



05 November 2025

India | Equity Research | Q2FY26 Results Update

Indian Hotels

Hotels

Demand outlook remains robust

Indian Hotels (IH IN) has reported a resilient H1FY26 performance with enterprise RevPAR up 9%, consolidated revenue up 20% and EBITDA up 21% despite being impacted by domestic/international geopolitical factors. With a robust demand outlook heading into H2FY26 led by higher MICE, wedding dates and renovated keys, the company is on track to deliver double digit revenue growth in H2FY26. We build in a 15% revenue CAGR and 17% EBITDA CAGR over FY25-28E, considering hotel industry demand CAGR of 9-11% over FY25-29E vs. supply CAGR of 6-7% over the same period. We retain BUY with SoTP-based unchanged TP of INR 941, based on 32x Sep'27E EV/EBITDA. Key risks: Fall in occupancy and slowdown in discretionary consumption.

Resilient quarter, demand drivers intact for H2FY26

The company reported Q2FY26 consolidated revenue of INR 20.4bn (up 12% YoY and flat QoQ) and EBITDA of INR 5.7bn (up 14% YoY and flat QoQ) which was along the expected lines owing to the high base of Jul'24, higher wedding dates in Q2FY25 and geopolitical disruptions. However, as per the company, business on books for H2FY26 is robust with multiple MICE events, H1FY26 renovated rooms now operational and higher wedding dates on YoY basis. Hence, it remains confident of achieving its FY26 guidance of double-digit revenue growth. Further, it has received all the approvals for Taj Bandstand and is looking to utilise its cash balance of INR 28.5bn as of Sep'25 to accelerate growth.

Company's 2030 goals are realistic and achievable

We believe IH IN's goal of doubling revenue by 2030 (implies a 14% CAGR over FY24–30) is realistic given: 1) the underlying assumptions of high single digit LTL RevPAR growth; 2) operational hotels to grow from 247, as of Apr'24 to 500+ hotels by FY30E; 3) management fees CAGR of 15-18%; and 4) continued new business revenue CAGR of 30%. We currently build in a 15% revenue CAGR and 17% EBITDA CAGR over FY25-28E and expect this trajectory to continue beyond that considering hotel industry demand CAGR of 9-11% over FY24-29E could continue to outpace supply CAGR of 6-7% over the same period.

Financial Summary

Y/E March (INR mn)	FY25A	FY26E	FY27E	FY28E
Net Revenue	83,345	101,329	112,809	125,506
EBITDA	27,734	33,998	38,923	44,318
EBITDA Margin (%)	33.3	33.6	34.5	35.3
Net Profit	16,790	18,707	22,079	25,724
EPS (INR)	11.8	13.1	15.5	18.1
P/B (x)	9.5	8.4	7.4	6.4
P/E (x)	63.2	56.7	48.0	41.2
EV/EBITDA (x)	37.7	30.4	26.2	22.6
RoCE (%)	15.8	16.6	17.1	17.2
RoE (%)	16.3	15.7	16.4	16.7

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Market Data

Market Cap (INR)	1,058bn
Market Cap (USD)	11,929mn
Bloomberg Code	IH IN
Reuters Code	IHTL.BO
52-week Range (INR)	895/651
Free Float (%)	62.0
ADTV-3M (mn) (USD)	21.0

Price Performance (%)	3m	6m	12m
Absolute	(0.7)	(7.2)	11.5
Relative to Sensex	(3.8)	(10.8)	5.6

ESG Score	2024	2025	Change
ESG score	75.5	76.6	1.1
Environment	68.0	69.1	1.1
Social	72.2	78.4	6.2
Governance	82.5	80.9	-1.6

Note - Score ranges from 0 - 100 with a higher score indicating higher ESG disclosures.

Source: SES ESG, I-sec research

Previous Reports

18-07-2025: <u>Q1FY26 results review</u> 06-05-2025: <u>Q4FY25 results review</u>



Exhibit 1: IHCL's Q2FY26 standalone financials

(INR mn)	Q2FY26	Q2FY25	Q1FY26	YoY (%)	QoQ (%)
Total Operating income	10,605	10,353	10,446	2.4	1.5
F& B Cost	782	763	752	2.4	4.0
Personnel Cost	2,436	2,303	2,506	5.8	(2.8)
Other Expenses	3,683	3,842	3,562	(4.1)	3.4
Total Operating Expenses	6,901	6,908	6,819	(0.1)	1.2
Expenses as % of Sales					
F& B Cost	7.4	7.4	7.2	0.1	17.9
Personnel Cost	23.0	22.2	24.0	72.3	(102.0)
Other Expenses	34.7	37.1	34.1	(237.5)	63.5
Total Operating Expenses	65.1	66.7	65.3	(165.1)	(20.5)
EBITDA	3,704	3,445	3,627	7.5	2.1
EBITDA margin (%)	34.9	33.3	34.7	165.1	20.5
Interest	251	254	246	(1.3)	1.9
Depreciation	670	619	668	8.3	0.3
Other Income	1,054	900	547	17.1	92.8
Exceptional items		(34)	-	NM	NM
Profit Before Tax	3,837	3,439	3,260	11.6	17.7
Taxation	946	894	814	5.8	16.2
Profit After Tax before	2,891	2,545	2,446	13.6	18.2
MI/Associate	·	•	•		
MI/Associate share	-	-	-	NM	NM
Reported PAT	2,891	2,545	2,446	13.6	18.2
Net margin (%)	27.3	24.6	23.4	268.5	384.9

Source: I-Sec research, Company data

Exhibit 2: IHCL's Q2FY26 consolidated financials

(INR mn)	Q2FY26	Q2FY25	Q1FY26	YoY (%)	QoQ (%)
Total Operating income	20,409	18,261	20,411	11.8	(0.0)
F& B Cost	2,082	1,740	2,082	19.7	0.0
Personnel Cost	5,911	5,225	5,976	13.1	(1.1)
Other Expenses	6,715	6,283	6,593	6.9	1.9
Total Operating Expenses	14,708	13,249	14,651	11.0	0.4
Expenses as % of Sales					
F& B Cost	10.2	9.5	10.2	67.3	0.4
Personnel Cost	29.0	28.6	29.3	34.7	(31.9)
Other Expenses	32.9	34.4	32.3	(150.5)	60.2
Total Operating Expenses	72.1	72.5	71.8	(48.5)	28.7
EBITDA	5,701	5,013	5,760	13.7	(1.0)
EBITDA margin (%)	27.9	27.5	28.2	48.5	(28.7)
Interest	561	522	546	7.3	2.7
Depreciation	1,447	1,249	1,428	15.8	1.4
Other Income	834	641	611	30.0	36.5
Exceptional items	-	3,074	-	NM	NM
Profit Before Tax	4,527	6,956	4,398	(34.9)	2.9
Taxation	1,365	1,224	1,204	11.6	13.4
Profit After Tax before	3,162	5,732	3,194	(44.8)	(1.0)
MI/Associate					
MI/Associate share	(313)	(186)	(231)	67.8	35.6
Reported PAT	2,849	5,546	2,964	(48.6)	(3.9)
Net margin (%)	14.0	30.4	14.5	(1,640.9)	(56.0)
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Source: I-Sec research, Company data



Exhibit 3: IHCL's Q2FY26 subsidiary financials (implied)

(INR mn)	Q2FY26	Q2FY25	Q1FY26	YoY (%)	QoQ (%)
Total Operating income	9,804	7,908	9,965	24.0	(1.6)
F& B Cost	1,300	977	1,330	33.1	(2.2)
Personnel Cost	3,475	2,922	3,471	18.9	0.1
Other Expenses	3,032	2,442	3,031	24.2	0.0
Total Operating Expenses	7,807	6,340	7,832	23.1	(0.3)
Expenses as % of Sales					
F& B Cost	13.3	12.4	13.3	90.8	(8.4)
Personnel Cost	35.4	37.0	34.8	(150.8)	61.5
Other Expenses	30.9	30.9	30.4	5.0	50.5
Total Operating Expenses	79.6	80.2	78.6	(54.9)	103.7
EBITDA	1,997	1,568	2,133	27.4	(6.4)
EBITDA margin (%)	20.4	19.8	21.4	54.9	(103.7)
Interest	310	268	300	15.5	3.5
Depreciation	777	631	760	23.3	2.3
Other Income	(220)	(259)	64	(14.9)	(442.3)
Exceptional items	-	3,107	-	NM	NM
Profit Before Tax	690	3,517	1,139	(80.4)	(39.4)
Taxation	419	330	390	27.2	<i>7.</i> 5
Profit After Tax before MI/Associate	271	3,188	748	(91.5)	(63.8)
MI/Associate share	(313)	(186)	(231)	67.8	35.6
Reported PAT	(42)	3,001	518	NM	NM
Net margin (%)	(0.4)	38.0	5.2	NM	NM

Source: I-Sec research, Company data

Exhibit 4: IHCL's key subsidiaries' H1FY26 performance (in INR Cr)

. te m	REVENUE		EBITDA		EBITDA MARGIN	
Legal Entities	H1FY25	H1FY26	H1FY25	H1FY26	H1FY25	H1FY26
UOH Inc USA	381	435	(0)	15	-0.1%	3.5%
UK Entities	321	348	99	107	30.7%	30.8%
PIEM Hotels Ltd.	261	276	59	67	22.5%	24.2%
Benares Hotels Ltd.	50	52	21	22	42.9%	41.4%
Oriental Hotels Ltd	187	223	38	57	20.3%	25.6%

Source: I-Sec research, Company data



Exhibit 5: IHCL's operational hotel portfolio across brands (as of 30 Sep'25)

OPERATIONAL		ned & Subsidiary)	JV / Associates		Managed Contracts & Distribution Arrangements		Total Operational	
By Brand	Hotels	Keys	Hotels	Keys	Hotels	Keys	Hotels	Keys
Taj	29	4,890	17	1,970	43	6,446	89	13,306
Claridges Collection	2	257			1	122	3	379
Gateway	3	285	4	154	5	590	12	1,029
SeleQtions	5	612			28	2,137	33	2,749
Vivanta	4	697	4	565	21	2,518	29	3,780
Tree of Life	10	145			8	106	18	251
Ginger	55	5,255			19	1,394	74	6,649
Brij					10	130	10	130
Total	108	12,141	25	2,689	135	13,443	268	28,273

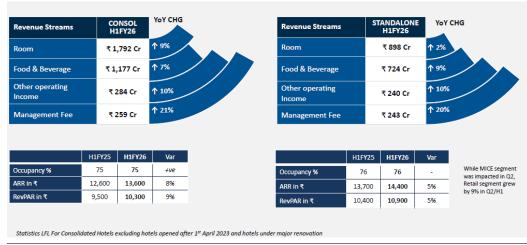
Source: I-Sec research, Company data

Exhibit 6: IHCL's signed pipeline across brands (as of 30 Sep'25)

PIPELINE		Owned (Standalone & Subsidiary)		Managed		Managed		Total Pipeline	
	Hotels	Keys	Hotels	Keys	Hotels	Keys			
Тај	5	800	43	7,400	48	8,200			
Gateway			28	3,800	28	3,800			
SeleQtions	1	50	18	1,670	19	1,720			
Vivanta	1	130	22	3,300	23	3,430			
Tree of Life	3	60	2	40	5	100			
Ginger	26	3,000	8	1,500	34	4,500	95%+ of pipeli is Capital Ligi		
Brij			10	250	10	250			
Total	36	~4,000	131	~18,000	167	22,000			

Source: I-Sec research, Company data

Exhibit 7: IHCL's H1FY26 performance across revenue streams



Source: I-Sec research, Company data



Exhibit 8: Key operating and revenue/EBITDA assumptions for IHCL, including TajSATS

Details	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Standalone Assumptions:								
ARR (INR)	7,351	9,717	13,736	15,626	17,216	18,593	19,895	21,287
Occupancy (%)	39%	53%	72%	77%	78%	78%	79%	79%
RevPAR (INR)	2,895	5,103	9,849	12,032	13,446	14,568	15,637	16,785
Revenue Breakup (INR mn):								
Consolidated Revenue	15,752	30,562	58,099	67,688	83,345	1,01,329	1,12,809	1,25,506
Standalone Revenue	11,332	20,033	37,042	44,056	49,071	61,300	69,100	77,693
Domestic Subsidiaries Revenue	3,157	5,093	9,434	11,075	12,646	14,209	16,044	18,156
TajSATS Revenue*	-	-	-	-	7,240	11,227	12,349	13,584
International Revenue/Others	1,263	5,436	11,622	12,556	14,389	14,594	15,316	16,073
EBITDA Breakup (INR mn):								
Consolidated EBITDA	(3,618)	4,048	18,046	21,571	27,734	33,998	38,923	44,318
Standalone EBITDA	(1,194)	4,081	13,897	17,122	20,320	24,536	28,047	31,925
Domestic Subsidiaries EBITDA	(488)	506	2,836	3,466	4,484	5,275	6,183	7,272
TajSATS EBITDA*	-	-	-	-	1,701	2,582	2,964	3,260
International EBITDA/Others	(1,936)	(539)	1,312	984	1,228	1,605	1,729	1,861
EBITDA Margin (%)								
Consolidated EBITDA	-23.0%	13.2%	31.1%	31.9%	33.3%	33.6%	34.5%	35.3%
Standalone EBITDA	-10.5%	19.4%	37.5%	38.9%	41.4%	40.0%	40.6%	41.1%
Domestic Subsidiaries EBITDA	-15.4%	9.9%	30.1%	31.3%	35.5%	37.1%	38.5%	40.1%
TajSATS EBITDA*	-	-	-	-	24.5%	23.0%	24.0%	24.0%
International EBITDA/Others	-153.3%	-6.3%	11.3%	7.8%	8.5%	11.0%	11.3%	11.6%

Source: I-Sec research, Company data, * TajSATS which was earlier accounted as a 51% JV is now accounted as a fully consolidated 51% subsidiary effective 1st Aug'24

Exhibit 9: SoTP-based valuation of IHCL

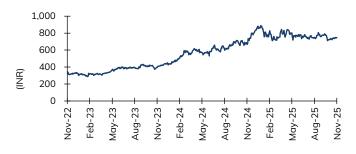
Sep'27 EBITDA ex-TajSATS (INR mn)	38,508
Enterprise Value (EV) in INR mn (32x EV/EBITDA)	1,232,271
Add: Sep'27 Net Cash (INR mn)	54,225
Less: Minority interest (INR mn)	(12,549)
IHCL Equity Value/Target Price ex-JVs/associates (INR mn)	1,273,947
Add: Taj GVK/Oriental Hotels (INR mn)	14,252
Add: TajSATS at 32x Sep'27 EV/EBITDA – 51% share	50,788
IHCL Total SOTP Equity Value (INR mn)	13,38,987
Equity Value per Share (INR)	941

Source: I-Sec research, Company data

Exhibit 10: Shareholding pattern

%	Mar'25	Mar'25	Sep'25
Promoters	38.1	38.1	38.1
Institutional investors	46.2	45.7	45.6
MFs and others	14.0	12.8	12.5
FI/ Insurance	5.0	5.5	6.8
FIIs	27.2	27.4	26.3
Others	15.7	16.2	16.3

Exhibit 11: Price chart



Source: Bloomberg, I-Sec research

Source: Bloomberg, I-Sec research



Financial Summary

Exhibit 12: Profit & Loss

(INR mn, year ending March)*

	FY25A	FY26E	FY27E	FY28E
Net Sales	83,345	1,01,329	1,12,809	1,25,506
Operating Expenses	55,611	67,332	73,887	81,188
EBITDA	27,734	33,998	38,923	44,318
EBITDA Margin (%)	33.3	33.6	34.5	35.3
Depreciation & Amortization	5,182	7,034	7,495	7,994
Interest expenditure	2,084	2,236	2,160	2,160
Other Non-operating Income	2,305	2,802	3,119	3,470
Extraordinary items	3,048	-	-	-
PBT	25,821	27,529	32,387	37,636
Less: Taxes	6,168	8,259	9,716	11,291
PAT	19,653	19,270	22,671	26,345
Minority/associates	(578)	(563)	(592)	(621)
Net Income (Reported)	19,076	18,707	22,079	25,724
Net Income (Adjusted)	16,790	18,707	22,079	25,724

Source Company data, I-Sec research, *FY25A-27E includes consolidation of TajSats SPV as a subsidiary vs. a Joint Venture earlier from 1st Aug'24

Exhibit 13: Balance sheet

(INR mn, year ending March)

	FY25A	FY26E	FY27E	FY28E
Total Current Assets	38,534	46,926	64,174	85,967
of which cash & cash eqv.	21,816	28,996	44,365	64,086
Total Current Liabilities & Provisions	39,504	39,543	43,559	47,976
Net Current Assets	(970)	7,383	20,616	37,992
Investments	29,895	29,895	29,895	29,895
Net Fixed Assets	96,325	99,397	1,03,223	1,07,094
ROU Assets	25,466	25,465	25,465	25,465
Capital Work-in-Progress	5,758	6,652	7,330	7,466
Total Assets	1,56,474	1,68,792	1,86,530	2,07,912
Liabilities				
Borrowings	2,247	200	200	200
Equity Share Capital	1,423	1,423	1,423	1,423
Reserves & Surplus	1,10,184	1,24,549	1,42,287	1,63,669
Total Net Worth	1,11,607	1,25,972	1,43,710	1,65,093
Minority Interest	12,549	12,549	12,549	12,549
Lease Liability	28,596	28,596	28,596	28,596
Deferred Taxes	1,475	1,475	1,475	1,475
Total Liabilities	1,56,474	1,68,792	1,86,530	2,07,912

Source Company data, I-Sec research

Exhibit 14: Cashflow statement

(INR mn, year ending March)

	FY25A	FY26E	FY27E	FY28E
Operating Cashflow	22,477	25,739	29,206	33,028
Working Capital Changes	(533)	(1,172)	2,135	2,345
Capital Commitments	(10,617)	(11,000)	(12,000)	(12,000)
Free Cashflow	11,327	13,567	19,342	23,373
Other investing cashflow	(8,309)	2,802	3,119	3,470
Cashflow from Investing Activities	(18,925)	(8,198)	(8,881)	(8,530)
Issue of Share Capital	-	-	-	-
Interest Cost	(2,084)	(2,236)	(2,160)	(2,160)
Inc (Dec) in Borrowings	(358)	(2,047)	-	-
Dividend paid	(2,518)	(4,341)	(4,341)	(4,341)
Others	(514)	(563)	(592)	(621)
Cash flow from Financing Activities	(5,473)	(9,188)	(7,093)	(7,122)
Chg. in Cash & Bank balance	(2,455)	7,181	15,368	19,721
Closing cash & balance	21,816	28,996	44,365	64,086

Source Company data, I-Sec research

Exhibit 15: Key ratios

(Year ending March)

	FY25A	FY26E	FY27E	FY28E
Per Share Data (INR)				
Adjusted EPS (Diluted)	11.8	13.1	15.5	18.1
Cash EPS	15.4	18.1	20.8	23.7
Dividend per share (DPS)	78.4	88.5	101.0	116.0
Book Value per share (BV)	1.8	2.5	2.5	2.5
Growth (%)				
Net Sales	23.1	21.6	11.3	11.3
EBITDA	28.6	22.6	14.5	13.9
EPS (INR)	33.3	11.4	18.0	16.5
Valuation Ratios (x)				
P/E	63.2	56.7	48.0	41.2
P/BV	9.5	8.4	7.4	6.4
EV / EBITDA	37.7	30.4	26.2	22.6
EV/ Room	86.9	81.0	74.2	68.1
EV / Sales	12.5	10.2	9.0	8.0
Dividend Yield (%)	0.2	0.3	0.3	0.3
On anating Dating				
Operating Ratios Net Debt / Equity (x)	(0.3)	(0.3)	(0.4)	(0.4)
Net Debt / Eduity (x) Net Debt / EBITDA (x)	(0.3)	(0.3)	(0.4)	(0.4)
Net Debt / EBITDA (X)	(0.1)	(0.1)	(0.2)	(0.2)
Profitability Ratios				
RoE	16.3	15.7	16.4	16.7
RoCE	15.8	16.6	17.1	17.2
RoIC	17.5	17.4	19.8	22.5
EBITDA Margins	33.3	33.6	34.5	35.3
Net Income Margins	20.1	18.5	19.6	20.5
Source Company data. I-Sec resea	rch			

Source Company data, I-Sec research



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