

October 30, 2025

Q2FY26 Result Update

☑ Change in Estimates | ☑ Target | ■ Reco

Change in Estimates

	Current		Previous	
	FY27E	FY28E	FY27E	FY28E
Rating	HOLD		HOLD	
Target Price	143		139	
Sales (Rs. bn)	1,222	1,321	1,226	1,335
% Chng.	(0.4)	(1.1)		
EBITDA (Rs. bn)	146	147	139	150
% Chng.	5.6	(2.2)		
EPS (Rs.)	13.5	13.6	11.5	13.5
% Chng.	17.3	0.8		

Key Financials - Standalone

Y/e Mar	FY25	FY26E	FY27E	FY28E
Sales (Rs. bn)	1,025	1,131	1,222	1,321
EBITDA (Rs. bn)	106	124	146	147
Margin (%)	10.4	10.9	12.0	11.1
PAT (Rs. bn)	24	40	56	56
EPS (Rs.)	5.7	9.7	13.5	13.6
Gr. (%)	68.2	69.5	39.2	0.3
DPS (Rs.)	1.6	2.0	2.5	2.5
Yield (%)	1.2	1.5	1.8	1.8
RoE (%)	4.3	7.0	9.1	8.5
RoCE (%)	6.5	8.3	10.5	10.2
EV/Sales (x)	0.9	0.7	0.6	0.6
EV/EBITDA (x)	8.8	6.7	5.3	5.4
PE (x)	23.9	14.1	10.1	10.1
P/BV (x)	1.0	1.0	0.9	0.8

Key Data

SAIL.BO | SAIL IN

52-W High / Low	Rs.143 / Rs.99
Sensex / Nifty	84,404 / 25,878
Market Cap	Rs.566bn / \$ 6,381m
Shares Outstanding	4,130m
3M Avg. Daily Value	Rs.2059.28m

Shareholding Pattern (%)

Promoter's	65.00
Foreign	3.76
Domestic Institution	18.09
Public & Others	13.15
Promoter Pledge (Rs bn)	-

Stock Performance (%)

	1M	6M	12M
Absolute	1.9	20.5	18.1
Relative	(3.1)	14.6	11.9

Tushar Chaudhari

tusharchaudhari@plindia.com | 91-22-663222391

Satyam Kesarwani

satyamkesarwani@plindia.com | 91-22-66322218

Pranav Iyer

pranaviyer@plindia.com | 91-22-66322539

Superior volume growth

Quick Pointers:

- EBITDA aided by revenue from scrap and by-product sale worth Rs11.4bn (up Rs2.5bn QoQ).
- Mgmt. expects 5-7% YoY volume growth for FY27, aided by ongoing debottlenecking initiatives.

SAIL delivered a strong operating performance in Q2FY26, driven by 12% YoY volume growth (ex. NMDC Steel trading volumes of 0.3mt) and sale of by-products worth Rs11.4bn. Resultant, average NSR declined just 4% QoQ despite sharper fall in steel prices during Q2FY26. Despite monsoon quarter, most of the costs were well constrained leading to EBITDA/t of Rs5,142/t. Mgmt. expects by-product sales to continue in H2FY26 while steel prices are expected to improve on better demand.

SAIL is undertaking largely sustenance and debottlenecking capex in the near term and actual growth capex cash outflow would start from mid-FY27. Major order placement for 4.5mtpa IISCO project has been completed while rest of the orders would be completed within next two months. Debottlenecking projects at DSP, RSP and BSP are also on track. We expect SAIL to remain a play on steel prices as long-term volume growth would depend upon successful execution of planned capex; however, it has delivered superior volume growth with existing inventories (1.9mt finished goods inventory). We increase our FY26/27E EBITDA estimates by ~5/6% assuming higher volumes. At CMP, the stock is trading at an EV of 5.3x/5.4x FY27/FY28E EBITDA. Maintain 'Hold' with revised TP of Rs143 (Rs139 earlier) giving 5.5x Sep'27E EV/EBITDA.

Strong volume growth and inventory reduction drives revenue: SAIL's std revenue grew 16% YoY Rs267bn (+4% QoQ; PLeRs257bn) on strong volume growth (excl. NSL vol growth was 12% YoY), reduction in inventory and better than expected steel NSR (aided by other operating income worth Rs11.4bn). Avg. blended realisation declined 4% QoQ to Rs54,365/t (-3% YoY; Vs PLe Rs53,759/t) while volumes improved sharp 20% YoY to 4.91mt (8% QoQ; PLe 4.78mt). This includes 0.3mt trading volumes from NMDC Steel as per their agreement. Crude steel production fell 2% YoY at 4.65mt (-4% QoQ). Revenue recognised at provisional prices for railways and a part of defence sales for Q2 was ~Rs25bn and Rs48.4bn for H1FY26.

EBITDA doubled on other operating income and well restrained costs: EBITDA doubled YoY to Rs25.25bn (-3% QoQ Vs PLe Rs17.1bn) on low base, lower other expenses and sale of by-products during Q2FY26. RM cost per ton declined 3% YoY to Rs27,225/t, while staff costs increased 5% YoY to Rs6,316/t. Other expenses declined 10% YoY to Rs16,015/t. Resultant, EBITDA/t increased 66% YoY to Rs5,142/t (PLE of Rs3,585/t). Reported PAT was Rs4.26bn (-49% YoY and -38% QoQ). Exceptional expense of Rs3.38 bn due to the increase in gratuity limit to Rs25 lakh, following DA exceeding 50% of basic pay as calculated by actuary based on internal assessment of the company.

Spot spreads at lowest level while demand slated to improve: Domestic steel spreads have softened from an average of Rs22,833/t in Q2FY26 to Rs20,294/t, as coking coal prices have inched up since Jul'25 lows while domestic steel prices have been on a declining trend. Prices are currently down ~3% from the Q2 average. The weakness is due to monsoon led subdued demand, inch up in imports and ramp up of domestic facilities creating glut like situation. However, with most festivals and monsoon behind us, we expect prices to improve gradually led by uptick in demand in H2FY26.

Q2FY26 Conference Call Highlights:

- NSR in Q2 for flats and longs stood at Rs48,700 and Rs49,000 respectively compared to Rs50,400 and Rs54,500 in Q1FY26.
- Volume and revenue from NMDC Steel stood at 0.3mt and Rs15bn respectively.
- For Q2FY26- imported coking coal cost was Rs 18,150 while domestic coking coal cost was Rs17,400.
- In Oct, imported coal prices averaged ~Rs17,300/t, up Rs700 from Aug levels, primarily due to Rs depreciation. For Q3, imported coal prices are expected to rise further to Rs18,000–18,100/t, implying a USD6-7/t increase in coal costs.
- SAIL sold ~0.3mt of iron ore from its Odisha group of mines, with minimal sales from Chhattisgarh. From the Jharkhand mines, the company dispatched about 60,000-70,000mt per month to nearby sister plants and sold 1mt of dump fines through auctions.
- At the end of Q2FY26, SAIL holds 1.9mt of saleable steel and 0.7mt of in-process inventory (down from 1.3mt QoQ).
- Capex in H1 stood at ~Rs37bn and is projected at over Rs75bn for FY26. For FY27 capex is estimated to exceed Rs100bn with further increase expected in FY28. The capex would be funded equally via internal accruals and debt.
- Total outstanding debt declined by ~Rs26bn QoQ to Rs336bn. The company plans to further reduce debt over the next two quarters to strengthen its balance sheet and support the upcoming capex at IISCO in FY27.
- Value-added products accounted for 57% of sales in Q2, up from 55% in Q1. SAIL is targeting a VAP share of over 60% going forward.
- Revenue from the sale of scrap and by-products (including coal tar and defective items) stood at Rs11.4bn in Q2FY26, up Rs2.5bn QoQ. Scrap sales are expected to increase further in the coming quarters which will aid NSR.
- Margin guidance: EBITDA margins are expected to improve in Q4, potentially reaching ~14-15%. Q3 largely to remain flat or see a slight increase.
- For IISCO, order placements are expected to be completed within the next two months, with major payments scheduled for FY27.

Exhibit 1: Standalone Q2FY26 Results Overview (Rs bn)

Y/e March	2QFY26	2QFY25	YoY gr. (%)	2QFY26E	% Var.	1QFY26	QoQ gr. (%)	H1FY26	H1FY25	YoY gr. (%)
Net Sales	267.0	230.4	15.9	256.9	4.0	257.5	3.7	524.5	470.4	11.5
Raw material	133.7	115.6	15.6	129.9	2.9	123.5	8.3	257.2	236.2	8.9
% of Net Sales	50.1%	50.2%		50.6%		48.0%		49.0%	50.2%	
Staff Cost	29.4	28.7	2.3	29.0	1.3	29.4	-0.2	58.8	56.5	4.1
% of Net Sales	11.0%	12.5%		11.3%		11.4%		11.2%	12.0%	
Other expenses	78.7	73.4	7.2	80.8	-2.6	78.6	0.0	157.3	142.8	10.2
% of Net Sales	29.5%	31.8%		31.5%		30.5%		30.0%	30.4%	
Total expenditure	241.8	217.7	11.1	239.7	0.9	231.6	4.4	473.4	435.5	8.7
EBITDA	25.3	12.7	99.3	17.1	47.4	25.9	-2.5	51.2	34.9	46.7
Margin (%)	9.5%	5.5%		6.7%		10.1%		9.8%	7.4%	
Depreciation	14.5	13.0	11.5	14.1	2.8	14.4	0.8	28.9	27.1	7.0
EBIT	10.7	-0.4	NA	3.0	258.5	11.5	-6.7	22.2	7.8	184.6
Other income	3.0	2.7	12.4	2.8	7.1	1.6	88.4	4.6	4.7	-1.2
Interest	4.8	7.6	-36.1	6.0	-19.4	5.9	-18.6	10.8	14.5	-25.5
PBT	8.9	-5.2	NA	-0.2	NA	7.2	24.4	16.1	-2.0	NA
Extraordinary income/(expense)	-3.4	16.4	NA	0.0	NA	1.7	NA	-1.6	13.3	NA
PBT (after EO)	5.5	11.1	-50.3	-0.2	NA	8.9	-37.9	14.4	11.3	28.0
Tax	1.3	2.8	-54.8	-0.1	NA	2.0	-38.3	3.3	2.8	16.9
Reported PAT	4.3	8.3	-48.8	-0.1	NA	6.9	-37.7	11.1	8.4	31.8
Adjusted PAT	6.9	-3.9	NA	-0.1	NA	5.5	24.7	12.4	-1.5	NA

Source: Company, PL

Exhibit 2: Operating matrix

Y/e March	2QFY26	2QFY25	YoY gr. (%)	2QFY26E	% Var.	1QFY26	QoQ gr. (%)	H1FY26	H1FY25	YoY gr. (%)
Crude Steel Production volumes (mt)	4.65	4.76	-2.2	4.86	-4.2	4.85	-4.1	9.50	9.44	0.7
Sales volume (mt)	4.91	4.10	19.8	4.78	2.8	4.55	8.0	9.46	8.11	16.7
Realization/t	54,365	56,190	-3.2	53,759	1.1	56,589	-3.9	55,434	57,997	-4.4
EBITDA/t	5,142	3,091	66.3	3,585	43.4	5,695	-9.7	5,408	4,299	25.8

Source: Company, PL

Exhibit 3: Plant-wise performance

Segment Revenue (Rs bn)	2QFY26	2QFY25	YoY gr. (%)	1QFY26	QoQ gr. (%)	H1FY26	H1FY25	YoY gr. (%)
Bhilai Steel Plant	77.2	85.8	-9.9	74.5	3.7	151.7	165.1	-8.1
Durgapur Steel Plant	27.7	29.6	-6.5	26.6	4.2	54.3	61.1	-11.2
Rourkela Steel Plant	62.5	55.4	12.9	59.7	4.8	122.2	121.2	0.8
Bokaro Steel Plant	61.5	53.7	14.4	63.2	-2.7	124.6	103.0	21.0
IISCO Steel plant	32.2	32.8	-1.9	28.9	11.4	61.1	63.5	-3.8
Special Steel plants	27.3	11.7	132.2	30.4	-10.3	57.6	25.3	127.6
Total Revenue	288.4	269.0	7.2	283.2	1.8	571.5	539.2	6.0
Segment EBIT (Rs bn)								
Bhilai Steel Plant								
Durgapur Steel Plant	5.1	16.9	-70.0	7.6	-33.5	12.7	22.1	-42.7
Rourkela Steel Plant	0.9	1.4	-34.6	0.7	26.3	1.6	2.8	-43.0
Bokaro Steel Plant	4.5	-1.0	NA	2.6	73.4	7.1	2.7	166.6
IISCO Steel plant	1.7	0.4	327.5	2.7	-36.7	4.4	0.1	4,945.6
Special Steel plants	1.6	1.9	-16.4	2.3	-31.2	3.8	1.5	162.4
Total EBIT	0.0	-0.8	NA	-1.0	NA	-1.0	-0.2	NA

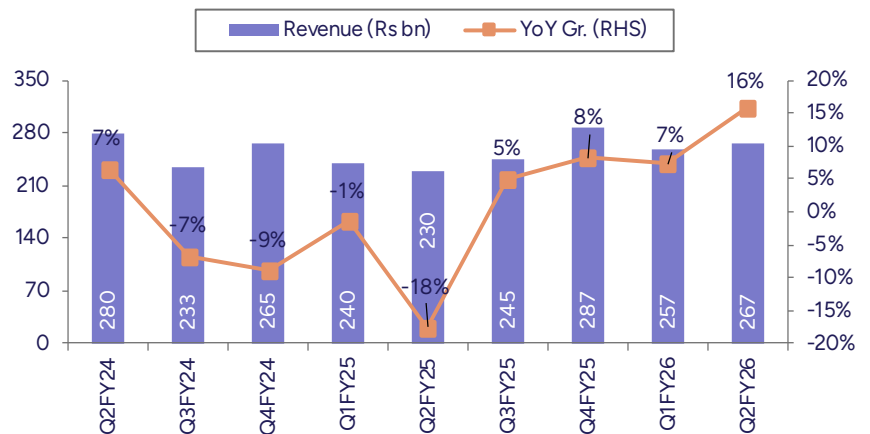
Source: Company, PL

Exhibit 4: Target Price Calculation

	Sep'27 basis
EBITDA (Rs mn)	1,46,603
Target EBITDA multiple	5.5
Target EV	8,06,315
Net Debt (Rs m)	2,14,280
Residual Market Cap	5,92,035
Target price	143

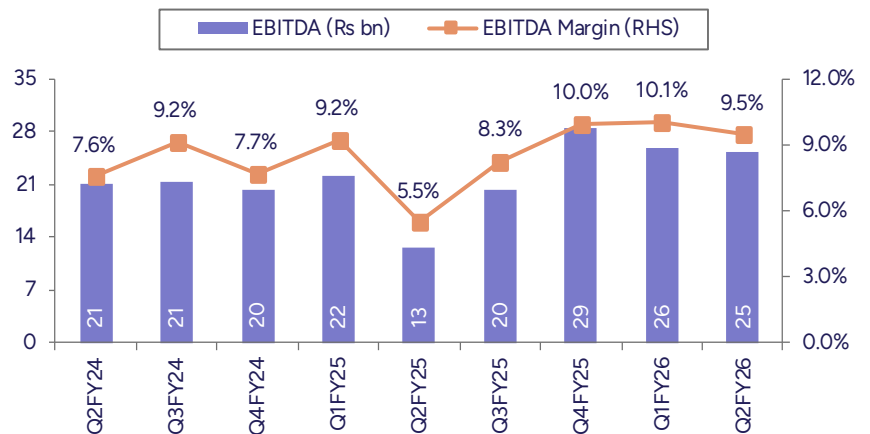
Source: PL

Exhibit 5: Revenue grew 16% YoY on strong 12% volume growth



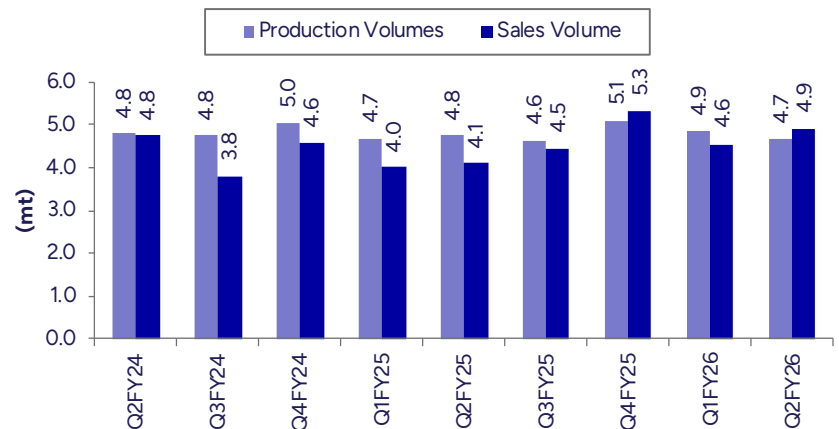
Source: Company, PL

Exhibit 6: EBITDA doubled YoY on low base and lower other expenses.



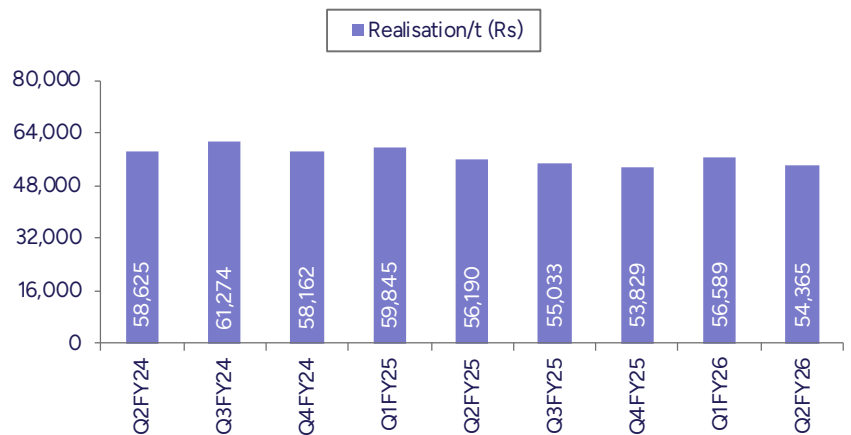
Source: Company, PL

Exhibit 7: Volume grew 20% YoY (mt; incl. NMDC Steel volumes)



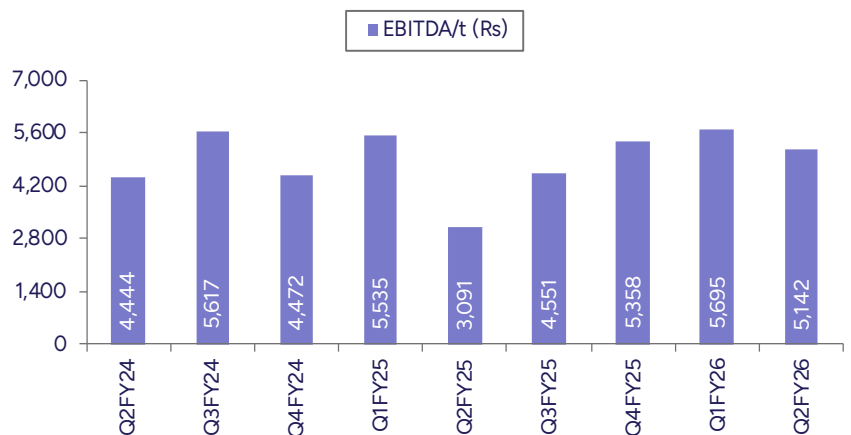
Source: Company, PL

Exhibit 8: Avg realization declined 4% QoQ on reduction of scrap inventory



Source: Company, PL

Exhibit 9: EBITDA/t up 66% YoY on lower RM and other expenses



Source: Company, PL

Financials

Income Statement (Rs bn)

Y/e Mar	FY25	FY26E	FY27E	FY28E
Net Revenues	1,025	1,131	1,222	1,321
YoY gr. (%)	(0.3)	10.3	8.1	8.1
Cost of Goods Sold	509	568	626	698
Gross Profit	516	562	596	623
Margin (%)	50.3	49.7	48.8	47.1
Employee Cost	117	120	122	128
Other Expenses	293	319	328	348
EBITDA	106	124	146	147
YoY gr. (%)	25.0	16.4	18.4	0.2
Margin (%)	10.4	10.9	12.0	11.1
Depreciation and Amortization	56	58	62	62
EBIT	50	65	84	84
Margin (%)	4.9	5.8	6.9	6.4
Net Interest	28	23	21	20
Other Income	11	11	12	12
Profit Before Tax	30	54	76	76
Margin (%)	2.9	4.8	6.2	5.7
Total Tax	9	14	20	20
Effective tax rate (%)	28.6	25.8	26.0	26.0
Profit after tax	21	40	56	56
Minority interest	-	-	-	-
Share Profit from Associate	-	-	-	-
Adjusted PAT	24	40	56	56
YoY gr. (%)	68.2	69.5	39.2	0.3
Margin (%)	2.3	3.6	4.6	4.2
Extra Ord. Income / (Exp)	(2)	-	-	-
Reported PAT	21	40	56	56
YoY gr. (%)	(21.4)	87.1	39.2	0.3
Margin (%)	2.1	3.6	4.6	4.2
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	21	40	56	56
Equity Shares O/s (bn)	4	4	4	4
EPS (Rs)	5.7	9.7	13.5	13.6

Source: Company Data, PL Research

Balance Sheet Abstract (Rs bn)

Y/e Mar	FY25	FY26E	FY27E	FY28E
Non-Current Assets				
Gross Block	1,376	1,451	1,551	1,671
Tangibles	1,376	1,451	1,551	1,671
Intangibles	-	-	-	-
Acc: Dep / Amortization	644	702	764	826
Tangibles	644	702	764	826
Intangibles	-	-	-	-
Net fixed assets	733	750	788	845
Tangibles	733	750	788	845
Intangibles	-	-	-	-
Capital Work In Progress	72	72	72	72
Goodwill	-	-	-	-
Non-Current Investments	33	33	33	33
Net Deferred tax assets	(64)	(63)	(63)	(63)
Other Non-Current Assets	-	-	-	-
Current Assets				
Investments	-	-	-	-
Inventories	337	310	335	362
Trade receivables	76	77	84	90
Cash & Bank Balance	9	62	75	62
Other Current Assets	-	-	-	-
Total Assets	1,329	1,374	1,456	1,535
Equity				
Equity Share Capital	41	41	41	41
Other Equity	515	547	593	639
Total Networth	557	588	634	680
Non-Current Liabilities				
Long Term borrowings	383	323	283	283
Provisions	-	-	-	-
Other non current liabilities	-	-	-	-
Current Liabilities				
ST Debt / Current of LT Debt	-	-	-	-
Trade payables	105	155	167	181
Other current liabilities	220	245	309	328
Total Equity & Liabilities	1,329	1,374	1,456	1,535

Source: Company Data, PL Research

Cash Flow (Rs bn)

Y/e Mar	FY25	FY26E	FY27E	FY28E
PBT	30	54	76	76
Add. Depreciation	56	58	62	62
Add. Interest	28	23	21	20
Less Financial Other Income	11	11	12	12
Add. Other	-	-	-	-
Op. profit before WC changes	115	135	158	159
Net Changes-WC	17	100	45	(1)
Direct tax	(8)	(15)	(20)	(20)
Net cash from Op. activities	123	219	184	138
Capital expenditures	(61)	(75)	(100)	(120)
Interest / Dividend Income	-	-	-	-
Others	(3)	-	-	-
Net Cash from Invst. activities	(65)	(75)	(100)	(120)
Issue of share cap. / premium	-	-	-	-
Debt changes	(8)	(60)	(40)	-
Dividend paid	(7)	(8)	(10)	(10)
Interest paid	(28)	(23)	(21)	(20)
Others	-	-	-	-
Net cash from Fin. activities	(43)	(91)	(71)	(31)
Net change in cash	16	53	13	(13)
Free Cash Flow	62	144	84	18

Source: Company Data, PL Research

Key Financial Metrics

Y/e Mar	FY25	FY26E	FY27E	FY28E
Per Share(Rs)				
EPS	5.7	9.7	13.5	13.6
CEPS	19.4	23.8	28.6	28.7
BVPS	134.7	142.5	153.5	164.6
FCF	14.9	35.0	20.3	4.3
DPS	1.6	2.0	2.5	2.5
Return Ratio(%)				
RoCE	6.5	8.3	10.5	10.2
ROIC	3.8	5.6	7.4	7.1
RoE	4.3	7.0	9.1	8.5
Balance Sheet				
Net Debt : Equity (x)	0.7	0.4	0.3	0.3
Net Working Capital (Days)	109	75	75	75
Valuation(x)				
PER	23.9	14.1	10.1	10.1
P/B	1.0	1.0	0.9	0.8
P/CEPS	19.4	23.8	28.6	28.7
EV/EBITDA	8.8	6.7	5.3	5.4
EV/Sales	0.9	0.7	0.6	0.6
Dividend Yield (%)	1.2	1.5	1.8	1.8

Source: Company Data, PL Research

Quarterly Financials (Rs bn)

Y/e Mar	Q3FY25	Q4FY25	Q1FY26	Q2FY26
Net Revenue	245	287	257	267
YoY gr. (%)	4.9	8.2	7.3	15.9
Raw Material Expenses	126	146	123	134
Gross Profit	119	140	134	133
Margin (%)	48.4	49.0	52.0	49.9
EBITDA	20	29	26	25
YoY gr. (%)	(5.4)	40.0	16.7	99.3
Margin (%)	8.3	10.0	10.1	9.5
Depreciation / Depletion	14	15	14	15
EBIT	6	13	11	11
Margin (%)	2.5	4.6	4.5	4.0
Net Interest	7	7	6	5
Other Income	4	3	2	3
Profit before Tax	3	16	9	6
Margin (%)	1.3	5.5	3.5	2.1
Total Tax	2	4	2	1
Effective tax rate (%)	60.4	24.7	23.0	22.8
Profit after Tax	1	12	7	4
Minority interest	-	-	-	-
Share Profit from Associates	-	-	-	-
Adjusted PAT	1	12	7	4
YoY gr. (%)	(62.0)	16.5	6,318.4	(48.8)
Margin (%)	0.5	4.1	2.7	1.6
Extra Ord. Income / (Exp)	-	-	-	-
Reported PAT	1	12	7	4
YoY gr. (%)	(62.0)	16.5	6,318.4	(48.8)
Margin (%)	0.5	4.1	2.7	1.6
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	1	12	7	4
Avg. Shares O/s (bn)	4	4	4	4
EPS (Rs)	0.3	2.9	1.7	1.0

Source: Company Data, PL Research

Key Operating Metrics

Y/e Mar	FY25	FY26E	FY27E	FY28E
Sales volume (mt)	18	20	22	23
Realisation/t (Rs)	56,018	51,175	52,195	53,202
EBITDA/t (Rs)	4,677	6,037	6,714	6,318

Source: Company Data, PL Research

Price Chart



Recommendation History

No.	Date	Rating	TP (Rs.)	Share Price (Rs.)
1	08-Oct-25	Hold	139	133
2	28-Jul-25	Hold	133	126
3	08-Jul-25	Hold	136	133
4	29-May-25	Hold	133	130
5	23-Apr-25	Hold	118	116
6	08-Apr-25	Hold	110	105
7	12-Feb-25	Hold	107	106
8	09-Jan-25	Reduce	110	108
9	09-Nov-24	Reduce	104	118

Analyst Coverage Universe

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	ACC	BUY	2,311	1,858
2	Adani Port & SEZ	BUY	1,777	1,400
3	Ambuja Cement	BUY	701	570
4	Dalmia Bharat	Accumulate	2,372	2,250
5	Hindalco Industries	BUY	883	768
6	Jindal Stainless	Hold	759	758
7	Jindal Steel	Accumulate	1,151	1,071
8	JSW Infrastructure	Accumulate	338	309
9	JSW Steel	Hold	1,118	1,166
10	National Aluminium Co.	BUY	280	217
11	NMDC	Accumulate	86	77
12	Nuvoco Vistas Corporation	Accumulate	459	412
13	Shree Cement	Accumulate	31,769	28,585
14	Steel Authority of India	Hold	139	133
15	Tata Steel	Accumulate	196	171
16	Ultratech Cement	Accumulate	13,425	12,370

PL's Recommendation Nomenclature (Absolute Performance)

Buy	: > 15%
Accumulate	: 5% to 15%
Hold	: +5% to -5%
Reduce	: -5% to -15%
Sell	: < -15%
Not Rated (NR)	: No specific call on the stock
Under Review (UR)	: Rating likely to change shortly

ANALYST CERTIFICATION

(Indian Clients)

We/I, Mr. Tushar Chaudhari- MMS-Finance, Mr. Satyam Kesarwani- BFM, Passed CFA Level II, Mr. Pranav Iyer- BBA Finance Research Analysts, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report.

(US Clients)

The research analysts, with respect to each issuer and its securities covered by them in this research report, certify that: All of the views expressed in this research report accurately reflect his or her or their personal views about all of the issuers and their securities; and No part of his or her or their compensation was, is or will be directly related to the specific recommendation or views expressed in this research report.

DISCLAIMER

Indian Clients

Prabhudas Lilladher Pvt. Ltd, Mumbai, India (hereinafter referred to as "PL") is engaged in the business of Stock Broking, Portfolio Manager, Depository Participant and distribution for third party financial products. PL is a subsidiary of Prabhudas Lilladher Advisory Services Pvt Ltd. which has its various subsidiaries engaged in business of commodity broking, investment banking, financial services (margin funding) and distribution of third party financial/other products, details in respect of which are available at www.plindia.com.

This document has been prepared by the Research Division of PL and is meant for use by the recipient only as information and is not for circulation. This document is not to be reported or copied or made available to others without prior permission of PL. It should not be considered or taken as an offer to sell or a solicitation to buy or sell any security.

The information contained in this report has been obtained from sources that are considered to be reliable. However, PL has not independently verified the accuracy or completeness of the same. Neither PL nor any of its affiliates, its directors or its employees accepts any responsibility of whatsoever nature for the information, statements and opinion given, made available or expressed herein or for any omission therein.

Recipients of this report should be aware that past performance is not necessarily a guide to future performance and value of investments can go down as well. The suitability or otherwise of any investments will depend upon the recipient's particular circumstances and, in case of doubt, advice should be sought from an independent expert/advisor.

Either PL or its affiliates or its directors or its employees or its representatives or its clients or their relatives may have position(s), make market, act as principal or engage in transactions of securities of companies referred to in this report and they may have used the research material prior to publication.

PL may from time to time solicit or perform investment banking or other services for any company mentioned in this document.

PL is a registered with SEBI under the SEBI (Research Analysts) Regulation, 2014 and having registration number INH000000271.

PL submits that no material disciplinary action has been taken on us by any Regulatory Authority impacting Equity Research Analysis activities.

PL or its research analysts or its associates or his relatives do not have any financial interest in the subject company.

PL or its research analysts or its associates or his relatives do not have actual/beneficial ownership of one per cent or more securities of the subject company at the end of the month immediately preceding the date of publication of the research report.

PL or its research analysts or its associates or his relatives do not have any material conflict of interest at the time of publication of the research report.

PL or its associates might have received compensation from the subject company in the past twelve months.

PL or its associates might have managed or co-managed public offering of securities for the subject company in the past twelve months or mandated by the subject company for any other assignment in the past twelve months.

PL or its associates might have received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months.

PL or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past twelve months

PL or its associates might have received any compensation or other benefits from the subject company or third party in connection with the research report.

PL encourages independence in research report preparation and strives to minimize conflict in preparation of research report. PL or its analysts did not receive any compensation or other benefits from the subject Company or third party in connection with the preparation of the research report. PL or its Research Analysts do not have any material conflict of interest at the time of publication of this report.

It is confirmed that Mr. Tushar Chaudhari- MMS-Finance, Mr. Satyam Kesarwani- BFM, Passed CFA Level II, Mr. Pranav Iyer- BBA Finance Research Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

The Research analysts for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

The research analysts for this report has not served as an officer, director or employee of the subject company PL or its research analysts have not engaged in market making activity for the subject company

Our sales people, traders, and other professionals or affiliates may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest.

PL and its associates, their directors and employees may (a) from time to time, have a long or short position in, and buy or sell the securities of the subject company or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company or act as an advisor or lender/borrower to the subject company or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors

US Clients

This research report is a product of Prabhudas Lilladher Pvt. Ltd., which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution by Prabhudas Lilladher Pvt. Ltd. only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor.

In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, Prabhudas Lilladher Pvt. Ltd. has entered into an agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo").

Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

Prabhudas Lilladher Pvt. Ltd.

3rd Floor, Sadhana House, 570, P. B. Marg, Worli, Mumbai-400 018, India | Tel: (91 22) 6632 2222 Fax: (91 22) 6632 2209

www.plindia.com