

November 7, 2025

Q2FY26 Result Update

☑ Change in Estimates | ☑ Target | ■ Reco

Change in Estimates

	Current		Previous	
	FY27E	FY28E	FY27E	FY28E
Rating	HOLD		HOLD	
Target Price	403		395	
Sales (Rs. m)	91,858	1,01,688	91,858	1,01,688
% Chng.	-	-	-	-
EBITDA (Rs. m)	13,976	15,579	15,074	16,748
% Chng.	(7.3)	(7.0)	-	-
EPS (Rs.)	15.0	18.6	18.4	21.1
% Chng.	(18.5)	(11.9)	-	-

Key Financials - Consolidated

Y/e Mar	FY25	FY26E	FY27E	FY28E
Sales (Rs. m)	72,710	80,449	91,858	1,01,688
EBITDA (Rs. m)	10,010	11,057	13,976	15,579
Margin (%)	13.8	13.7	15.2	15.3
PAT (Rs. m)	3,290	3,265	5,428	6,743
EPS (Rs.)	9.1	9.0	15.0	18.6
Gr. (%)	(20.9)	(0.9)	66.2	24.2
DPS (Rs.)	0.5	0.5	0.7	0.9
Yield (%)	0.1	0.1	0.2	0.2
RoE (%)	6.0	5.7	8.8	10.0
RoCE (%)	6.2	6.2	8.0	8.9
EV/Sales (x)	2.4	2.3	2.0	1.8
EV/EBITDA (x)	17.7	16.6	13.1	11.5
PE (x)	43.1	43.5	26.2	21.1
P/BV (x)	2.5	2.4	2.2	2.0

Key Data ARTI.BO | ARTO IN

52-W High / Low	Rs.526 / Rs.344
Sensex / Nifty	83,216 / 25,492
Market Cap	Rs.142bn/ \$ 1,602m
Shares Outstanding	363m
3M Avg. Daily Value	Rs.247.05m

Shareholding Pattern (%)

Promoter's	42.19
Foreign	6.21
Domestic Institution	18.21
Public & Others	33.19
Promoter Pledge (Rs bn)	-

Stock Performance (%)

	1M	6M	12M
Absolute	3.8	(14.5)	(23.9)
Relative	2.2	(17.1)	(27.3)

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Multiple projects set to commission in next one year

Quick Pointers:

- The Calcium Chloride plant will commission this quarter, with the MPP at Zone IV and PEDDA project expected online in Q4 FY26 and H1 CY26, respectively.
- Reiterated FY28 EBITDA guidance of Rs18-22bn; debt/EBITDA < 2.5x and ROCE > 15%

Given the upcoming commissioning of multiple new projects, Reiterate HOLD with a target price of Rs403, valuing the stock at 24x Sep'27E EPS. ARTO reported a topline of Rs21bn, up 29% YoY and 25% QoQ, largely driven by a 65% QoQ increase in MMA volumes. Volumes in the Energy business which largely comprises MMA rose 118% YoY and 48% QoQ, with overall margins expanding by 190 bps YoY, supported by a favorable gasoline-naphtha crack during the quarter. However, Q3 FY26 is expected to see some margin compression as winter season progresses. The Non-Energy business recorded a 17% YoY and 15% QoQ increase in volumes. Agrochemical volumes recovered in select product categories, though margins remained under pressure. Demand growth in dyes and pigments was muted, while U.S. tariffs impacted polymer volumes during the quarter, with pricing pressure persisting across the segment. Management reiterated its EBITDA guidance of Rs18-22bn by FY28, implying a ~30% CAGR over the next three years. The company is pursuing multiple growth initiatives, including MMA debottlenecking, calcium chloride, PEDDA, and other projects at Zone IV which are expected to drive growth going ahead. However, impact of U.S. tariffs and margin pressure across much of the product portfolio remain key concerns. The stock is currently trading at 23x Sep'27 P/E. Reiterate 'HOLD' rating.

- **Revenue increased by 25%QoQ and 29% YoY:** Consolidated net revenue stood at Rs21bn, 29% YoY/ 25% QoQ (PLe: Rs20bn, Consensus: Rs19.4bn), Revenue grew YoY and QoQ, driven by higher MMA volumes and the realization of deferred bulk shipments from Q1 in Q2. H1FY26 revenue increased by 8% YoY. Gross margin decreased by 300bps YoY to 34.5% but improved by 150bps sequentially as raw material prices stabilized (vs 37.5% in Q2FY25 and 33% in Q1FY26).
- **EBITDAM increased by 190bps YoY:** EBITDA increased 48% YoY and 38% QoQ to Rs2.9bn (PLe: Rs2.4bn, Consensus: Rs2.5bn). EBITDAM stood at 13.9% (PLe: 12.2%) as against a margin of 12% in Q2FY25 and 12.6% in Q1FY26, increased both YoY and sequentially by 190bps and 130bps sequentially. PAT stood at Rs1,060mn increased by 108% YoY/ 147% QoQ, sharp increase supported by extraordinary income of Rs220mn related to tax relief as well as negative tax rate. PAT margins were at 5% vs 3.1% & 2.6% in Q2FY25 and Q1FY26 respectively.

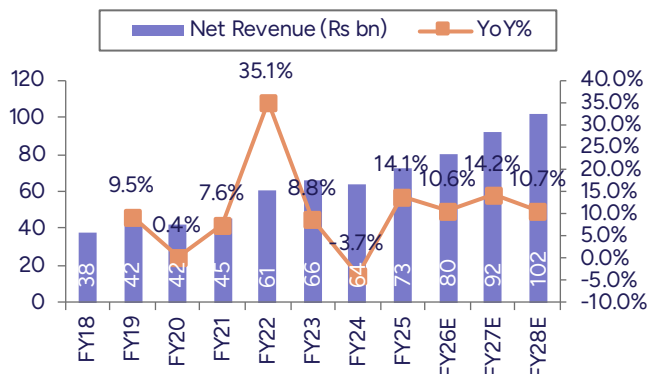
- **Key concall takeaways:** (1) US tariffs impacted volumes for few products. (2) The company entered into an agreement with DCM Shriram for chlorine supply of 200tpd. (3) Rs10bn capex expected in FY26, capex for Q2FY26 was Rs2.7bn. (4) The new multipurpose plant (MPP) in Zone IV is expected to be commissioned in Q4FY26. (5) Calcium Chloride facility is expected to commission in ongoing quarter. (6) PEDTA project is expected to start in H1CY26, with a capacity of 4,000mtpa. (7) Capex in FY27 will be significantly lower than Rs10bn. (8) The Chloro Toluene project, part of Zone IV expansion, includes five blocks scheduled to start operations in FY27. (9) MMA delivered highest ever quarterly volumes, driven by geographical diversion as well as spillover of Q1 shipments to Q2. (10) Gasoline naphtha cracks were strong during Q2FY26; some compression is expected in Q3FY26. (11) In non-energy business Agrochemicals select products showed volume improvement while pricing remains under pressure. (12) Dyes, pigments and polymers business remained subdued during the quarter. (13) DCB volumes are expected to be strong in H2FY26.

Exhibit 1: Q2FY26 Result Overview - Consolidated (Rs mn)

Y/e March	Q2FY26	Q2FY25	YoY gr. (%)	Q2FY26E	% Var.	Q1FY26	QoQ gr. (%)	H1FY26	H1FY25	YoY gr. (%)
Net Sales	21,000	16,280	29%	20,112	4%	16,750	25%	37,750	34,830	8%
Gross Profit	7,250	6,110	19%	6,613	10%	5,530	31%	12,780	13,110	-3%
Margin (%)	34.5%	37.5%		32.9%		33.0%		33.9%	37.6%	
EBITDA	2,910	1,960	48%	2,449	19%	2,110	38%	5,020	5,020	0%
Margin (%)	13.9%	12.0%		12.2%		12.6%		13.3%	14.4%	
Other Income	0	50		35		40		40	110	-64%
Depreciation	1,200	1,080	11%	1,155	4%	1,140	5%	2,340	2,100	11%
EBIT	1,710	930	84%	1,329	29%	1,010	69%	2,720	3,030	-10%
Interest	1,000	620	61%	586	71%	600	67%	1,600	1,260	27%
PBT before exp	710	310	129%	744	-5%	410	73%	1,120	1,770	-37%
Total Tax	-130	-180	-28%	18	-811%	-20	550%	-150	-100	50%
ETR (%)	-18.3%	-58.1%		2.5%		-4.9%		-13.4%	-5.6%	
Adj. PAT	840	490	71%	725	16%	430	95%	1,270	1,870	-32%
Exceptional Items	-220	-20		0		0		-220	0	
PAT	1,060	510	108%	725	46%	430	147%	1,490	1,870	-20%

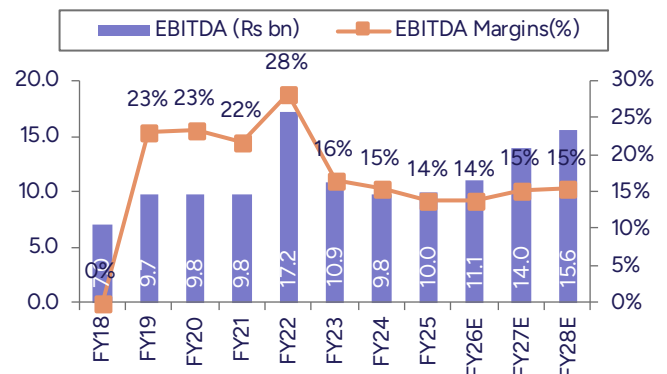
Source: Company, PL

Exhibit 2: Revenue to grow at CAGR of 12% over FY25-28E



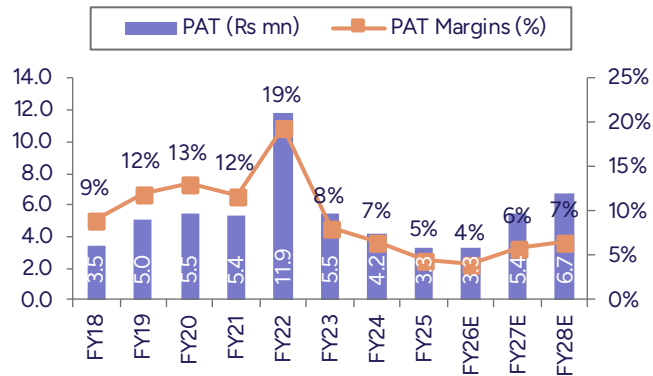
Source: Company, PL

Exhibit 3: EBITDA margin to reach 15% in FY28E



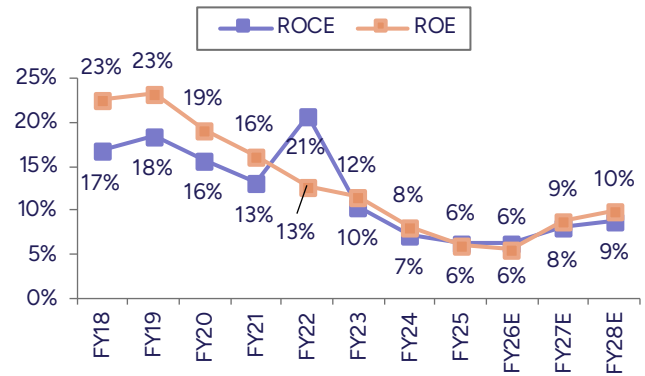
Source: Company, PL

Exhibit 4: PAT margin to reach 7% in FY28E



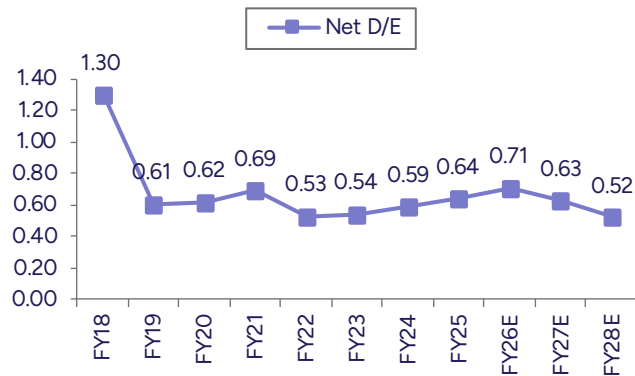
Source: Company, PL

Exhibit 5: Return ratios to hover at 8-9%



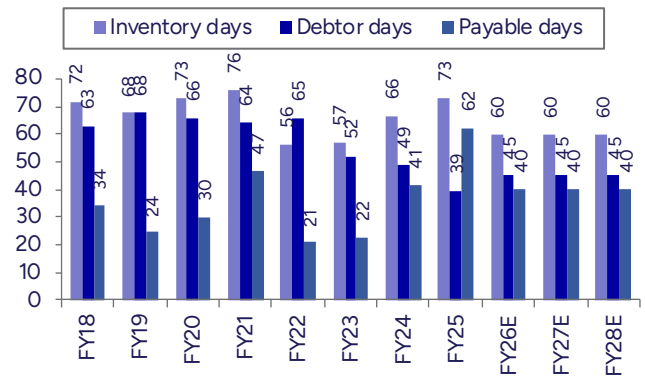
Source: Company, PL

Exhibit 6: Net D/E to be at 0.5



Source: Company, PL

Exhibit 7: Working capital days at ~60-65 days



Source: Company, PL

Financials

Income Statement (Rs m)

Y/e Mar	FY25	FY26E	FY27E	FY28E
Net Revenues	72,710	80,449	91,858	1,01,688
YoY gr. (%)	14.1	10.6	14.2	10.7
Cost of Goods Sold	46,550	52,980	59,235	65,466
Gross Profit	26,160	27,469	32,623	36,222
Margin (%)	36.0	34.1	35.5	35.6
Employee Cost	4,220	4,344	4,868	5,389
Other Expenses	11,930	12,067	13,779	15,253
EBITDA	10,010	11,057	13,976	15,579
YoY gr. (%)	2.6	10.5	26.4	11.5
Margin (%)	13.8	13.7	15.2	15.3
Depreciation and Amortization	4,340	4,993	5,648	6,019
EBIT	5,670	6,065	8,328	9,560
Margin (%)	7.8	7.5	9.1	9.4
Net Interest	2,750	2,833	2,929	2,819
Other Income	140	100	140	140
Profit Before Tax	3,040	3,331	5,538	6,880
Margin (%)	4.2	4.1	6.0	6.8
Total Tax	(230)	67	111	138
Effective tax rate (%)	(7.6)	2.0	2.0	2.0
Profit after tax	3,270	3,265	5,428	6,743
Minority interest	-	-	-	-
Share Profit from Associate	-	-	-	-
Adjusted PAT	3,290	3,265	5,428	6,743
YoY gr. (%)	(20.9)	(0.8)	66.2	24.2
Margin (%)	4.5	4.1	5.9	6.6
Extra Ord. Income / (Exp)	(20)	-	-	-
Reported PAT	3,270	3,265	5,428	6,743
YoY gr. (%)	(21.4)	(0.2)	66.2	24.2
Margin (%)	4.5	4.1	5.9	6.6
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	3,270	3,265	5,428	6,743
Equity Shares O/s (m)	362	363	363	363
EPS (Rs)	9.1	9.0	15.0	18.6

Source: Company Data, PL Research

Balance Sheet Abstract (Rs m)

Y/e Mar	FY25	FY26E	FY27E	FY28E
Non-Current Assets				
Gross Block	85,614	1,03,074	1,10,074	1,17,074
Tangibles	85,595	1,03,055	1,10,055	1,17,055
Intangibles	19	19	19	19
Acc: Dep / Amortization	22,364	27,357	33,006	39,025
Tangibles	22,284	27,277	32,926	38,945
Intangibles	80	80	80	80
Net fixed assets	63,760	76,227	77,579	78,559
Tangibles	63,821	76,288	77,639	78,620
Intangibles	(61)	(61)	(61)	(61)
Capital Work In Progress	14,540	6,800	6,800	6,800
Goodwill	-	-	-	-
Non-Current Investments	480	480	480	480
Net Deferred tax assets	2,180	2,180	2,180	2,180
Other Non-Current Assets	1,220	1,220	1,220	1,220
Current Assets				
Investments	-	-	-	-
Inventories	14,540	13,224	15,100	16,716
Trade receivables	7,860	9,918	11,325	12,537
Cash & Bank Balance	2,950	1,064	175	2,937
Other Current Assets	3,530	5,315	6,069	6,719
Total Assets	1,11,120	1,16,530	1,21,043	1,28,275
Equity				
Equity Share Capital	1,810	1,813	1,813	1,813
Other Equity	54,240	57,342	62,498	68,904
Total Networth	56,050	59,154	64,310	70,716
Non-Current Liabilities				
Long Term borrowings	18,670	23,000	21,000	20,000
Provisions	150	150	150	150
Other non current liabilities	1,590	1,590	1,590	1,590
Current Liabilities				
ST Debt / Current of LT Debt	19,220	20,057	19,630	19,920
Trade payables	12,370	8,816	10,067	11,144
Other current liabilities	3,070	3,762	4,296	4,756
Total Equity & Liabilities	1,11,120	1,16,530	1,21,043	1,28,275

Source: Company Data, PL Research



Cash Flow (Rs m)

Y/e Mar	FY25	FY26E	FY27E	FY28E
PBT	3,050	3,331	5,538	6,880
Add. Depreciation	4,340	4,993	5,648	6,019
Add. Interest	2,750	2,833	2,929	2,819
Less Financial Other Income	140	100	140	140
Add. Other	(90)	(100)	(140)	(140)
Op. profit before WC changes	10,050	11,057	13,976	15,579
Net Changes-WC	2,310	(5,611)	(2,315)	(1,994)
Direct tax	70	274	(62)	(96)
Net cash from Op. activities	12,430	5,720	11,599	13,489
Capital expenditures	(13,790)	(10,000)	(7,000)	(7,000)
Interest / Dividend Income	150	100	140	140
Others	(340)	-	-	-
Net Cash from Invst. activities	(13,980)	(9,900)	(6,860)	(6,860)
Issue of share cap. / premium	(100)	3	-	-
Debt changes	2,490	5,167	(2,427)	(710)
Dividend paid	(360)	(163)	(271)	(337)
Interest paid	(2,750)	(2,833)	(2,929)	(2,819)
Others	(20)	1,080	-	-
Net cash from Fin. activities	(740)	3,253	(5,628)	(3,867)
Net change in cash	(2,290)	(926)	(889)	2,762
Free Cash Flow	(1,430)	(4,280)	4,599	6,489

Source: Company Data, PL Research

Key Financial Metrics

Y/e Mar	FY25	FY26E	FY27E	FY28E
Per Share(Rs)				
EPS	9.1	9.0	15.0	18.6
CEPS	21.1	22.8	30.6	35.2
BVPS	154.8	163.2	177.4	195.1
FCF	(4.0)	(11.8)	12.7	17.9
DPS	0.5	0.5	0.7	0.9
Return Ratio(%)				
RoCE	6.2	6.2	8.0	8.9
ROIC	7.0	6.2	7.9	8.8
RoE	6.0	5.7	8.8	10.0
Balance Sheet				
Net Debt : Equity (x)	0.6	0.7	0.6	0.5
Net Working Capital (Days)	50	65	65	65
Valuation(x)				
PER	43.1	43.5	26.2	21.1
P/B	2.5	2.4	2.2	2.0
P/CEPS	18.6	17.2	12.8	11.1
EV/EBITDA	17.7	16.6	13.1	11.5
EV/Sales	2.4	2.3	2.0	1.8
Dividend Yield (%)	0.1	0.1	0.2	0.2

Source: Company Data, PL Research

Quarterly Financials (Rs m)

Y/e Mar	Q3FY25	Q4FY25	Q1FY26	Q2FY26
Net Revenue	18,430	19,490	16,750	21,000
YoY gr. (%)	6.4	9.9	(9.7)	29.0
Raw Material Expenses	12,290	12,510	11,220	13,750
Gross Profit	6,140	6,980	5,530	7,250
Margin (%)	33.3	35.8	33.0	34.5
EBITDA	2,360	2,690	2,110	3,060
YoY gr. (%)	(9.2)	(4.9)	(31.0)	56.1
Margin (%)	12.8	13.8	12.6	14.6
Depreciation / Depletion	1,110	1,130	1,140	1,200
EBIT	1,250	1,560	970	1,860
Margin (%)	6.8	8.0	5.8	8.9
Net Interest	850	640	600	1,000
Other Income	10	30	40	-
Profit before Tax	410	950	410	1,080
Margin (%)	2.2	4.9	2.4	5.1
Total Tax	(60)	(70)	(20)	(130)
Effective tax rate (%)	(14.6)	(7.4)	(4.9)	(12.0)
Profit after Tax	470	1,020	430	1,210
Minority interest	-	-	-	-
Share Profit from Associates	-	-	-	-
Adjusted PAT	470	1,020	430	1,210
YoY gr. (%)	(62.1)	(22.7)	(68.8)	137.3
Margin (%)	2.6	5.2	2.6	5.8
Extra Ord. Income / (Exp)	-	-	-	-
Reported PAT	470	1,020	430	1,210
YoY gr. (%)	(62.1)	(22.7)	(68.8)	137.3
Margin (%)	2.6	5.2	2.6	5.8
Other Comprehensive Income	(80)	240	40	(120)
Total Comprehensive Income	390	1,260	470	1,090
Avg. Shares O/s (m)	363	363	363	363
EPS (Rs)	1.3	2.8	1.2	3.3

Source: Company Data, PL Research

Price Chart



Recommendation History

No.	Date	Rating	TP (Rs.)	Share Price (Rs.)
1	07-Oct-25	Hold	395	377
2	01-Aug-25	Hold	420	407
3	07-Jul-25	Reduce	420	477
4	02-Jul-25	Reduce	420	484
5	09-May-25	Reduce	394	449
6	08-Apr-25	Reduce	330	356
7	04-Feb-25	Reduce	411	453
8	08-Jan-25	Reduce	381	405
9	09-Nov-24	Reduce	411	474

Analyst Coverage Universe

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	Aarti Industries	Hold	395	377
2	Bharat Petroleum Corporation	Hold	361	357
3	Bharti Airtel	Accumulate	2,259	2,113
4	Clean Science and Technology	Hold	1,002	981
5	Deepak Nitrite	Hold	1,924	1,844
6	Fine Organic Industries	BUY	5,571	4,651
7	GAIL (India)	BUY	218	183
8	Gujarat Fluorochemicals	Hold	3,742	3,643
9	Gujarat Gas	Hold	442	436
10	Gujarat State Petronet	Accumulate	339	325
11	Hindustan Petroleum Corporation	Hold	476	476
12	Indian Oil Corporation	Accumulate	166	155
13	Indraprastha Gas	Reduce	192	209
14	Jubilant Ingrevia	Hold	695	677
15	Laxmi Organic Industries	Reduce	192	198
16	Mahanagar Gas	BUY	1,531	1,271
17	Mangalore Refinery & Petrochemicals	Accumulate	159	142
18	Navin Fluorine International	Accumulate	5,601	5,009
19	NOCIL	Hold	185	181
20	Oil & Natural Gas Corporation	BUY	278	244
21	Oil India	BUY	525	415
22	Petronet LNG	Hold	290	279
23	Reliance Industries	BUY	1,668	1,417
24	SRF	Hold	3,123	3,028
25	Vinati Organics	BUY	1,915	1,662

PL's Recommendation Nomenclature (Absolute Performance)

Buy	: > 15%
Accumulate	: 5% to 15%
Hold	: +5% to -5%
Reduce	: -5% to -15%
Sell	: < -15%
Not Rated (NR)	: No specific call on the stock
Under Review (UR)	: Rating likely to change shortly

ANALYST CERTIFICATION

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