

15 August 2025

India | Equity Research | Results Update

# **Deepak Nitrite**

**Speciality Chemicals** 

# New capex commissioning should aid earnings growth in H2

Deepak Nitrite's (DN) Q1FY26 has shown marginal improvement over adj. Q4FY25 EBITDA; however, overall performance remains subdued. This was due to slower recovery in agrochemical, marginal volume growth in other AI segment applications and depressed spreads in phenolics. We expect a notable uptick in earnings to emerge H2FY26 onwards, on the back of project commissioning – nitric acid, hydrogenation, MIBK/MIBC and other solvents and nitration. Capex here would aid new product launches and margins. Polycarbonate integrated facility is taking shape with technology partners signed on; and capex intensity shall rise FY27 onwards. We cut our FY26/27E EPS by 2–5%; TP revised to INR 1,950 (from INR 2,000), valuing DN at 30x FY27E PE multiple (unchanged). Retain HOLD.

#### Advance intermediate (AI) revenue dips 7.4% QoQ/ 15.4% YoY

Al revenue stood at INR 6bn, and DN was impacted from soft demand for agrochemicals while volumes from non-agrochemical application has grown marginally. Non-agrochemical application in dyes, personal care, fuel and others saw steady volumes. DN continues to face pricing pressure, and higher supplies from China. It has been working on various measures to drive volumes such as geographical expansion, including supplies to China along with newer products; it remains hopeful of a recovery in the next few quarters. DN is repurposing its plants for newer products; thereby, improving asset turn and addressing demand for other applications.

Al segment's EBIT dipped 46.7% YoY/21% QoQ to INR 355mn; EBIT margin stood at 5.9% (vs. 9.3% in Q1FY25; 6.9% in Q4FY25). Lower EBIT margin was due to contraction in margins from depressed prices, and in some cases higher raw material prices.

DN is in the process of commissioning various projects: 1) CNA/WNA (nitric acid) plants – likely to be commissioned by end-Q2FY26. This shall help improve margins by 200–300bps in the AI segment and also feed into the new nitration plant, which is likely to be commissioned in H2FY26. 2) Hydrogenation plant – should help backward integration and support more products. 3) Previously, DN has executed de-bottlenecking of various existing product, which should drive more volumes. 4) Agrochemical intermediate with new contracted product, and supplies to other geographies.

## **Financial Summary**

Y/E March (INR mn)	FY24A	FY25A	FY26E	FY27E
Net Revenue	76,818	82,819	90,077	1,01,761
EBITDA	11,233	10,918	12,224	13,892
EBITDA Margin (%)	14.6	13.2	13.6	13.7
Net Profit	7,311	6,972	7,687	8,884
EPS (INR)	59.4	51.1	56.4	65.1
EPS % Chg YoY	(4.8)	(14.0)	10.3	15.6
P/E (x)	31.2	36.3	32.9	28.5
EV/EBITDA (x)	0.9	1.5	2.3	4.0
RoCE (%)	14.9	11.3	10.1	8.8
RoE (%)	16.4	13.6	13.4	13.7

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#### **Market Data**

Market Cap (INR)	253bn
Market Cap (USD)	2,892mn
Bloomberg Code	DN IN
Reuters Code	DPNT.BO
52-week Range (INR)	3,095/1,775
Free Float (%)	50.0
ADTV-3M (mn) (USD)	5.1

Price Performance (%)	3m	6m	12m
Absolute	(6.2)	(2.3)	(34.8)
Relative to Sensex	(5.3)	(8.4)	(36.7)

ESG Score	2023	2024	Change
ESG score	64.7	67.0	2.3
Environment	42.1	46.9	4.8
Social	65.7	72.1	6.4
Governance	81.7	81.7	0.0

**Note** - Score ranges from 0 - 100 with a higher score indicating higher ESG disclosures.

Source: SES ESG, I-sec research

Earnings Revisions (%)	FY26E	FY27E
Revenue	(9.9)	(7.9)
EBITDA	(7.9)	(5.0)
EPS	(5.3)	(2.3)

#### **Previous Reports**

30-05-2025: <u>Q4FY25 results review</u> 15-04-2025: <u>Initiating Coverage</u>



## Phenolic EBIT rose 28%, adjusted for incentive, on QoQ basis

Phenolic segment revenue stood at INR 13bn, including INR 172mn towards government incentives vs. INR 1.6bn in Q4FY25. Adj. for incentives, phenolic revenue dipped 6% QoQ/12% YoY, probably on lower prices for phenol and acetone. Company was able to produce record volumes in the hottest season; thus, providing confidence of producing more quantities during the winter, which aids production efficiency.

Segmental EBIT stood at INR 1.2bn, partly boosted by government incentives. Underlying EBIT was INR 1bn in Q1FY26 vs. INR 0.8bn in Q4FY25. The company has seen improvement in phenol spreads during the quarter, and probably cost efficiency measures also helped. DN is eligible to receive INR 600–700mn from the government towards incentive for its existing asset base; that said, the company has been receiving 80% of the incentives in the past. In the past two quarters, it received incentives for FY25 and pending incentives from past.

Phenolic will likely benefit from forward integration into MIBK, and MIBC and other solvents. The company anticipates faster ramp-up for import substitution. However, it is preparing for validation of two application in cosmetic with higher realisation, which may take a couple of months for validation.

### DN adjusted EBITDA was INR 1.7bn vs. INR 1.6bn in Q4FY25

DN's consolidated revenue dipped 12.8% YoY / 13.3% QoQ to INR 18.9bn due to slower recovery in agrochemicals, and pricing pressure in both Al and phenolic. Gross profit dropped 20.6% YoY to INR 5.3bn (adjusted gross profit of INR 5bn in Q4FY25). Other expenses were lower 11.1% YoY to INR 2.3bn on cost optimisation measures; and it is working to reduce power & fuel costs and increasing renewal energy mix to 60–70% in FY26. EBITDA stood at INR 1.9bn, and excluding incentive, it was INR 1.7bn, a slight jump QoQ. Net profit stood at INR 1bn. DN's standalone EBITDA plunged 38.4% YoY to INR 596mn and PBT declined 51.9% YoY to INR 409mn. Subsidiary's (DN consolidated minus standalone) EBITDA was INR 1.3bn (excluding incentive at INR 1bn); net profit stood at INR 820mn.

### **Update on capex**

- The company has revised the capex downwards in integrated PC/phenolic to INR 85bn. It has tied-up technology for phenol plant; however, it has not disclosed its technology partner. It is awaiting board approval for BPA. It has already purchased Trinseo's German polycarbonate (PC) plant, and therefore, its entire plan for integrated PC facility is crystalising.
- Including BPA, the company has crystalised a capex plan of INR 110bn, of which
  cash outflow will likely be INR 10bn in FY26, INR 30bn in FY27, INR 50bn in FY28
  and INR 20bn in FY29 while the plants would be operational by end-CY27. Peak
  debt is expected to be at INR 70–75bn for DN consolidated.
- The company has commissioned a polycarbonate compound plant, which would serve to develop and procure approval for products ahead of PC plant commissioning. However, initial compounding plant is smaller than earlier guided, and shall be scaled up gradually to earlier guided capacity of 30ktpa.
- Company is yet to make any decision on capex related MMA, PMMA and aniline.
- Company is setting up a facility for an agro-intermediate with capex of INR 2.2bn which would find application in patented product. The technology/process adopted by DN shall be IP protected, and the same plant can have the capability to produce products that find use in the cosmetic industry as well, where the initial response has been encouraging due to the better product and lower carbon emission.



#### **Risks**

- **Downside**: 1) Delay in execution of projects; and 2) unfavourable spreads.
- *Upside:* 1) Higher-than-expected demand from end-application, and winning higher market share; and 2) favourable spreads in phenolic value chain.

Exhibit 1: Q1FY26 result (consolidated)

INR mn	Q1FY25	Q2FY25	Q3FY25	Q4FY25	Q1FY26	QoQ (%)	YoY (%)
Revenue	21,668	20,320	19,034	21,797	18,899	(13.3)	(12.8)
COGS	15,002	13,823	13,931	15,124	13,607	(10.0)	(9.3)
Gross profit	6,667	6,497	5,103	6,673	5,292	(20.7)	(20.6)
GPM (%)	30.8	32.0	26.8	30.6	28.0		
Employee cost	953	971	982	1,016	1,065	4.8	11.7
% of revenue	4.4	4.8	5.2	4.7	5.6		
Other expenses	2,621	2,551	2,436	2,492	2,332	(6.4)	(11.1)
% of revenue	12.1	12.6	12.8	11.4	12.3		
Total expenses	3,575	3,522	3,418	3,508	3,396	(3.2)	(5.0)
EBITDA	3,092	2,975	1,685	3,165	1,896	(40.1)	(38.7)
EBITDA (%)	14.3	14.6	8.9	14.5	10.0		
Depreciation	475	485	482	513	513	-	8.0
EBIT	2,617	2,491	1,203	2,653	1,383	(47.9)	(47.2)
Other income	188	213	210	228	246	7.8	30.6
Finance cost	58	63	61	93	81	(13.0)	41.4
PBT	2,748	2,640	1,352	2,787	1,547	(44.5)	(43.7)
Tax	723	698	371	762	425	(44.2)	(41.2)
ETR (%)	26.3	26.4	27.4	27.3	27.5		
Exceptional item	-	-	-	-	-		
Adj. Net profit	2,025	1,942	981	2,025	1,123	(44.6)	(44.6)
Adj. Net profit (%)	9.3	9.6	5.2	9.3	5.9		
EPS (INR)	14.8	14.2	7.2	14.8	8.2	(44.6)	(44.6)

Source: I-Sec research, Company data

Exhibit 2: Q1FY26 result (standalone)

INR mn	Q1FY25	Q2FY25	Q3FY25	Q4FY25	Q1FY26	QoQ (%)	YoY (%)
Revenue	7,157	6,047	5,516	6,545	6,123	(6.4)	(14.5)
COGS	4,004	3,173	3,120	3,773	3,566	(5.5)	(10.9)
Gross profit	3,153	2,874	2,396	2,772	2,557	(7.8)	(18.9)
GPM (%)	44.1	47.5	43.4	42.4	41.8		
Employee cost	698	701	648	704	745	5.7	6.7
% of revenue	9.8	11.6	11.7	10.8	12.2		
Other expenses	1,488	1,424	1,331	1,290	1,216	(5.8)	(18.3)
% of revenue	20.8	23.5	24.1	19.7	19.9		
Total expenses	2,186	2,125	1,978	1,995	1,960	(1.7)	(10.3)
EBITDA	967	749	418	778	596	(23.3)	(38.4)
EBITDA (%)	13.5	12.4	7.6	11.9	9.7		
Depreciation	245	254	247	254	253	(0.4)	3.2
EBIT	723	495	171	524	344	(34.4)	(52.4)
Other income	137	1,097	77	190	74	(60.9)	(46.0)
Finance cost	10	9	10	10	9	(15.7)	(9.5)
PBT	850	1,583	239	703	409	(41.8)	(51.9)
Tax	220	161	66	165	106	(35.4)	(51.6)
ETR (%)	25.9	10.1	27.7	23.4	26.0		
Exceptional item	-	-	-	-	-		
Adj. Net profit	630	1,423	173	539	303	(43.8)	(52.0)
Adj. Net profit (%)	8.8	23.5	3.1	8.2	4.9		
EPS (INR)	4.6	10.4	1.3	3.9	2.2	(43.8)	(52.0)



Exhibit 3: Q1FY26 result (consol less standalone)

INR mn	Q1FY25	Q2FY25	Q3FY25	Q4FY25	Q1FY26	QoQ (%)	YoY (%)
Revenue	14,511	14,273	13,518	15,252	12,776	(16.2)	(12.0)
COGS	10,998	10,650	10,811	11,351	10,041	(11.5)	(8.7)
Gross profit	3,514	3,624	2,707	3,901	2,735	(29.9)	(22.2)
GPM (%)	24.2	25.4	20.0	25.6	21.4		
Employee cost	255	270	334	312	320	2.7	25.3
Other expenses	1,134	1,127	1,106	1,202	1,116	(7.2)	(1.6)
Total expenses	1,389	1,397	1,440	1,514	1,436	(5.1)	3.4
EBITDA	2,125	2,226	1,268	2,388	1,299	(45.6)	(38.8)
EBITDA (%)	14.6	15.6	9.4	15.7	10.2		
Depreciation	230	231	236	259	260	0.3	13.1
EBIT	1,895	1,995	1,032	2,129	1,039	(51.2)	(45.1)
Other income	51	(884)	133	38	171	347.5	237.4
Finance cost	48	54	52	83	73	(12.6)	51.5
PBT	1,898	1,057	1,114	2,084	1,138	(45.4)	(40.0)
Tax	503	538	305	597	319	(46.7)	(36.7)
Net profit	1,395	519	809	1,486	820	(44.9)	(41.2)

Source: I-Sec research, Company data

## Exhibit 4: Q1FY26 segmental result (consolidated)

INR mn	Q1FY25	Q2FY25	Q3FY25	Q4FY25	Q1FY26	QoQ (%)	YoY (%)
Advance Intermediates	7,157	6,060	5,517	6,539	6,053	(7.4)	(15.4)
Phenolics	14,636	14,435	13,657	15,323	13,040	(14.9)	(10.9)
Total revenue	21,668	20,320	19,034	21,797	18,899	(13.3)	(12.8)
Revenue mix (%)							
Advance Intermediates	33.0	29.8	29.0	30.0	32.0		
Phenolics	67.5	71.0	71.8	70.3	69.0		
Advance Intermediates	665	475	169	449	355	(21.0)	(46.7)
Phenolics	2,076	2,149	1,212	2,393	1,179	(50.7)	(43.2)
Total EBIT	2,741	2,623	1,381	2,842	1,534	(46.0)	(44.0)
EBIT margin (%)							
Advance Intermediates	9.3	7.8	3.1	6.9	5.9		
Phenolics	14.2	14.9	8.9	15.6	9.0		
Total	12.6	12.9	7.3	13.0	8.1		
EBIT mix (%)							
Advance Intermediates	24.3	18.1	12.2	15.8	23.1		
Phenolics	75.7	81.9	87.8	84.2	76.9		

Source: I-Sec research, Company data

## **Exhibit 5:** Earnings revision (consolidated)

INR mn	Revise	d	Earlie	r	% change		
	FY26E	FY27E	FY26E	FY27E	FY26E	FY27E	
Segmental revenue							
Advanced Intermediates	28,121	35,096	29,584	35,369	(4.9)	(0.8)	
Phenolics	62,509	67,293	70,987	75,813	(11.9)	(11.2)	
Segmental EBIT							
Advanced Intermediates	3,216	4,459	3,642	4,308	(11.7)	3.5	
Phenolics	7,117	7,384	8,122	7,960	(12.4)	(7.2)	
Financial							
Revenue	90,077	1,01,761	99,958	1,10,500	(9.9)	(7.9)	
EBITDA	12,224	13,892	13,267	14,626	(7.9)	(5.0)	
EBITDA margin (%)	13.6	13.7	13.3	13.2			
PAT	7,687	8,884	8,114	9,094	(5.3)	(2.3)	
EPS (INR)	56	65	59	67	(5.3)	(2.3)	



## **Bloomberg data**

#### **Exhibit 6: Phenol spreads**



Source: I-Sec research, Bloomberg

### **Products (EXIM data)**

#### Exhibit 7: Sodium nitrite prices up 1.7% YoY



Source: Ministry of Commerce and Industry, I-Sec research. Note: Q1FY26-TD data is for the month of Apr'25 & May'25

### Exhibit 8: Ammonia prices down 5.7% YoY





Exhibit 9: Caustic soda prices up 15.3% YoY

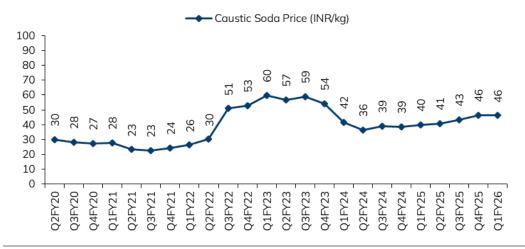


Exhibit 10: DASDA prices up 2.1% YoY



Source: Ministry of Commerce and Industry, I-Sec research. Note: Q1FY26-TD data is for the month of Apr'25 & May'25

Exhibit 11: Optical whitening agents' prices down 9.7% YoY

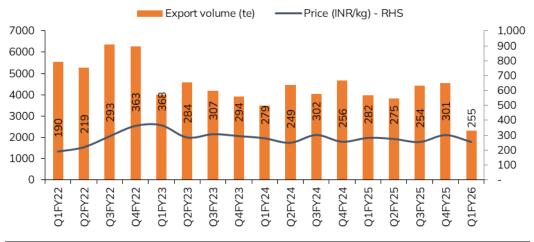




Exhibit 12: Toluene import prices down 20.3% YoY

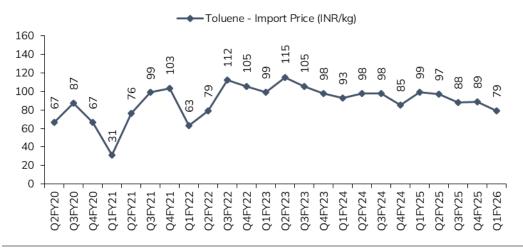
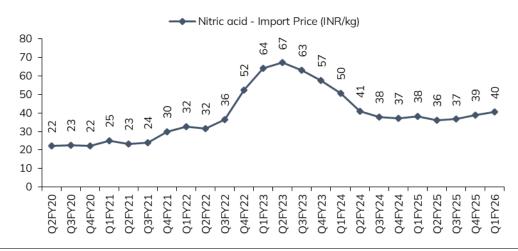


Exhibit 13: Nitric acid import prices up 5.9% YoY



 $Source: Ministry of Commerce \ and \ Industry, I-Sec \ research. \ Note: Q1FY26-TD \ data \ is for the \ month \ of \ Apr'25 \ \& \ May'25 \ May'2$ 

Exhibit 14: Nitrotoluidine prices up 20.7% YoY





Exhibit 15: Xylidines prices up 9.9% YoY



Exhibit 16: P-cumidine prices flat YoY



Source: Ministry of Commerce and Industry, I-Sec research. Note: Q1FY26-TD data is for the month of Apr'25 & May'25

Exhibit 17: Phenol import prices dip 9.7% YoY

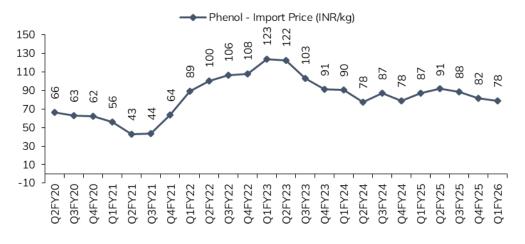




Exhibit 18: Acetone import prices down 23.1% YoY

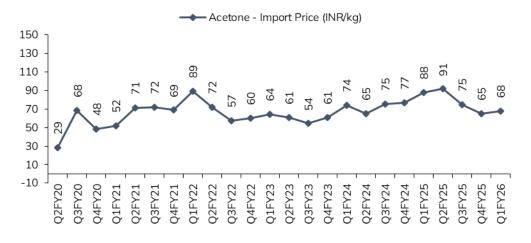
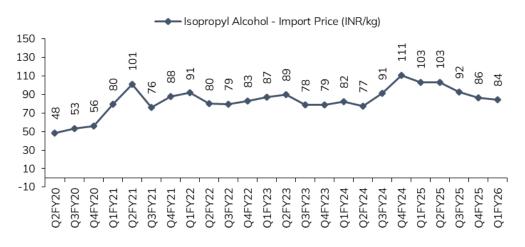


Exhibit 19: Isopropyl alcohol import prices down 18.2% YoY



 $Source: Ministry of Commerce and Industry, I-Sec \, research. \, Note: Q1FY26-TD \, data is for the \, month of \, Apr'25 \, \& \, May'25 \, May'$ 

Exhibit 20: IPA spreads up 9.9% YoY

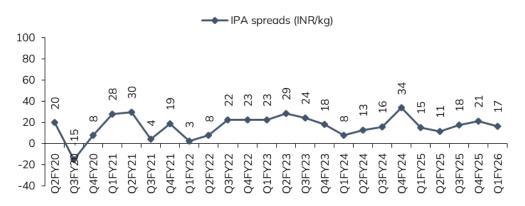
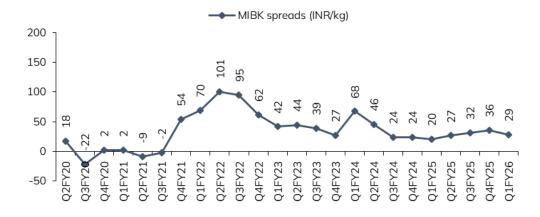




Exhibit 21: MIBK import prices down 13.4% YoY



#### Exhibit 22: MIBK spreads up 41% YoY





# **Financials**

Exhibit 23: DN's segmental performance

INR mn	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	CAGR (%) - FY25-27E
Revenue								
Advanced Intermediates	18,309	26,365	30,336	27,239	25,273	28,121	35,096	17.8
Growth (%)	(20.1)	44.0	15.1	(10.2)	(7.2)	11.3	24.8	
Phenolics	25,605	42,912	49,705	50,035	58,051	62,509	67,293	7.7
Growth (%)	28.0	67.6	15.8	0.7	16.0	7.7	7.7	
Total	43,598	68,022	79,721	76,818	82,819	90,077	1,01,761	10.8
Growth (%)	3.1	56.0	17.2	(3.6)	7.8	8.8	13.0	
EBITDA								
Advanced Intermediates	6,112	7,344	6,312	5,339	4,412	4,325	5,678	40.7
Growth (%)	(30.2)	20.2	(14.1)	(15.4)	(17.4)	50.7	31.3	
Phenolics	7,186	9,725	6,845	7,215	7,160	7,948	8,218	(2.6)
Growth (%)	188.4	35.3	(29.6)	5.4	(0.8)	(8.2)	3.4	
Total	12,470	16,036	12,894	11,233	10,918	12,224	13,892	12.8
Growth (%)	21.6	28.6	(19.6)	(12.9)	(2.8)	12.0	13.7	
EBITDA (%)								
Advanced Intermediates	33.4	27.9	20.8	19.6	17.5	15.4	16.2	
Phenolics	28.1	22.7	13.8	14.4	12.3	12.7	12.2	
Total	28.6	23.6	16.2	14.6	13.2	13.6	13.7	

Source: I-Sec research, Company data

Exhibit 24: DN's standalone P&L

INR mn	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	CAGR (%) - FY25-27E
DN Standalone								
Revenue	18,091	25,111	30,336	27,244	25,265	28,121	32,704	13.8
COGS	7,709	12,213	16,697	15,025	14,070	15,380	17,886	
Gross profit	10,383	12,897	13,639	12,218	11,195	12,741	14,818	15.1
GMP (%)	57.4	51.4	45.0	44.8	44.3	45.3	45.3	
Growth (%)	(22.6)	24.2	5.8	(10.4)	(8.4)	-	-	
Employee cost	1,811	1,967	2,296	2,504	2,751	3,026	3,328	10.0
% of revenue	10.0	7.8	7.6	9.2	10.9	10.8	10.2	
P&F	1,340	2,060	2,426	2,228	2,294	2,523	2,725	9.0
% of revenue	7.4	8.2	8.0	8.2	9.1	9.0	8.3	
Other expenses	1,871	2,416	3,057	3,050	3,230	3,166	3,356	1.9
% of revenue	10.3	9.6	10.1	11.2	12.8	11.3	10.3	
Total expenses	5,022	6,444	7,779	7,782	8,275	8,714	9,409	6.6
EBITDA	5,361	6,454	5,860	4,436	2,920	4,027	5,409	36.1
EBITDA (%)	29.6	25.7	19.3	16.3	11.6	14.3	16.5	
Growth (%)	(32.7)	20.4	(9.2)	(24.3)	(34.2)	37.9	34.3	
D&A	669	725	762	868	999	1,109	1,218	10.5
EBIT	4,692	5,728	5,098	3,569	1,921	2,918	4,191	47.7
Growth (%)	(34.7)	22.1	(11.0)	(30.0)	(46.2)	51.9	43.6	
Other income	135	708	1,016	1,237	1,492	298	269	(57.6)
Finance cost	41	16	16	21	38	38	38	
PBT	4,786	6,420	6,098	4,785	3,375	3,179	4,421	14.5
Growth (%)	(32.2)	34.1	(5.0)	(21.5)	(29.5)	(5.8)	39.1	
Tax expenses	1,239	1,558	1,405	1,248	611	801	1,114	35.0
ETR (%)	25.9	24.3	23.0	26.1	18.1	25.2	25.2	
PAT	3,547	4,862	4,694	4,334	2,764	2,378	3,307	9.4
Growth (%)	(34.8)	37.1	(3.5)	(7.7)	(36.2)	(14.0)	39.1	



#### Exhibit 25: DPL P&L

INR mn	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	CAGR (%) - FY25-27E
Deepak Phenolics								
Revenue	25,635	43,034	49,705	50,035	58,051	56,965	57,250	(0.7)
COGS	14,956	28,988	36,834	37,606	44,123	43,753	43,753	
Gross profit	10,679	14,047	12,871	12,429	13,928	13,212	13,497	(1.6)
GMP (%)	41.7	32.6	25.9	24.8	24.0	23.2	23.6	
Growth (%)	106.6	31.5	(8.4)	(3.4)	12.1	(5.1)	2.2	
Employee cost	660	773	875	966	1,009	1,069	1,123	5.5
% of revenue	2.6	1.8	1.8	1.9	1.7	1.9	2.0	
P&F	1,414	2,391	3,256	2,522	2,483	2,558	2,660	3.5
% of revenue	5.5	5.6	6.5	5.0	4.3	4.5	4.6	
Other expenses	1,494	1,289	1,772	2,064	2,067	2,129	2,193	3.0
% of revenue	5.8	3.0	3.6	4.1	3.6	3.7	3.8	
Total expenses	3,567	4,453	5,902	5,552	5,560	5,757	5,976	3.7
EBITDA	7,112	9,594	6,969	6,877	8,369	7,455	7,521	(5.2)
EBITDA (%)	27.7	22.3	14.0	13.7	14.4	13.1	13.1	
Growth (%)	211.0	34.9	(27.4)	(1.3)	21.7	(10.9)	0.9	
D&A	861	1,055	901	777	833	831	834	0.1
EBIT	6,251	8,539	6,068	6,100	7,536	6,624	6,687	(5.8)
Growth (%)	275.4	36.6	(28.9)	0.5	23.5	(12.1)	0.9	
Other income	82	149	153	410	581	492	697	9.5
Finance cost	702	325	232	96	168	-	-	
PBT	5,632	8,364	5,989	6,415	7,949	7,117	7,384	(3.6)
Growth (%)	463.1	48.5	(28.4)	7.1	23.9	(10.5)	3.8	
Tax expenses	1,420	2,120	1,536	1,675	2,036	1,793	1,861	(4.4)
ETR (%)	25.2	25.3	25.6	26.1	25.6	25.2	25.2	, ,
PAT	4,212	6,244	4,453	4,739	5,912	5,323	5,523	(3.3)
Growth (%)	531.9	48.2	(28.7)	6.4	24.7	(10.0)	3.8	•

Source: I-Sec research, Company data

# Exhibit 26: DCTL P&L

INR mn	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	CAGR (%) - FY25z- 27E
Deepak Chem Tech (DCTL)								
Revenue						5,544	10,043	
COGS						3,326	6,026	
Gross profit						2,218	4,017	
GMP (%)						40.0	40.0	
Growth (%)							81.2	
Employee cost						267	307	
% of revenue						4.8	3.1	
P&F						639	735	
% of revenue						11.5	7.3	
Other expenses						532	612	
% of revenue						9.6	6.1	
Total expenses						1,439	1,655	
EBITDA						778	2,362	
EBITDA (%)						14.0	23.5	
Growth (%)							203.4	
D&A						225	225	
EBIT						554	2,137	
Growth (%)							286.1	
Other income						-	-	
Finance cost						624	624	
PBT						(71)	1,513	
Growth (%)								
Tax expenses						(18)	381	
ETR (%)						25.2	25.2	
PAT						(53)	1,132	
Growth (%)								



Exhibit 27: DN consolidated P&L

INR mn	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	CAGR (%) - FY25-27E
DN Consolidated								
Revenue	43,598	68,022	79,721	76,818	82,819	90,077	1,01,761	10.8
COGS	22,643	41,144	53,475	52,361	57,879	62,072	70,527	
Gross profit	20,955	26,878	26,246	24,457	24,940	28,005	31,234	11.9
GMP (%)	48.1	39.5	32.9	31.8	30.1	31.1	30.7	
Growth (%)	12.9	28.3	(2.4)	(6.8)	2.0	12.3	11.5	
Employee cost	2,470	2,741	3,183	3,511	3,922	4,387	4,923	12.0
% of revenue	5.7	4.0	4.0	4.6	4.7	4.9	4.8	
P&F	2,647	4,386	5,419	4,571	4,635	5,534	6,080	14.5
% of revenue	6.1	6.4	6.8	6.0	5.6	6.1	6.0	
Other expenses	3,367	3,715	4,750	5,143	5,466	5,860	6,339	7.7
% of revenue	7.7	5.5	6.0	6.7	6.6	6.5	6.2	
Total expenses	8,485	10,843	13,352	13,225	14,023	15,782	17,341	11.2
EBITDA	12,470	16,036	12,894	11,233	10,918	12,224	13,892	12.8
EBITDA (%)	28.6	23.6	16.2	14.6	13.2	13.6	13.7	
Growth (%)	21.6	28.6	(19.6)	(12.9)	(2.8)	12.0	13.7	
D&A	1,526	1,777	1,663	1,657	1,954	2,165	2,277	8.0
EBIT	10,944	14,259	11,231	9,576	8,964	10,059	11,615	13.8
Growth (%)	23.5	30.3	(21.2)	(14.7)	(6.4)	12.2	15.5	
Other income	215	426	476	761	839	881	925	5.0
Finance cost	742	340	248	118	275	662	662	
PBT	10,417	14,345	11,459	10,219	9,527	10,277	11,877	11.7
Growth (%)	29.2	37.7	(20.1)	(10.8)	(6.8)	7.9	15.6	
Tax expenses	2,659	3,678	2,939	2,908	2,554	2,590	2,993	8.3
ETR (%)	25.5	25.6	25.6	28.5	26.8	25.2	25.2	
PAT	7,758	10,666	8,520	8,109	6,974	7,687	8,884	12.9
Growth (%)	27.0	37.5	(20.1)	(4.8)	(14.0)	8.5	8.7	
EPS (INR)	56.9	78.2	62.5	53.6	51.1	56.4	65.1	12.9

Source: I-Sec research, Company data

**Exhibit 28:** Balance sheet parameters

INR mn	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	CAGR (%) FY25-27E
Capital productivity								
Gross block	22,502	25,174	26,550	31,422	34,947	38,812	42,026	9.8
Revenue/GB (x)	1.94	2.70	3.00	2.44	2.37	2.32	2.42	
EBITDA/GB (x)	0.55	0.64	0.49	0.36	0.31	0.31	0.33	
Сарех	2,096	1,868	3,609	7,717	11,363	18,061	33,214	
Intensity (% of revenue)	4.8	2.7	4.5	10.0	13.7	20.1	32.6	
D&A/capex (x)	0.7	1.0	0.5	0.2	0.2	0.1	0.1	
Capital employed	29,242	37,103	41,444	50,396	65,952	82,566	1,15,324	32.2
pre-tax ROCE (%)	39.1	43.0	28.6	20.9	15.4	13.5	11.7	
ROE (%)	39.6	37.5	22.9	16.4	13.6	13.4	13.7	
Leverage								
Net debt	3,573	(1,067)	(3,623)	(3,677)	2,561	13,643	39,634	
ND/EBITDA (x)	0.3	(0.1)	(0.3)	(0.3)	0.2	1.1	2.9	
Cash conversion								
Inventory days	32	31	41	36	41	42	43	
Debtor days	63	61	60	62	56	57	58	
Creditor days	37	27	30	28	23	24	25	
Cash conversion	59	64	71	70	74	75	76	
WC as % of revenue	16.1	17.7	19.3	19.2	20.3	20.5	20.8	



# Exhibit 29: Capex outlook

INR mn	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	CAGR (%) FY25-27E
Ops CF (after tax)	10,431	12,882	10,585	9,501	9,045	9,635	10,900	9.8
% of EBITDA	83.6	80.3	82.1	84.6	82.8	78.8	78.5	
Chg of WC	(441)	(4,643)	(4,085)	(720)	(2,798)	(1,800)	(2,812)	
CFO	9,990	8,238	6,499	8,781	6,247	7,835	8,089	13.8
% of revenue	22.9	12.1	8.2	11.4	7.5	8.7	7.9	
Capex (incl acquisition)	(2,096)	(1,868)	(3,609)	(7,717)	(11,363)	(18,061)	(33,214)	
FCF	7,895	6,370	2,891	1,064	(5,116)	(10,226)	(25,126)	113.0
% of revenue	37.7	23.7	11.0	4.4	(20.5)	(36.5)	(80.4)	
Finance cost	(736)	(320)	(233)	(98)	(194)	(662)	(662)	
FCFE	7,159	6,050	2,658	966	(5,310)	(10,889)	(25,788)	112.1



# **Peer Comparison**

Exhibit 30: Specialty chemicals coverage valuation snapshot

INR mn	CMP (INR)	Мсар		Revenue		CAGR (%)				CAGR (%)
	Civii (ii tit)	(INR bn)	FY25A	FY26E	FY27E	FY25-27E	FY25A	FY26E	FY27E	FY25-27E
SRF	2,842	842	1,46,931	1,66,743	1,87,662	13%	42.2	67.4	80.9	38%
Navin Fluorine	4,998	248	23,494	31,394	36,708	25%	58.2	91.7	111.1	38%
Gujarat Fluoro	3,389	372	47,370	62,363	72,362	24%	49.7	89.6	100.9	42%
Atul Ltd	6,350	187	55,834	67,380	75,774	16%	164.3	216.4	263.8	27%
Deepak Nitrite	1,857	253	82,819	90,077	1,01,761	11%	51.1	56.4	65.1	13%
Chemplast	429	68	43,461	56,143	58,236	16%	(7.0)	(2.2)	12.7	
Galaxy	2,269	80	42,237	53,012	50,903	10%	86.0	97.8	115.9	16%
Rossari	627	35	20,803	24,030	28,059	16%	24.6	28.4	37.9	24%
EPL	230	74	42,133	46,471	51,365	10%	11.2	13.9	16.0	20%
Sudarshan	1,445	100	28,050	32,144	35,025	12%	24.6	36.7	41.5	30%
Tatva Chintan	1,045	24	3,827	5,529	6,981	35%	2.4	31.0	40.1	305%
Clean Science	1,181	125	9,666	12,135	15,829	28%	24.9	30.9	38.1	24%
BlueJet Healthcare	789	137	10,300	12,583	14,339	18%	17.6	20.4	22.3	13%
Archean Chemical	676	83	10,410	16,101	18,669	34%	13.1	30.7	40.2	75%
PCBL	378	143	84,043	87,304	94,099	6%	13.3	13.6	18.1	17%
Himadri	467	230	46,126	55,990	69,027	22%	11.3	14.3	16.5	21%
Median						16%				24%

Source: I-Sec research, Company data

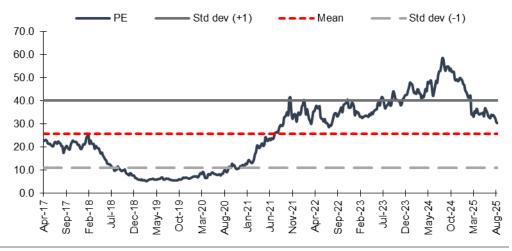
Exhibit 31: Specialty chemicals coverage valuation snapshot

INR mn	PE (x)		EV/EBITD	EV/EBITDA (x)		e-tax)	GB turnover (x)		Capex (INR mn)	
	FY26E	FY27E	FY26E	FY27E	FY26E	FY27E	FY26E	FY27E	FY26E	FY27E
SRF	42.1	35.1	23.8	20.3	16.1	17.2	0.8	0.8	27,516	26,754
Navin Fluorine	54.5	45.0	32.1	27.2	15.2	16.5	0.8	0.9	5,000	5,250
Gujarat Fluoro	37.8	33.6	21.9	18.8	14.1	14.3	0.8	0.9	15,190	7,595
Atul Ltd	29.3	24.1	15.6	12.9	13.2	14.7	1.4	1.5	3,000	2,700
Deepak Nitrite	32.9	28.5	21.8	21.1	13.5	11.7	2.3	2.4	18,061	33,214
Chemplast	(193.6)	33.7	23.3	12.6	3.6	10.6	1.2	1.1	2,800	2,940
Galaxy	23.2	19.6	14.1	11.7	15.5	16.6	2.8	2.5	1,500	1,650
Rossari	22.1	16.5	12.2	9.7	15.3	17.8	2.3	2.4	2,570	953
EPL	16.6	14.3	7.9	6.9	19.4	20.6	1.0	1.0	3,800	3,500
Sudarshan	39.4	34.8	20.3	17.9	19.7	19.7	1.5	1.6	1,000	1,000
Tatva Chintan	33.7	26.1	20.3	16.0	10.1	11.2	0.8	0.8	1,121	1,534
Clean Science	38.2	31.0	26.1	21.0	25.8	27.3	1.0	1.2	2,998	1,100
BlueJet Healthcare	38.7	35.4	29.4	26.4	34.2	31.9	2.2	2.1	2,000	1,000
Archean Chemical	22.0	16.8	14.5	10.7	21.3	23.9	0.9	1.0	1,000	1,100
PCBL	27.8	20.9	13.1	10.8	9.6	11.5	1.7	1.6	6,000	7,000
Himadri	32.6	28.4	23.3	20.4	20.8	20.5	2.0	1.7	5,500	11,500
Median	32.8	28.4	21.1	17.0	15.4	16.9	1.3	1.3		



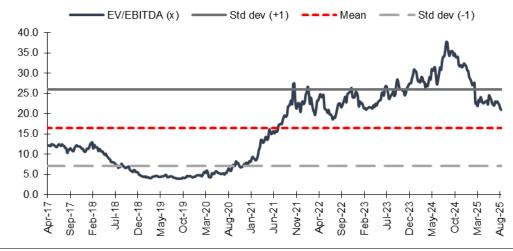
## **Band Charts**

Exhibit 32: DN one-year forward PE



Source: I-Sec research, Bloomberg

Exhibit 33: DN one-year forward EV/EBITDA



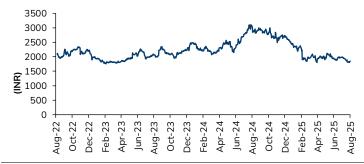
Source: I-Sec research, Bloomberg

**Exhibit 34: Shareholding pattern** 

%	Dec'24	Mar'25	Jun'25
Promoters	49.2	49.3	49.3
Institutional investors	29.9	29.9	29.3
MFs and others	12.3	12.2	11.7
FIs/Banks	0.0	0.0	1.0
Insurance	10.0	10.0	9.9
FIIs	7.6	7.7	6.7
Others	20.9	20.8	21.4

Source: Bloomberg, I-Sec research

**Exhibit 35: Price chart** 



Source: Bloomberg, I-Sec research



# **Financial Summary**

#### **Exhibit 36: Profit & Loss**

(INR mn, year ending March)

	FY24A	FY25A	FY26E	FY27E
Net Sales	76,818	82,819	90,077	1,01,761
Operating Expenses	65,586	71,902	77,853	87,869
EBITDA	11,233	10,918	12,224	13,892
EBITDA Margin (%)	14.6	13.2	13.6	13.7
Depreciation & Amortization	1,657	1,954	2,165	2,277
EBIT	9,576	8,964	10,059	11,615
Interest expenditure	118	275	662	662
Other Non-operating	761	839	881	925
Income	701	055	001	323
Recurring PBT	10,219	9,528	10,277	11,877
Profit / (Loss) from				
Associates	-	-	-	-
Less: Taxes	2,908	2,554	2,590	2,993
PAT	8,109	6,974	7,687	8,884
Less: Minority Interest	-	-	-	-
Extraordinaries (Net)	798	-	-	-
Net Income (Reported)	8,109	6,972	7,687	8,884
Net Income (Adjusted)	7,311	6,972	7,687	8,884

Source Company data, I-Sec research

#### **Exhibit 37: Balance sheet**

(INR mn, year ending March)

	FY24A	FY25A	FY26E	FY27E
Total Current Assets	28,416	32,971	34,434	37,518
of which cash & cash eqv.	4,655	4,066	2,983	1,992
Total Current Liabilities &	7,851	7,779	8,703	10,124
Provisions	7,651	7,779	0,703	10,124
Net Current Assets	20,565	25,192	25,731	27,394
Investments	1,219	5,109	5,109	5,109
Net Fixed Assets	30,166	40,493	56,389	87,326
ROU Assets	-	-	-	-
Capital Work-in-Progress	7,735	16,491	30,603	60,603
Total Intangible Assets	496	570	570	570
Other assets	1,814	2,977	3,275	3,602
Deferred Tax Assets	22	117	117	117
Total Assets	60,962	77,177	94,835	1,29,187
Liabilities				
Borrowings	2,170	11,705	21,705	46,705
Deferred Tax Liability	1,736	2,128	2,128	2,128
Provisions	356	432	475	522
Other Liabilities	623	886	964	1,089
Equity Share Capital	273	273	273	273
Reserves & Surplus	47,693	53,614	60,227	67,983
Total Net Worth	47,966	53,887	60,500	68,256
Minority Interest	261	360	361	363
Total Liabilities	60,962	77,177	94,835	1,29,187

Source Company data, I-Sec research

# **Exhibit 38: Quarterly trend**

(INR mn, year ending March)

	Sep-24	Dec-24	Mar-25	Jun-25
Net Sales	20,320	19,034	21,797	18,899
% growth (YOY)	14.3	(5.3)	2.5	(12.8)
EBITDA	2,975	1,685	3,165	1,896
Margin %	14.6	8.9	14.5	10.0
Other Income	213	210	228	246
Extraordinaries	0	0	0	0
Adjusted Net Profit	1,942	981	2,025	1,123

Source Company data, I-Sec research

#### **Exhibit 39: Cashflow statement**

(INR mn, year ending March)

	FY24A	FY25A	FY26E	FY27E
Operating Cashflow	9,501	9,045	9,635	10,900
Working Capital Changes	(720)	(2,798)	(1,800)	(2,812)
Capital Commitments	(7,717)	(11,787)	(18,061)	(33,214)
Free Cashflow	1,096	(5,368)	(10,226)	(25,126)
Other investing cashflow	499	(3,126)	881	925
Cashflow from Investing Activities	499	(3,126)	881	925
Issue of Share Capital	-	102	-	-
Interest Cost	(98)	(194)	(662)	(662)
Inc (Dec) in Borrowings	1,625	9,277	10,000	25,000
Dividend paid	(1,023)	(1,023)	(1,074)	(1,128)
Others	(68)	(100)	-	-
Cash flow from Financing Activities	435	8,062	8,264	23,210
Chg. in Cash & Bank balance	2,030	(433)	(1,082)	(991)
Closing cash & balance	2,380	1,794	2,983	1,992

Source Company data, I-Sec research

#### **Exhibit 40: Key ratios**

(Year ending March)

	FY24A	FY25A	FY26E	FY27E
Per Share Data (INR)				
Reported EPS	59.4	51.1	56.4	65.1
Adjusted EPS (Diluted)	53.6	51.1	56.4	65.1
Cash EPS	71.6	65.4	72.2	81.8
Dividend per share (DPS)	7.5	7.5	7.9	8.3
Book Value per share (BV)	353.6	397.7	446.2	503.1
Dividend Payout (%)	12.6	14.7	14.0	12.7
Growth (%)				
Net Sales	(3.6)	7.8	8.8	13.0
EBITDA	(12.9)	(2.8)	12.0	13.7
EPS (INR)	(4.8)	(14.0)	10.3	15.6
Valuation Ratios (x)				
P/E	31.2	36.3	32.9	28.5
P/CEPS	25.9	28.4	25.7	22.7
P/BV	5.3	4.7	4.2	3.7
EV / EBITDA	0.9	1.5	2.3	4.0
EV/SALES	0.1	0.2	0.3	0.5
Dividend Yield (%)	0.4	0.4	0.4	0.4
Operating Ratios				
Gross Profit Margins (%)	31.8	30.1	31.1	30.7
EBITDA Margins (%)	14.6	13.2	13.6	13.7
Effective Tax Rate (%)	30.9	26.8	25.2	25.2
Net Profit Margins (%)	9.5	8.4	8.5	8.7
NWC / Total Assets (%)	24.1	20.8	18.6	15.7
Net Debt / Equity (x)	(0.1)	0.0	0.2	0.6
Net Debt / EBITDA (x)	(0.3)	0.2	1.1	2.9
Profitability Ratios				
RoCE (%)	14.9	11.3	10.1	8.8
RoE (%)	16.4	13.6	13.4	13.7
RoIC (%)	16.7	12.9	11.5	9.5
Fixed Asset Turnover (x)	2.5	2.0	1.6	1.2
Inventory Turnover Days	36.1	40.8	41.8	42.8
Receivables Days	61.7	56.1	57.1	58.1
Payables Days	27.7	23.0	24.0	25.0

Source Company data, I-Sec research



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