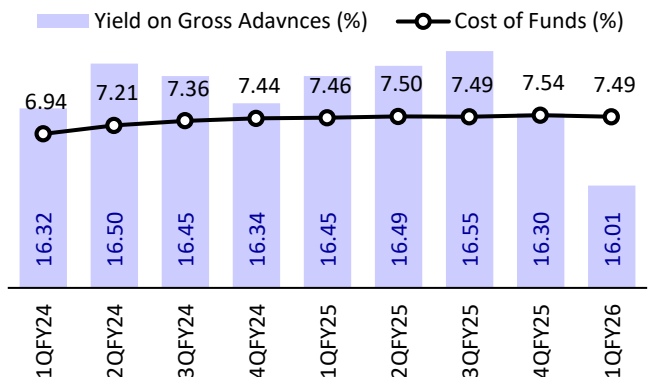


Exhibit 5: CD ratio moderated to 78.3%; LCR at 209.5%

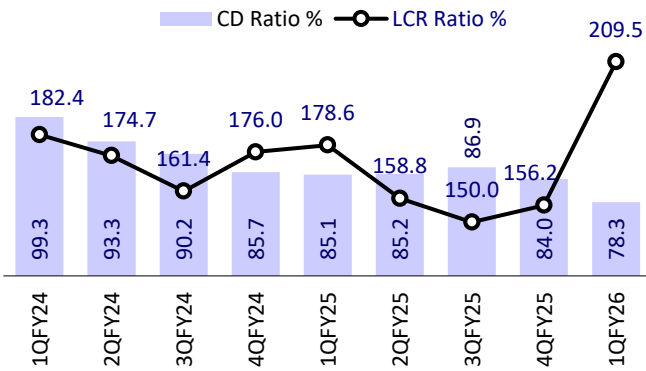


Exhibit 6: C/I ratio increased to 70.8% in 1QFY26

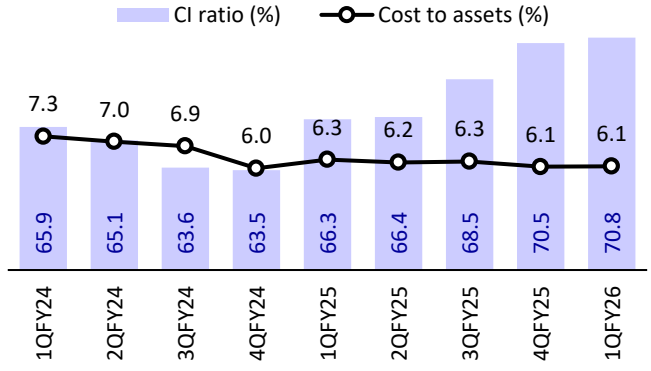


Exhibit 7: Credit cost was high at 6.5% in 1QFY26

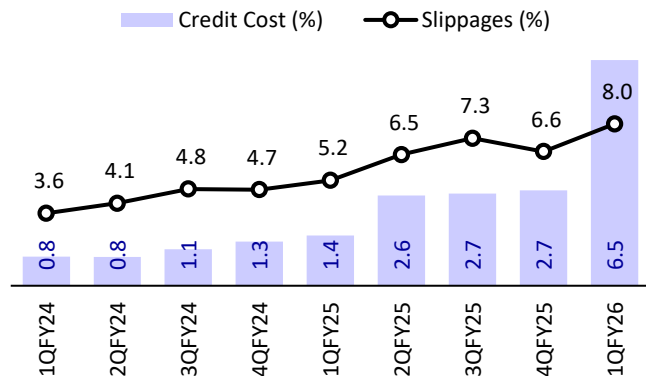
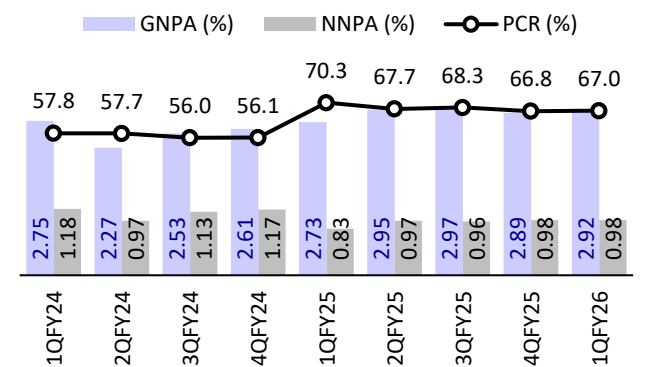


Exhibit 8: GNPA ratio increased by 3bp QoQ; NNPA ratio remained flat QoQ; PCR increased to 67%



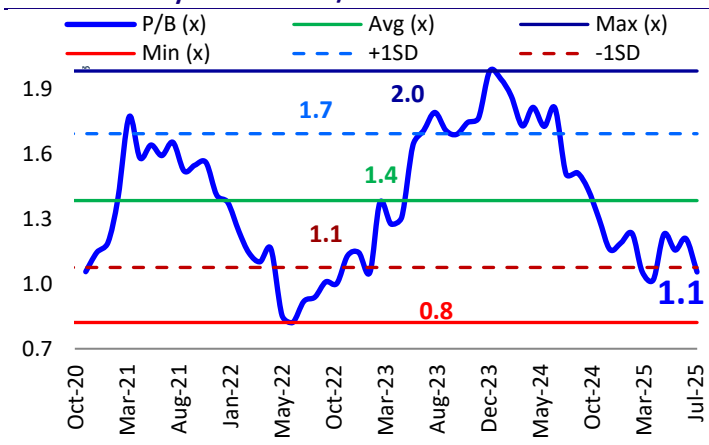
Source: MOFSL, Company

Source: MOFSL, Company

Valuation and view: Reiterate BUY with a TP of INR70

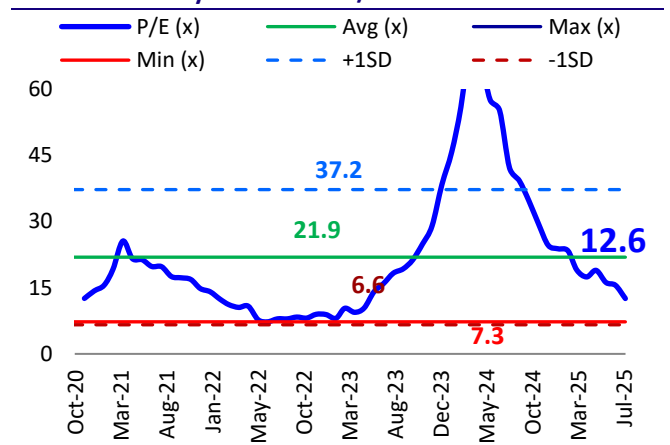
- EQUITASB reported a weak quarter amid muted loan growth, elevated credit costs, and declining yields, while slippages also stood elevated. Deposit growth was steady, while CA book increased sharply, resulting in an improvement in CASA ratio.
- Loan book declined amid a sharp dip in the MFI book, given the bank's cautious approach to MFI business. Meanwhile, SBL and housing book are expected to see a proportionate increase as MFI shrinks.
- Credit costs are expected to remain high amid continued stress in MFI. For 1Q, ordinances in Karnataka and Tamil Nadu impacted collection efficiency, leading to a spike in credit costs. However, the trends witnessed some recovery in Jul'26.
- With the MFI mix decreasing at a faster pace, the bank's margins may see a downward bias, thus putting pressure on operating earnings.
- **We cut our earnings sharply by 86%/21% for FY26/27E and estimate FY27E RoA/ RoE at 1.1%/11.5%. Reiterate BUY with a TP of INR70 (1.3x FY27E ABV).**

Exhibit 9: One-year forward P/B ratio



Source: MOFSL, Company

Exhibit 10: One-year forward P/E ratio



Source: MOFSL, Company

Exhibit12: DuPont analysis

| | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E | FY28E |
|-------------------------------|-------------|--------------|-------------|-------------|-------------|-------------|-------------|
| Interest Income | 13.4 | 13.4 | 13.7 | 12.9 | 12.4 | 12.4 | 12.3 |
| Interest Expense | 5.5 | 5.2 | 6.0 | 6.2 | 6.5 | 6.3 | 6.1 |
| Net Interest Income | 7.89 | 8.22 | 7.67 | 6.63 | 5.91 | 6.08 | 6.25 |
| Fee income | 1.92 | 2.09 | 1.73 | 1.74 | 1.85 | 1.88 | 1.89 |
| Trading and others | 0.17 | 0.07 | 0.26 | 0.12 | 0.10 | 0.09 | 0.08 |
| Other Income | 2.08 | 2.16 | 1.99 | 1.86 | 1.96 | 1.97 | 1.96 |
| Total Income | 9.97 | 10.38 | 9.66 | 8.48 | 7.87 | 8.05 | 8.22 |
| Operating Expenses | 6.60 | 6.58 | 6.23 | 5.76 | 5.70 | 5.55 | 5.35 |
| Employees | 3.48 | 3.54 | 3.41 | 3.35 | 3.32 | 3.25 | 3.16 |
| Others | 3.12 | 3.04 | 2.82 | 2.42 | 2.38 | 2.30 | 2.19 |
| Operating Profits | 3.38 | 3.80 | 3.43 | 2.72 | 2.17 | 2.50 | 2.86 |
| Core operating Profits | 3.21 | 3.73 | 3.17 | 2.60 | 2.07 | 2.41 | 2.79 |
| Provisions | 1.91 | 1.32 | 0.78 | 2.31 | 2.05 | 1.04 | 0.98 |
| PBT | 1.46 | 2.48 | 2.65 | 0.41 | 0.12 | 1.46 | 1.89 |
| Tax | 0.38 | 0.63 | 0.66 | 0.11 | 0.03 | 0.37 | 0.47 |
| RoA | 1.09 | 1.85 | 1.99 | 0.30 | 0.09 | 1.10 | 1.41 |
| Leverage (x) | 6.8 | 6.6 | 7.2 | 8.2 | 9.4 | 10.5 | 11.0 |
| RoE | 7.3 | 12.2 | 14.4 | 2.4 | 0.8 | 11.5 | 15.6 |

Financials and valuations

| Income Statement | | | | | | | (INRb) |
|------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Y/E March | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E | FY28E |
| Interest Income | 34.6 | 41.6 | 54.9 | 63.1 | 69.6 | 78.9 | 92.4 |
| Interest Expense | 14.2 | 16.2 | 24.1 | 30.6 | 36.5 | 40.1 | 45.5 |
| Net Interest Income | 20.4 | 25.4 | 30.8 | 32.5 | 33.1 | 38.8 | 46.9 |
| -growth (%) | 13.4 | 24.8 | 21.0 | 5.6 | 1.7 | 17.4 | 20.7 |
| Non Interest Income | 5.4 | 6.7 | 8.0 | 9.1 | 10.9 | 12.6 | 14.7 |
| Total Income | 25.8 | 32.1 | 38.8 | 41.6 | 44.0 | 51.4 | 61.6 |
| -growth (%) | 16.2 | 24.8 | 20.7 | 7.3 | 5.7 | 16.8 | 19.8 |
| Operating Expenses | 17.0 | 20.4 | 25.0 | 28.3 | 31.9 | 35.5 | 40.1 |
| Pre Provision Profits | 8.7 | 11.8 | 13.8 | 13.3 | 12.1 | 16.0 | 21.5 |
| -growth (%) | -1.7 | 34.9 | 17.1 | -3.1 | -9.1 | 31.7 | 34.4 |
| Core PPOp | 8.3 | 11.5 | 12.7 | 12.8 | 11.6 | 15.4 | 20.9 |
| -growth (%) | -1.5 | 39.2 | 10.3 | 0.4 | -9.5 | 33.3 | 35.7 |
| Provisions | 4.9 | 4.1 | 3.1 | 11.4 | 11.5 | 6.6 | 7.3 |
| PBT | 3.8 | 7.7 | 10.6 | 2.0 | 0.7 | 9.4 | 14.1 |
| Tax | 1.0 | 2.0 | 2.6 | 0.5 | 0.2 | 2.4 | 3.6 |
| Tax Rate (%) | 25.8 | 25.4 | 24.8 | 26.1 | 25.2 | 25.2 | 25.2 |
| PAT | 2.8 | 5.7 | 8.0 | 1.5 | 0.5 | 7.0 | 10.6 |
| -growth (%) | -26.9 | 104.3 | 39.3 | -81.6 | -66.7 | 1,330.2 | 51.2 |

| Balance Sheet | | | | | | | |
|---------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Y/E March | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E | FY28E |
| Equity Share Capital | 12.5 | 11.1 | 11.3 | 11.4 | 11.3 | 11.3 | 11.3 |
| Reserves & Surplus | 29.9 | 40.5 | 48.3 | 49.3 | 46.9 | 52.2 | 61.1 |
| Net Worth | 42.5 | 51.6 | 59.7 | 60.7 | 58.2 | 63.5 | 72.4 |
| Deposits | 189.5 | 253.8 | 361.3 | 431.1 | 493.1 | 577.0 | 683.7 |
| -growth (%) | 15.6 | 33.9 | 42.3 | 19.3 | 14.4 | 17.0 | 18.5 |
| -CASA Dep | 98.6 | 107.3 | 115.5 | 124.1 | 145.0 | 179.4 | 212.6 |
| -growth (%) | 75.6 | 8.9 | 7.6 | 7.5 | 16.8 | 23.8 | 18.5 |
| Borrowings | 26.2 | 29.7 | 17.9 | 21.4 | 22.4 | 27.6 | 33.9 |
| Other Liabilities & Prov. | 11.4 | 14.5 | 14.2 | 15.2 | 16.6 | 19.0 | 21.9 |
| Total Liabilities | 269.5 | 349.6 | 453.0 | 528.4 | 590.4 | 687.2 | 812.0 |
| Current Assets | 21.3 | 12.4 | 35.8 | 55.4 | 49.0 | 48.4 | 52.4 |
| Investments | 44.5 | 66.6 | 90.7 | 92.9 | 108.7 | 128.2 | 151.3 |
| -growth (%) | 20.1 | 49.8 | 36.0 | 2.5 | 17.0 | 18.0 | 18.0 |
| Loans | 193.7 | 258.0 | 309.6 | 362.1 | 414.6 | 488.4 | 581.2 |
| -growth (%) | 15.0 | 33.2 | 20.0 | 16.9 | 14.5 | 17.8 | 19.0 |
| Fixed Assets | 2.0 | 3.8 | 6.0 | 7.0 | 7.7 | 9.0 | 10.6 |
| Other Assets | 7.9 | 8.7 | 10.9 | 11.1 | 10.4 | 13.1 | 16.5 |
| Total Assets | 269.5 | 349.6 | 453.0 | 528.4 | 590.4 | 687.2 | 812.0 |
| Total AUM | 206.0 | 278.6 | 343.4 | 401.5 | 459.7 | 541.6 | 644.5 |
| -growth (%) | 14.9 | 35.3 | 23.2 | 16.9 | 14.5 | 17.8 | 19.0 |

| Asset Quality | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E | FY28E |
|----------------------------|------|------|------|------|-------|-------|-------|
| GNPA (INR m) | 8.4 | 7.2 | 8.2 | 10.7 | 11.4 | 9.2 | 10.6 |
| NNPA (INR m) | 4.8 | 3.1 | 3.6 | 3.5 | 3.7 | 2.6 | 3.0 |
| Slippage (INR m) | 13.9 | 10.9 | 11.4 | 20.3 | 19.4 | 12.6 | 13.4 |
| GNPA Ratio | 4.24 | 2.76 | 2.61 | 2.89 | 2.70 | 1.86 | 1.80 |
| NNPA Ratio | 2.47 | 1.21 | 1.17 | 0.98 | 0.90 | 0.54 | 0.51 |
| Slippage Ratio | 7.67 | 4.81 | 4.01 | 5.90 | 5.00 | 2.80 | 2.50 |
| Credit Cost | 2.19 | 1.43 | 0.94 | 3.22 | 2.90 | 1.40 | 1.30 |
| PCR (Excl Tech. write off) | 42.7 | 56.9 | 56.1 | 66.8 | 67.4 | 71.5 | 71.8 |

Financials and valuations

Ratios

| Y/E March | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E | FY28E |
|--------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Yield and Cost Ratio (%) | | | | | | | |
| Avg. Yield- on Earning Assets | 14.6 | 14.8 | 15.1 | 14.6 | 14.0 | 13.6 | 13.4 |
| Avg. Yield on loans | 17.3 | 16.7 | 17.3 | 16.6 | 15.5 | 15.2 | 15.1 |
| Avg. Yield on Investments | 6.1 | 5.7 | 6.9 | 7.1 | 6.8 | 6.7 | 6.7 |
| Avg. Cost of Int. Bear. Liab. | 6.7 | 6.5 | 7.3 | 7.4 | 7.5 | 7.2 | 6.9 |
| Avg. Cost of Deposits | 6.4 | 6.1 | 7.0 | 7.4 | 7.3 | 6.9 | 6.6 |
| Interest Spread | 7.9 | 8.3 | 7.8 | 7.3 | 6.4 | 6.4 | 6.6 |
| NIM (on IEA) | 8.6 | 9.0 | 8.5 | 7.5 | 6.7 | 6.7 | 6.8 |

Capitalisation Ratios (%)

| | | | | | | | |
|---------|------|------|------|------|------|------|------|
| CAR | 25.2 | 23.8 | 21.7 | 20.0 | 17.4 | 16.5 | 16.3 |
| Tier I | 24.5 | 23.1 | 20.7 | 17.7 | 15.2 | 14.4 | 14.3 |
| CET 1 | 24.5 | 23.1 | 20.7 | 17.3 | 16.0 | 15.6 | 15.6 |
| Tier II | 0.6 | 0.7 | 1.0 | 2.3 | 2.2 | 2.1 | 2.0 |

Business Ratios (%)

| | | | | | | | |
|--------------------------|-------|-------|------|------|------|------|------|
| Loans/Deposit Ratio | 102.2 | 101.6 | 85.7 | 84.0 | 84.1 | 84.6 | 85.0 |
| CASA Ratio | 52.0 | 42.3 | 32.0 | 28.8 | 29.4 | 31.1 | 31.1 |
| Cost/Assets | 6.3 | 5.8 | 5.5 | 5.4 | 5.4 | 5.2 | 4.9 |
| Cost/Total Income | 66.2 | 63.4 | 64.5 | 68.0 | 72.5 | 68.9 | 65.1 |
| Cost/Core income | -4.3 | -11.2 | -2.5 | -5.4 | -6.1 | -6.9 | -8.0 |
| Int. Expense/Int.Income | 41.1 | 38.9 | 43.9 | 48.5 | 52.5 | 50.8 | 49.3 |
| Fee Income/Total Income | 19.2 | 20.2 | 17.9 | 20.5 | 23.6 | 23.4 | 23.0 |
| Other Inc./Total Income | 20.9 | 20.8 | 20.6 | 21.9 | 24.8 | 24.5 | 23.9 |
| Empl. Cost/Total Expense | 52.7 | 53.8 | 54.7 | 58.1 | 58.2 | 58.6 | 59.1 |

Efficiency Ratios (INRm)

| | | | | | | | |
|-------------------------------|-------|-------|-------|-------|-------|-------|-------|
| Employee per branch (in nos) | 20.4 | 22.3 | 23.7 | 25.6 | 27.5 | 29.6 | 31.9 |
| Staff cost per employee | 0.5 | 0.5 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 |
| CASA per branch | 114.5 | 116.4 | 119.8 | 124.9 | 138.9 | 163.7 | 184.8 |
| Deposits per branch | 220.1 | 275.3 | 374.8 | 433.7 | 472.5 | 526.5 | 594.2 |
| Business per Employee (INR m) | 21.8 | 24.9 | 29.4 | 31.2 | 31.6 | 32.8 | 34.5 |
| Profit per Employee (INR m) | 0.2 | 0.3 | 0.3 | 0.1 | 0.0 | 0.2 | 0.3 |

Profitability Ratios and Valuation

| | | | | | | | |
|---------------------------|-------------|-------------|------------|-------------|--------------|------------|------------|
| RoA | 1.1 | 1.9 | 2.0 | 0.3 | 0.1 | 1.1 | 1.4 |
| RoE | 7.3 | 12.2 | 14.4 | 2.4 | 0.8 | 11.5 | 15.6 |
| Book Value (INR) | 34 | 46 | 53 | 53 | 51 | 56 | 64 |
| -growth (%) | 13.8 | 36.9 | 13.2 | 1.7 | -4.0 | 9.1 | 14.0 |
| Price-BV (x) | 1.7 | 1.2 | 1.1 | 1.0 | 1.1 | 1.0 | 0.9 |
| Adjusted BV (INR) | 31 | 44 | 50 | 51 | 49 | 54 | 62 |
| Price-ABV (x) | 1.8 | 1.3 | 1.1 | 1.1 | 1.1 | 1.0 | 0.9 |
| EPS (INR) | 2.3 | 4.9 | 7.1 | 1.3 | 0.4 | 6.2 | 9.3 |
| -growth (%) | -33.0 | 106.8 | 46.6 | -81.8 | -66.7 | 1,330.2 | 51.2 |
| Price-Earnings (x) | 23.9 | 11.5 | 7.9 | 43.2 | 129.8 | 9.1 | 6.0 |

E: MOFSL Estimates

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

NOTES

| Explanation of Investment Rating | |
|----------------------------------|--|
| Investment Rating | Expected return (over 12-month) |
| BUY | >=15% |
| SELL | < - 10% |
| NEUTRAL | < - 10 % to 15% |
| UNDER REVIEW | Rating may undergo a change |
| NOT RATED | We have forward looking estimates for the stock but we refrain from assigning recommendation |

*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall be within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

Disclosures

The following Disclosures are being made in compliance with the SEBI Research Analyst Regulations 2014 (herein after referred to as the Regulations).

Motilal Oswal Financial Services Ltd. (MOFSL) is a SEBI Registered Research Analyst having registration no. INH000000412. MOFSL, the Research Entity (RE) as defined in the Regulations, is engaged in the business of providing Stock broking services, Depository participant services & distribution of various financial products. MOFSL is a listed public company, the details in respect of which are available on www.motilaloswal.com. MOFSL (erstwhile Motilal Oswal Securities Limited - MOSL) is registered with the Securities & Exchange Board of India (SEBI) and is a registered Trading Member with National Stock Exchange of India Ltd. (NSE) and Bombay Stock Exchange Limited (BSE), Multi Commodity Exchange of India Limited (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) for its stock broking activities & is Depository participant with Central Depository Services Limited (CDSL) National Securities Depository Limited (NSDL), NERL, COMRIS and CCRL and is member of Association of Mutual Funds of India (AMFI) for distribution of financial products and Insurance Regulatory & Development Authority of India (IRDA) as Corporate Agent for insurance products. Details of associate entities of Motilal Oswal Financial Services Limited are available on the website at <http://online.reports.motilaloswal.com/Dormant/documents/List%20of%20Associate%20companies.pdf>

MOFSL and its associate company(ies), their directors and Research Analyst and their relatives may; (a) from time to time, have a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein. (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.

MOFSL and / or its affiliates do and seek to do business including investment banking with companies covered in its research reports. As a result, the recipients of this report should be aware that MOFSL may have a potential conflict of interest that may affect the objectivity of this report. Compensation of Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions. Details of pending Enquiry Proceedings of Motilal Oswal Financial Services Limited are available on the website at <https://galaxy.motilaloswal.com/ResearchAnalyst/PublishViewLitigation.aspx>

A graph of daily closing prices of securities is available at www.nseindia.com, www.bseindia.com. Research Analyst views on Subject Company may vary based on Fundamental research and Technical Research. Proprietary trading desk of MOFSL or its associates maintains arm's length distance with Research Team as all the activities are segregated from MOFSL research activity and therefore it can have an independent view with regards to Subject Company for which Research Team have expressed their views.

Regional Disclosures (outside India)

This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL & its group companies to registration or licensing requirements within such jurisdictions.

For Hong Kong:

This report is distributed in Hong Kong by Motilal Oswal capital Markets (Hong Kong) Private Limited, a licensed corporation (CE AYY-301) licensed and regulated by the Hong Kong Securities and Futures Commission (SFC) pursuant to the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) "SFO". As per SEBI (Research Analyst Regulations) 2014 Motilal Oswal Securities (SEBI Reg. No. INH000000412) has an agreement with Motilal Oswal capital Markets (Hong Kong) Private Limited for distribution of research report in Hong Kong. This report is intended for distribution only to "Professional Investors" as defined in Part I of Schedule 1 to SFO. Any investment or investment activity to which this document relates is only available to professional investor and will be engaged only with professional investors." Nothing here is an offer or solicitation of these securities, products and services in any jurisdiction where their offer or sale is not qualified or exempt from registration. The Indian Analyst(s) who compile this report is/are not located in Hong Kong & are not conducting Research Analysis in Hong Kong.

For U.S.

Motilal Oswal Financial Services Limited (MOFSL) is not a registered broker - dealer under the U.S. Securities Exchange Act of 1934, as amended (the "1934 act") and under applicable state laws in the United States. In addition MOFSL is not a registered investment adviser under the U.S. Investment Advisers Act of 1940, as amended (the "Advisers Act" and together with the 1934 Act, the "Acts"), and under applicable state laws in the United States. Accordingly, in the absence of specific exemption under the Acts, any brokerage and investment services provided by MOFSL, including the products and services described herein are not available to or intended for U.S. persons. This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors and will be engaged in only with major institutional investors. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S., MOFSL has entered into a chaperoning agreement with a U.S. registered broker-dealer, Motilal Oswal Securities International Private Limited. ("MOSIPL"). Any business interaction pursuant to this report will have to be executed within the provisions of this chaperoning agreement.

The Research Analysts contributing to the report may not be registered /qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer, MOSIPL, and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research analyst account.

For Singapore

In Singapore, this report is being distributed by Motilal Oswal Capital Markets (Singapore) Pte. Ltd. ("MOCMSPL") (UEN 201129401Z), which is a holder of a capital markets services license and an exempt financial adviser in Singapore. This report is distributed solely to persons who (a) qualify as "institutional investors" as defined in section 4A(1)(c) of the Securities and Futures Act of Singapore ("SFA") or (b) are considered "accredited investors" as defined in section 2(1) of the Financial Advisers Regulations of Singapore read with section 4A(1)(a) of the SFA. Accordingly, if a recipient is neither an "institutional investor" nor an "accredited investor", they must immediately discontinue any use of this Report and inform MOCMSPL.

In respect of any matter arising from or in connection with the research you could contact the following representatives of MOCMSPL. In case of grievances for any of the services rendered by MOCMSPL write to grievances@motilaloswal.com.

Nainesh Rajani

Email: nainesh.rajani@motilaloswal.com

Contact: (+65) 8328 0276

Specific Disclosures

- Research Analyst and/or his/her relatives do not have a financial interest in the subject company(ies), as they do not have equity holdings in the subject company(ies).
MOFSL has financial interest in the subject company(ies) at the end of the week immediately preceding the date of publication of the Research Report: Yes.
Nature of Financial interest is holding equity shares or derivatives of the subject company
- Research Analyst and/or his/her relatives do not have actual/beneficial ownership of 1% or more securities in the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report.
MOFSL has actual/beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report: No
- Research Analyst and/or his/her relatives have not received compensation/other benefits from the subject company(ies) in the past 12 months.
MOFSL may have received compensation from the subject company(ies) in the past 12 months.
- Research Analyst and/or his/her relatives do not have material conflict of interest in the subject company at the time of publication of research report.
MOFSL does not have material conflict of interest in the subject company at the time of publication of research report.
- Research Analyst has not served as an officer, director or employee of subject company(ies).
- MOFSL has not acted as a manager or co-manager of public offering of securities of the subject company in past 12 months.

7. MOFSL has not received compensation for investment banking /merchant banking/brokerage services from the subject company(ies) in the past 12 months.
8. MOFSL may have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company(ies) in the past 12 months.
9. MOFSL may have received compensation or other benefits from the subject company(ies) or third party in connection with the research report.
10. MOFSL has not engaged in market making activity for the subject company.

The associates of MOFSL may have:

- financial interest in the subject company
- actual/beneficial ownership of 1% or more securities in the subject company at the end of the month immediately preceding the date of publication of the Research Report or date of the public appearance.
- received compensation/other benefits from the subject company in the past 12 months
- any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.
- acted as a manager or co-manager of public offering of securities of the subject company in past 12 months
- be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies)
- received compensation from the subject company in the past 12 months for investment banking / merchant banking / brokerage services or from other than said services.
- Served subject company as its clients during twelve months preceding the date of distribution of the research report.

The associates of MOFSL has not received any compensation or other benefits from third party in connection with the research report

Above disclosures include beneficial holdings lying in demat account of MOFSL which are opened for proprietary investments only. While calculating beneficial holdings, It does not consider demat accounts which are opened in name of MOFSL for other purposes (i.e holding client securities, collaterals, error trades etc.). MOFSL also earns DP income from clients which are not considered in above disclosures.

Analyst Certification

The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report.

Terms & Conditions:

This report has been prepared by MOFSL and is meant for sole use by the recipient and not for circulation. The report and information contained herein is strictly confidential and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of MOFSL. The report is based on the facts, figures and information that are considered true, correct, reliable and accurate. The intent of this report is not recommendatory in nature. The information is obtained from publicly available media or other sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. The report is prepared solely for informational purpose and does not constitute an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments for the clients. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. MOFSL will not treat recipients as customers by virtue of their receiving this report.

Disclaimer:

The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent. This report and information herein is solely for informational purpose and may not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult its own advisors to determine the merits and risks of such an investment. The investment discussed or views expressed may not be suitable for all investors. Certain transactions -including those involving futures, options, another derivative products as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the information and opinions contained in this document. The Disclosures of Interest Statement incorporated in this document is provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. This information is subject to change without any prior notice. The Company reserves the right to make modifications and alternations to this statement as may be required from time to time without any prior approval. MOFSL, its associates, their directors and the employees may from time to time, effect or have effected an own account transaction in, or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to perform investment banking or other services for, or solicit investment banking or other business from, any company referred to in this report. Each of these entities functions as a separate, distinct and independent of each other. The recipient should take this into account before interpreting the document. This report has been prepared on the basis of information that is already available in publicly accessible media or developed through analysis of MOFSL. The views expressed are those of the analyst, and the Company may or may not subscribe to all the views expressed therein. This document is being supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction. Neither the Firm, nor its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. The person accessing this information specifically agrees to exempt MOFSL or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be suffered by the person accessing this information due to any errors and delays.

This report is meant for the clients of Motilal Oswal only.

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

Registered Office Address: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022 - 71934200 / 71934263;

www.motilaloswal.com. Correspondence Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad (West), Mumbai- 400 064. Tel No: 022 71881000. Details of Compliance Officer: Neeraj Agarwal, Email Id: na@motilaloswal.com, Contact No.:022-40548085.

Grievance Redressal Cell:

| Contact Person | Contact No. | Email ID |
|--------------------|-----------------------------|------------------------------|
| Ms. Hemangi Date | 022 40548000 / 022 67490600 | query@motilaloswal.com |
| Ms. Kumud Upadhyay | 022 40548082 | servicehead@motilaloswal.com |
| Mr. Ajay Menon | 022 40548083 | am@motilaloswal.com |

Registration details of group entities: Motilal Oswal Financial Services Ltd. (MOFSL): INZ000158836 (BSE/NSE/MCX/NCDEX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412 . AMFI: ARN : 146822. IRDA Corporate Agent – CA0579. Motilal Oswal Financial Services Ltd. is a distributor of Mutual Funds, PMS, Fixed Deposit, Insurance, Bond, NCDs and IPO products.

Customer having any query/feedback/ clarification may write to query@motilaloswal.com. In case of grievances for any of the services rendered by Motilal Oswal Financial Services Limited (MOFSL) write to grievances@motilaloswal.com, for DP to dpgrievances@motilaloswal.com.