

Samvardhana Motherson (SAMIL) delivered a largely in-line performance, with consol revenue up 8.5% YoY (6% ex-Atsumitech) to Rs301.7bn, with EBITDAM at 8.7% (vs 8.8% YoY), while APAT at Rs7.3bn was modestly below expectations. Management commentary was constructive, citing a strong H2FY26 outlook aided by greenfield ramp-up, completion of platform transitions across OEMs, and healthy new order inflows. Restructuring in Europe (Modules and Polymer) is near completion, while the Consumer Electronics and Aerospace segments are scaling up well (Aerospace empaneled as Tier-1 supplier to Airbus, with a USD3bn order book). We build in 9%/10%/21% consolidated revenue/EBITDA/EPS CAGR over FY25-28E. While we trim FY26E EPS on gradual expectations of greenfield ramp-up and emerging business margin normalization, FY27E-28E EPS remains largely intact. However, newer businesses (especially consumer electronics) and its renewed India focus is expected to drive SAMIL's next leg of growth (refer to analyst meet note: [Vision 2030: Consumer electronics a major lever for growth](#)); retain BUY; raise our TP by >8% to Rs130 (from Rs120), based on 20x Sep-27E PER.

Largely in-line quarter

Consol revenue was up 8.5% YoY (6% ex-Atsumitech) at Rs301.7bn, below street (Rs299.0bn)/Emkay (Rs294.8bn) estimates. Q2FY25 EBITDAM stood at ~8.7% vs 8.8%. Reported EBITDA was up 6.6% YoY, at Rs26.1bn. APAT stood at Rs7.3bn vs Consensus (Rs7.6bn)/Emkay (Rs7.6bn) estimates.

Earnings call KTAs

1) The mgmt remains optimistic for H2FY26, and expects sequential acceleration in revenue/margin, as seasonality, new model launches, and greenfield utilization kick in. 2) Order book stands at USD 87.2bn as of Sep-25, to be executed over the next 5-6Y. Order intake remains healthy, with EV platforms forming ~22% of the order book (down from 24%) as OEMs increasingly hedge between ICE and hybrid programs. EV revenue mix stood at 11%. 3) Two new greenfield plants were operationalized in Q2 (one each in Consumer Electronics and Wiring Harness), with 10 more in various stages of completion, with most set to contribute from FY27. 4) Within Modules and Polymer, Europe restructuring is nearly complete, with full management revamp; the mgmt expects steady improvement hereon. 5) Wiring Harness was impacted by cyclical weakness in the US CV market. 6) The emerging businesses segment margins improved by 110bps QoQ to 9.5%, led by ramp-up in Consumer Electronics and Aerospace. Consumer Electronics business grew 36% QoQ (Sep run-rate basis); though still seeing early ramp-up, profitability is expected from the first year of full operations. 7) the mgmt indicated that global LV production is set to strengthen, as OEMs complete platform transitions and launch newer models, driving an upward revision in global production forecast to >90mn units. 8) FY26 capex guidance stands at Rs60bn (+10%).

Samvardhana Motherson International: Financial Snapshot (Consolidated)

Y/E Mar (Rs mn)	FY24	FY25	FY26E	FY27E	FY28E
Revenue	986,917	1,136,626	1,231,669	1,336,830	1,454,357
EBITDA	92,866	105,519	110,457	126,821	141,915
Adj. PAT	29,661	38,030	42,254	55,177	67,560
Adj. EPS (Rs)	2.9	3.6	4.0	5.2	6.4
EBITDA margin (%)	9.4	9.3	9.0	9.5	9.8
EBITDA growth (%)	47.5	13.6	4.7	14.8	11.9
Adj. EPS growth (%)	86.0	23.5	11.1	30.6	22.4
RoE (%)	12.3	12.5	11.6	13.8	15.1
RoIC (%)	15.8	13.9	12.5	15.1	17.1
P/E (x)	40.8	30.3	27.2	20.9	17.0
EV/EBITDA (x)	13.3	12.0	11.3	9.5	8.2
P/B (x)	4.3	3.3	3.0	2.7	2.4
FCFF yield (%)	2.9	1.8	3.2	5.6	5.8

Source: Company, Emkay Research

Target Price – 12M	Sep-26
Change in TP (%)	8.3
Current Reco.	BUY
Previous Reco.	BUY
Upside/(Downside) (%)	19.3

Stock Data	MOTHERSO IN
52-week High (Rs)	116
52-week Low (Rs)	72
Shares outstanding (mn)	10,554.1
Market-cap (Rs bn)	1,152
Market-cap (USD mn)	12,990
Net-debt, FY26E (Rs mn)	99,073.5
ADTV-3M (mn shares)	19
ADTV-3M (Rs mn)	1,991.4
ADTV-3M (USD mn)	22.5
Free float (%)	35.2
Nifty-50	25,879.2
INR/USD	88.7

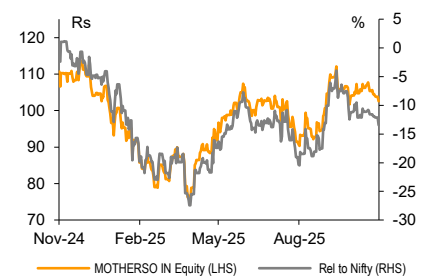
Shareholding, Sep-25

Promoters (%)	48.6
FPIs/MFs (%)	12.0/21.0

Price Performance

(%)	1M	3M	12M
Absolute	4.8	16.9	2.4
Rel. to Nifty	2.2	11.2	(6.8)

1-Year share price trend (Rs)



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Exhibit 1: Q2 Result Snapshot – Revenue grew 9% YoY; EBITDA was up 7% YoY, with EBITDA margin up by 60bps QoQ

Consolidated (Rs mn)	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q3FY25	Q4FY25	Q1FY26	Q2FY26	YoY (%)	QoQ (%)
Revenue	235,275	256,439	270,582	288,680	278,119	276,659	293,168	302,120	301,730	8.5	(0.1)
Growth YoY (%)	28.8	26.5	20.2	28.5	18.2	7.9	8.3	4.7	8.5		
Expenditure	215,397	233,280	241,237	260,927	253,639	249,801	266,740	277,537	275,623	8.7	(0.7)
as % of sales	91.6	91.0	89.2	90.4	91.2	90.3	91.0	91.9	91.3		
Consumption of RM	133,407	141,492	142,238	154,747	150,818	146,337	158,620	161,423	165,029	9.4	2.2
as % of sales	56.7	55.2	52.6	53.6	54.2	52.9	54.1	53.4	54.7		
Employee Cost	54,688	60,659	66,869	71,704	68,835	71,171	72,160	79,362	74,401	8.1	(6.3)
as % of sales	23.2	23.7	24.7	24.8	24.8	25.7	24.6	26.3	24.7		
Other expenditure	27,302	31,128	32,129	34,475	33,987	32,294	35,960	36,751	36,193	6.5	(1.5)
as % of sales	11.6	12.1	11.9	11.9	12.2	11.7	12.3	12.2	12.0		
EBITDA	19,878	23,159	29,346	27,753	24,479	26,858	26,429	24,583	26,107	6.6	6.2
Growth YoY (%)	41.7	43.3	42.4	44.2	23.1	16.0	(9.9)	(11.4)	6.6		
EBITDA margin (%)	8.4	9.0	10.8	9.6	8.8	9.7	9.0	8.1	8.7		
Depreciation	8,674	10,164	10,878	10,646	11,028	11,124	12,137	12,297	12,179	10.4	(1.0)
EBIT	11,204	12,996	18,467	17,107	13,451	15,734	14,292	12,286	13,929	3.6	13.4
Other Income	664	1,084	836	709	2,592	1,112	1,164	805	1,212	(53.2)	50.6
Interest	4,879	6,203	4,504	4,445	5,462	4,661	4,256	4,250	3,865	(29.2)	(9.1)
PBT	6,989	7,877	14,800	13,371	10,582	12,185	11,200	8,841	11,275	6.6	27.5
Total Tax	2,292	2,176	1,129	3,480	2,936	3,373	1,366	2,658	3,914	33.3	47.3
Adjusted PAT	4,697	5,701	13,671	9,891	7,646	8,812	9,833	6,183	7,362	(3.7)	19.1
Growth YoY (%)	25.8	10.5	88.9	58.3	62.8	54.6	(28.1)	(37.5)	(3.7)		
(Profit)/loss from JV's/Ass/MI	188	272	(43)	(51)	(1,152)	26	(672)	(300)	(1,270)	10.3	323.1
Adj. PAT after MI	4,509	5,428	13,714	9,942	8,797	8,786	10,505	6,483	8,632	(1.9)	33.1
Extraordinary items	(2,494)	(9)	4	-	-	-	-	(1,365)	(362)		
Reported PAT	2,015	5,420	13,718	9,942	8,797	8,786	10,505	5,118	8,270	(6.0)	61.6
Adjusted EPS (Rs)	0.7	0.8	2.0	1.5	1.3	1.2	1.5	0.6	0.8	(37.0)	33.1

(%)	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q3FY25	Q4FY25	Q1FY26	Q2FY26	YoY (bps)	QoQ (bps)
EBITDAM	8.4	9.0	10.8	9.6	8.8	9.7	9.0	8.1	8.7	(15)	52
EBITM	4.8	5.1	6.8	5.9	4.8	5.7	4.9	4.1	4.6	(22)	55
EBTM	3.0	3.1	5.5	4.6	3.8	4.4	3.8	2.9	3.7	(7)	81
APATM	1.9	2.1	5.1	3.4	3.2	3.2	3.6	2.1	2.9	(30)	71
Effective Tax rate	32.8	27.6	7.6	26.0	27.7	27.7	12.2	30.1	34.7	697	465

Source: Company, Emkay Research

Exhibit 2: Actual vs Consensus

(Rs mn)	Actual	Emkay	% Variation	Consensus	% Variation
Total revenue	301,730	294,806	2.3	299,002	0.9
EBITDA	26,107	25,164	3.7	25,090	4.1
EBITDA margin (%)	8.7	8.5	12bps	8.4	26bps
Reported net profit	7,362	7,644	(3.7)	7,587	(3.0)

Source: Company, Emkay Research

This report is intended for Team White Marque Solutions (team.emkay@whitemarqueresolutions)

Exhibit 3: Revenue growth was led by the modules and polymer products segment and the emerging businesses segments; EBITDA margin was up QoQ in integrated assemblies and emerging businesses

Consolidated segment revenue (Rs mn)	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q3FY25	Q4FY25	Q1FY26	Q2FY26	YoY (%)	QoQ (%)
Wiring harness	77,906	79,161	81,680	83,265	81,112	78,293	85,941	86,402	85,496	5.4	-1.0
Modules and polymer products	114,909	127,541	136,889	151,928	146,404	146,136	153,593	150,083	153,738	5.0	2.4
Vision systems	46,892	48,066	50,379	49,970	48,075	47,295	49,722	51,370	50,838	5.7	-1.0
Integrated Assemblies	16,508	25,919	25,811	25,227	25,277	26,603	23,985	28,190	25,801	2.1	-8.5
Emerging businesses	20,259	19,593	22,834	25,913	29,051	26,934	32,284	37,017	40,013	37.7	8.1
Total	276,474	300,281	317,593	336,302	329,919	325,261	345,524	353,061	355,886	7.9	0.8

Revenue mix (%)	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q3FY25	Q4FY25	Q1FY26	Q2FY26		
Wiring harness	28.2	26.4	25.7	24.8	24.6	24.1	24.9	24.5	24.0		
Modules and polymer products	41.6	42.5	43.1	45.2	44.4	44.9	44.5	42.5	43.2		
Vision systems	17.0	16.0	15.9	14.9	14.6	14.5	14.4	14.5	14.3		
Integrated Assemblies	6.0	8.6		7.5	7.7	8.2	6.9	8.0	7.2		
Emerging businesses	7.3	6.5	7.2	7.7	8.8	8.3	9.3	10.5	11.2		

Consolidated Segment EBITDA (Rs mn)	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q3FY25	Q4FY25	Q1FY26	Q2FY26	YoY (%)	QoQ (%)
Wiring harness	8,256	8,509	9,071	9,745	9,078	9,238	10,669	9,833	8,937	-1.5	-9.1
Modules and polymer products	8,149	11,168	14,760	13,169	10,905	11,700	10,026	9,581	11,377	4.3	18.8
Vision systems	4,301	4,669	6,490	4,739	4,438	4,362	5,960	4,728	4,692	5.7	-0.8
Integrated Assemblies	1,652	3,225	3,056	2,562	3,014	3,530	2,544	3,214	3,152	4.6	-1.9
Emerging businesses	2,507	2,511	3,904	3,165	3,867	3,596	3,892	3,091	3,798	-1.8	22.9
Total	24,864	30,082	37,281	33,381	31,302	32,426	33,091	30,447	31,957	2.1	5.0

Segment Margin (%)	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q3FY25	Q4FY25	Q1FY26	Q2FY26	YoY (bps)	QoQ (bps)
Wiring harness	10.6	10.7	11.1	11.7	11.2	11.8	12.4	11.4	10.5	-74	-93
Modules and polymer products	7.1	8.8	10.8	8.7	7.4	8.0	6.5	6.4	7.4	-5	102
Vision systems	9.2	9.7	12.9	9.5	9.2	9.2	12.0	9.2	9.2	0	3
Integrated Assemblies		12.4	11.8	10.2	11.9	13.3	10.6	11.4	12.2	29	81
Emerging businesses	12.4	12.8	17.1	12.2	13.3	13.4	12.1	8.4	9.5	-382	114

EBITDA mix (%)	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q3FY25	Q4FY25	Q1FY26	Q2FY26		
Wiring harness	33.2	28.3	24.3	29.2	29.0	28.5	32.2	32.3	28.0		
Modules and polymer products	32.8	37.1	39.6	39.5	34.8	36.1	30.3	31.5	35.6		
Vision systems	17.3	15.5	17.4	14.2	14.2	13.5	18.0	15.5	14.7		
Integrated Assemblies	6.6	10.7	8.2	7.7	9.6	10.9	7.7	10.6	9.9		
Emerging businesses	10.1	8.3	10.5	9.5	12.4	11.1	11.8	10.2	11.9		

Source: Company, Emkay Research

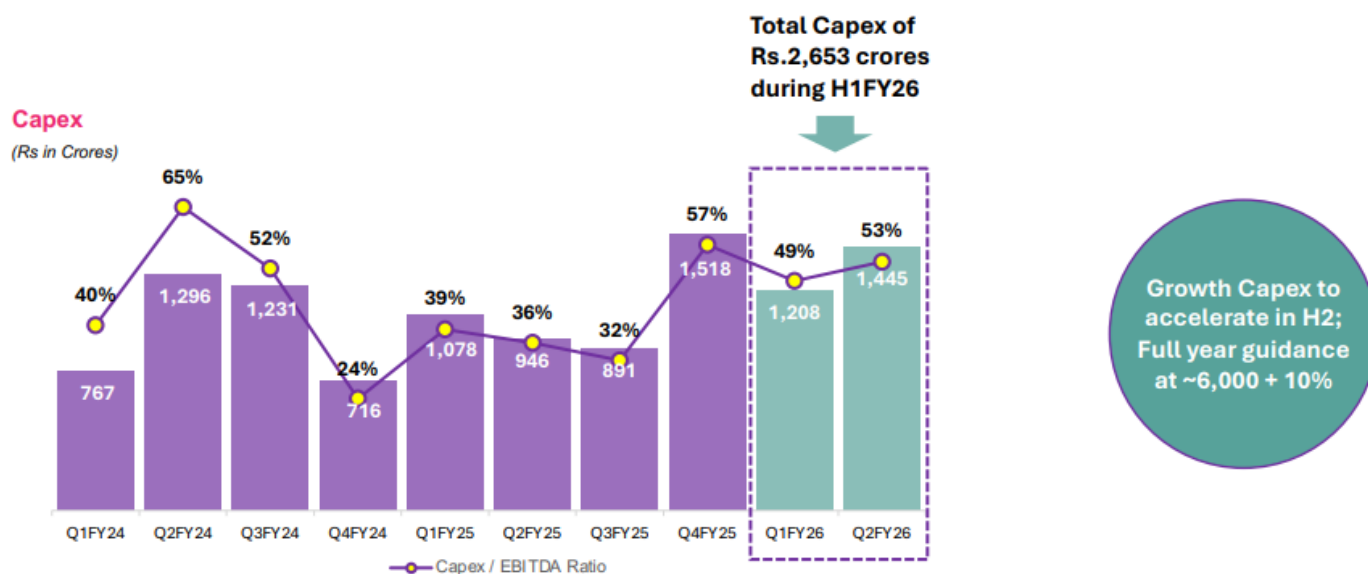
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Exhibit 4: Ten new greenfields are currently at various stages of completion

Business Division	No	Expected SOP
Wiring Harness	01	Q1FY27
Lighting and Electronics (Consumer Electronics)	01	Q3FY27
Technology and Industrial Solutions	01	Q4FY26
Lighting and Electronics (Automotive Business)	01	Q2FY27
Aerospace	02	Q4FY26 / Q4FY26
Modules and Polymer Products	01	Q1FY27
Elastomers	01	Q1FY27
Modules and Polymers	01	Q1FY27
Vision Systems	01	Q1FY28

Source: Company, Emkay Research

Exhibit 5: SAMIL's growth capex is expected to accelerate in H2 ; FY26 capex guidance stands at Rs60bn (+ 10%)



Source: Company, Emkay Research; Note: 1crore = 10 million

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Other Key Highlights

■ Announces three acquisitions

- **Yutaka Giken, Japan:** Further strengthens partnership with Honda Motors. Portfolio includes motor rotors, stator assemblies, drive and brake systems, and thermal management solutions, with a footprint of 13 manufacturing facilities across 9 countries.
 - **Rubbertec, Australia:** Acquisition of business assets and contracts in Australia, thereby strengthening Elastomer product capabilities and vertical integration.
 - **Rider Dome, Singapore Entry:** ARAS (Advance Rider Assistance Systems) technology, strengthening presence in 2W segment.
- Rapid expansion of Global Business Services (GBS), with focus on Generative AI and Automation, is expected to improve customer response time and plant productivity. SAMIL plans adding ~5,000 engineers over the next 5Y; a new engineering building to be commissioned in Q4FY26.
- The company has now been empaneled as a Tier-1 supplier to Airbus which has given it access to several high-value and complex package opportunities currently in the advanced RFQ stages. The management highlighted ongoing capacity expansion and higher capex at its aerospace facility, toward making it “future-ready for the next 20 years,” particularly in propulsion and engine components.

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Exhibit 6: Revenue Model – We build in 9%/10%/21% consolidated revenue/EBITDA/EPS CAGR over FY25-28E

Particulars (Rs mn)	FY23	FY24	FY25	FY26E	FY27E	FY28E
Segmental Revenue						
Wiring harness	265,567	315,137	328,611	345,042	365,744	387,689
Growth YoY (%)	20.9	18.7	4.3	5.0	6.0	6.0
Modules and polymer products	422,624	499,118	598,061	616,003	652,963	692,141
Growth YoY (%)	19.3	18.1	19.8	3.0	6.0	6.0
Vision systems	165,688	191,489	195,061	204,814	217,103	230,129
Growth YoY (%)	22.8	15.6	1.9	5.0	6.0	6.0
Integrated Assemblies	-	68,238	101,091	113,222	124,544	136,999
Growth YoY (%)	-	-	48.1	12.0	10.0	10.0
Emerging businesses	68,444	80,900	114,182	162,840	203,549	254,437
Growth YoY (%)	166.6	18.2	41.1	42.6	25.0	25.0
Within Emerging Businesses						
Auto - Organic/Existing	-	60,594	82,322	91,789	114,736	143,420
Auto - Inorganic/New	-	-	-	35,527	44,408	55,510
Non Auto - Organic/Existing	-	20,306	31,860	35,524	44,405	55,506
Consol revenue before intersegmental	922,322	1,154,881	1,337,006	1,441,920	1,563,903	1,701,394
Growth YoY (%)	25.6	25.2	15.8	7.8	8.5	8.8
Revenue mix (%)						
Wiring harness	29	27	25	24	23	23
Modules and polymer products	46	43	45	43	42	41
Vision systems	18	17	15	14	14	14
Integrated Assemblies	-	6	8	8	8	8
Emerging businesses	7	7	9	11	13	15
Entity-wise EBITDA (Rs mn) and Margins (%)						
Wiring harness	22,785	33,621	38,730	37,955	40,598	43,809
EBITDA Margin (%)	8.6	10.7	11.8	11.0	11.1	11.3
Modules and polymer products	27,239	43,055	45,800	46,200	50,931	55,371
EBITDA Margin (%)	6.4	8.6	7.7	7.5	7.8	8.0
Vision systems	17,110	19,783	19,500	19,048	21,493	23,243
EBITDA Margin (%)	10.3	10.3	10.0	9.3	9.9	10.1
Integrated Assemblies	-	7,932	11,650	13,587	15,194	16,988
EBITDA Margin (%)	#DIV/0!	11.6	11.5	12.0	12.2	12.4
Emerging businesses	7,728	10,962	14,520	15,573	23,756	30,648
EBITDA Margin (%)	11.3	13.5	12.7	9.6	11.7	12.0
EBITDA margins for Emerging businesses (%)						
Auto - Organic/Existing	-	-	12.8	10.0	12.5	12.7
Auto - Inorganic/New	-	-	0.0	8.0	8.5	9.5
Non Auto - Organic/Existing	-	-	12.6	10.0	12.7	12.9
Consolidated EBITDA before intersegmental	74,862	115,353	130,200	132,363	151,972	170,059
Consolidated Revenues	787,881	986,917	1,136,626	1,231,669	1,336,830	1,454,357
Growth YoY (%)	23.5	25.3	15.2	8.4	8.5	8.8
EBITDA	62,952	92,866	105,519	110,457	126,821	141,915
EBITDA margin (%)	8.0	9.4	9.3	9.0	9.5	9.8
EBIT	31,593	54,761	60,585	61,250	75,980	87,867
EBIT margin (%)	4.0	5.5	5.3	5.0	5.7	6.0
Interest	7,809	18,112	18,824	16,379	14,245	12,729
PBT	24,485	36,026	47,338	50,447	69,543	86,069
Tax rate (%)	30.0	22.8	23.6	23.6	23.6	23.6
Reported PAT (MSSL share)	14,956	27,162	38,030	42,271	55,200	67,589
PAT margin (%)	1.9	2.8	3.3	3.4	4.1	4.6
Adjusted PAT (MSSL share)	15,951	29,091	38,030	42,288	55,223	67,618
PAT margin (%)	2.0	2.9	3.3	3.4	4.1	4.6
EPS (Rs)	1.6	2.9	3.6	4.0	5.2	6.4

Source: Company, Emkay Research

Exhibit 7: While we cut FY26E EPS given the gradual ramp-up in greenfields and margin weakness in emerging businesses, our EPS estimates for FY27/28 are largely unchanged

Consolidated (Rs mn)	FY26E				FY27E				FY28E			
	Earlier	Revised	% Change	% YoY	Earlier	Revised	% Change	% YoY	Earlier	Revised	% Change	% YoY
Revenues	1,233,477	1,231,669	-0.1	8.4	1,328,520	1,336,830	0.6	8.5	1,431,447	1,454,357	1.6	8.8
EBITDA	116,317	110,457	-5.0	4.7	128,472	126,821	-1.3	14.8	142,108	141,915	-0.1	11.9
Margin (%)	9.4	9.0	-46 bps	-32 bps	9.7	9.5	-18 bps	52 bps	9.9	9.8	-17 bps	27 bps
APAT	45,392	42,288	-6.8	11.2	55,210	55,223	0.0	30.6	66,590	67,618	1.5	22
EPS (Rs)	4.3	4.0	-6.8	11.2	5.2	5.2	0.0	30.6	6.3	6.4	1.5	22.4

Source: Company, Emkay Research

Exhibit 8: We revise our SoTP-based TP to Rs130 (from Rs120 earlier)

SAMIL – SOTP-based valuation	Basis	Equity value (Rs mn)	Equity value/share (Rs)	Contribution (%)
Consolidated	20x P/E	1,189,400	119	94
MSUMI stake of 33.4% (Holdco discount at 20%)	28x P/E	77,152	7	6
Total		1,266,552	127	100
Rounded-off			130	

Source: Emkay Research

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Samvardhana Motherson International: Consolidated Financials and Valuations

Profit & Loss					
Y/E Mar (Rs mn)	FY24	FY25	FY26E	FY27E	FY28E
Revenue	986,917	1,136,626	1,231,669	1,336,830	1,454,357
Revenue growth (%)	25.3	15.2	8.4	8.5	8.8
EBITDA	92,866	105,519	110,457	126,821	141,915
EBITDA growth (%)	47.5	13.6	4.7	14.8	11.9
Depreciation & Amortization	38,105	44,934	49,207	50,841	54,048
EBIT	54,761	60,585	61,250	75,980	87,867
EBIT growth (%)	73.3	10.6	1.1	24.1	15.6
Other operating income	-	-	-	-	-
Other income	1,876	5,577	5,577	7,808	10,931
Financial expense	18,112	18,824	16,379	14,245	12,729
PBT	38,525	47,338	50,447	69,543	86,069
Extraordinary items	(2,499)	0	17	23	29
Taxes	8,206	11,156	11,906	16,412	20,312
Minority interest	(3,034)	(3,427)	(2,337)	(4,725)	(5,642)
Income from JV/Associates	2,376	5,275	6,066	6,794	7,474
Reported PAT	27,162	38,030	42,271	55,200	67,589
PAT growth (%)	81.6	40.0	11.2	30.6	22.4
Adjusted PAT	29,661	38,030	42,254	55,177	67,560
Diluted EPS (Rs)	2.9	3.6	4.0	5.2	6.4
Diluted EPS growth (%)	86.0	23.5	11.1	30.6	22.4
DPS (Rs)	0.5	0.7	1.1	1.4	1.8
Dividend payout (%)	20.0	20.7	26.4	26.9	28.2
EBITDA margin (%)	9.4	9.3	9.0	9.5	9.8
EBIT margin (%)	5.5	5.3	5.0	5.7	6.0
Effective tax rate (%)	21.3	23.6	23.6	23.6	23.6
NOPLAT (pre-IndAS)	43,096	46,307	46,774	58,024	67,101
Shares outstanding (mn)	10,165	10,554	10,554	10,554	10,554

Source: Company, Emkay Research

Cash flows					
Y/E Mar (Rs mn)	FY24	FY25	FY26E	FY27E	FY28E
PBT (ex-other income)	38,402	47,338	50,447	69,543	86,069
Others (non-cash items)	(2,419)	1,848	3,729	2,069	1,832
Taxes paid	(14,353)	(11,156)	(11,906)	(16,412)	(20,312)
Change in NWC	(674)	(33,840)	(8,081)	(2,051)	(11,692)
Operating cash flow	75,689	67,949	99,776	118,235	122,673
Capital expenditure	(40,101)	(45,610)	(60,000)	(50,000)	(55,000)
Acquisition of business	(27,232)	0	0	0	0
Interest & dividend income	-	-	-	-	-
Investing cash flow	(66,618)	(47,465)	(65,000)	(55,000)	(60,000)
Equity raised/(repaid)	0	63,762	-	0	0
Debt raised/(repaid)	40,377	(56,568)	(12,140)	5,836	7,471
Payment of lease liabilities	0	0	0	0	0
Interest paid	(15,096)	(18,311)	(16,379)	(14,245)	(12,729)
Dividend paid (incl tax)	(6,751)	(7,463)	(10,554)	(12,665)	(14,776)
Others	(4,730)	(8,873)	1	0	0
Financing cash flow	13,799	(27,453)	(39,072)	(21,075)	(20,034)
Net chg in Cash	22,871	(6,970)	(4,297)	42,161	42,640
OCF	75,689	67,949	99,776	118,235	122,673
Adj. OCF (w/o NWC chg.)	76,363	101,788	107,857	120,286	134,365
FCFF	35,589	22,338	39,776	68,235	67,673
FCFE	17,476	3,515	23,397	53,990	54,945
OCF/EBITDA (%)	81.5	64.4	90.3	93.2	86.4
FCFE/PAT (%)	64.3	9.2	55.3	97.8	81.3
FCFF/NOPLAT (%)	82.6	48.2	85.0	117.6	100.9

Source: Company, Emkay Research

Balance Sheet					
Y/E Mar (Rs mn)	FY24	FY25	FY26E	FY27E	FY28E
Share capital	6,776	7,037	10,554	10,554	10,554
Reserves & Surplus	254,773	341,767	369,966	412,501	465,313
Net worth	259,886	347,141	378,858	421,392	474,205
Minority interests	20,606	22,482	24,820	29,545	35,187
Non-current liab. & prov.	(12,308)	(14,637)	(14,637)	(14,637)	(14,637)
Total debt	199,219	172,143	157,665	158,776	160,605
Total liabilities & equity	469,066	528,792	548,369	596,739	657,023
Net tangible fixed assets	228,608	258,129	268,921	268,081	269,033
Net intangible assets	47,588	47,588	47,588	47,588	47,588
Net ROU assets	-	-	-	-	-
Capital WIP	24,978	26,457	26,457	26,457	26,457
Goodwill	-	-	-	-	-
Investments [JV/Associates]	71,051	72,906	77,906	82,906	87,906
Cash & equivalents	69,858	62,888	58,592	100,752	143,392
Current assets (ex-cash)	368,207	416,910	458,520	497,669	550,822
Current Liab. & Prov.	360,405	375,268	408,797	445,895	487,356
NWC (ex-cash)	7,802	41,642	49,723	51,774	63,466
Total assets	469,066	528,792	548,369	596,739	657,023
Net debt	129,361	109,254	99,074	58,024	17,213
Capital employed	469,066	528,792	548,369	596,739	657,023
Invested capital	301,516	364,876	383,751	384,960	397,604
BVPS (Rs)	25.6	32.9	35.9	39.9	44.9
Net Debt/Equity (x)	0.5	0.3	0.3	0.1	-
Net Debt/EBITDA (x)	1.4	1.0	0.9	0.5	0.1
Interest coverage (x)	3.1	3.5	4.1	5.9	7.8
RoCE (%)	13.2	13.0	12.1	14.3	15.4

Source: Company, Emkay Research

Valuations and key Ratios					
Y/E Mar	FY24	FY25	FY26E	FY27E	FY28E
P/E (x)	40.8	30.3	27.2	20.9	17.0
P/CE(x)	16.4	13.9	12.6	10.9	9.5
P/B (x)	4.3	3.3	3.0	2.7	2.4
EV/Sales (x)	1.3	1.1	1.0	0.9	0.8
EV/EBITDA (x)	13.3	12.0	11.3	9.5	8.2
EV/EBIT(x)	22.6	20.8	20.4	15.9	13.3
EV/IC (x)	4.1	3.5	3.3	3.1	2.9
FCFF yield (%)	2.9	1.8	3.2	5.6	5.8
FCFE yield (%)	1.5	0.3	2.0	4.7	4.8
Dividend yield (%)	0.5	0.7	1.0	1.3	1.7
DuPont-RoE split					
Net profit margin (%)	3.0	3.3	3.4	4.1	4.6
Total asset turnover (x)	2.3	2.3	2.3	2.3	2.3
Assets/Equity (x)	1.7	1.6	1.5	1.4	1.4
RoE (%)	12.3	12.5	11.6	13.8	15.1
DuPont-RoIC					
NOPLAT margin (%)	4.4	4.1	3.8	4.3	4.6
IC turnover (x)	3.6	3.4	3.3	3.5	3.7
RoIC (%)	15.8	13.9	12.5	15.1	17.1
Operating metrics					
Core NWC days	2.9	13.4	14.7	14.1	15.9
Total NWC days	2.9	13.4	14.7	14.1	15.9
Fixed asset turnover	2.1	2.1	2.0	2.0	2.0
Opex-to-revenue (%)	35.5	37.0	37.2	36.8	36.4

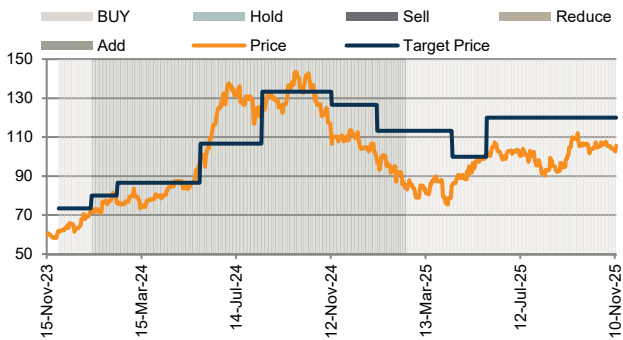
Source: Company, Emkay Research

RECOMMENDATION HISTORY - DETAILS

Date	Closing Price (Rs)	TP (Rs)	Rating	Analyst
07-Sep-25	95	120	Buy	Chirag Jain
30-May-25	102	120	Buy	Chirag Jain
16-Apr-25	86	100	Buy	Chirag Jain
16-Feb-25	84	113	Buy	Chirag Jain
10-Jan-25	97	113	Add	Chirag Jain
13-Nov-24	107	127	Add	Chirag Jain
16-Aug-24	124	133	Add	Chirag Jain
29-May-24	98	107	Add	Chirag Jain
13-Feb-24	77	87	Add	Chirag Jain
11-Jan-24	73	80	Add	Chirag Jain
30-Nov-23	61	73	Buy	Chirag Jain

Source: Company, Emkay Research

RECOMMENDATION HISTORY - TREND



Source: Company, Bloomberg, Emkay Research

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BUY	>15% upside
ADD	5-15% upside
REDUCE	5% upside to 15% downside
SELL	>15% downside

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