

February 1, 2026

Company Update

Key Financials - Standalone

| Y/e Mar | FY25 | FY26E | FY27E | FY28E |
|----------------|--------|--------|--------|--------|
| Sales (Rs. m) | 24,683 | 31,078 | 40,316 | 52,350 |
| EBITDA (Rs. m) | 1,781 | 2,229 | 3,330 | 4,431 |
| Margin (%) | 7.2 | 7.2 | 8.3 | 8.5 |
| PAT (Rs. m) | 565 | 830 | 1,441 | 2,038 |
| EPS (Rs.) | 14.2 | 20.9 | 36.4 | 51.4 |
| Gr. (%) | (58.6) | 47.0 | 73.7 | 41.4 |
| DPS (Rs.) | 4.0 | 2.1 | 3.6 | 5.1 |
| Yield (%) | 0.5 | 0.3 | 0.5 | 0.7 |
| RoE (%) | 5.3 | 6.7 | 10.7 | 13.5 |
| RoCE (%) | 7.4 | 9.0 | 13.8 | 17.1 |
| EV/Sales (x) | 1.2 | 1.0 | 0.8 | 0.6 |
| EV/EBITDA (x) | 17.1 | 14.0 | 9.5 | 7.3 |
| PE (x) | 52.7 | 35.8 | 20.6 | 14.6 |
| P/BV (x) | 2.5 | 2.3 | 2.1 | 1.9 |

Key Data

PSPPL.BO | PSPPL IN

| | |
|---------------------|-------------------|
| 52-W High / Low | Rs.1,031 / Rs.607 |
| Sensex / Nifty | 82,270 / 25,321 |
| Market Cap | Rs.30bn/ \$ 323m |
| Shares Outstanding | 40m |
| 3M Avg. Daily Value | Rs.146.84m |

Shareholding Pattern (%)

| | |
|-------------------------|-------|
| Promoter's | 68.82 |
| Foreign | 2.49 |
| Domestic Institution | 2.18 |
| Public & Others | 26.51 |
| Promoter Pledge (Rs bn) | - |

Stock Performance (%)

| | 1M | 6M | 12M |
|----------|--------|-------|------|
| Absolute | (13.5) | (0.6) | 18.4 |
| Relative | (10.5) | (2.6) | 11.5 |

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Adani partnership to bear fruit

PSP Projects Ltd (PSPPL) reported Q3FY26 revenue of Rs7.7bn, up 24% YoY, a clear improvement over the flattish revenue growth seen in 1HFY26, driven by better execution as multiple projects entered the revenue recognition phase. EBITDA margin stood at 6.7%; however, the management has maintained margin guidance of 8–9% from FY27E, supported by operating leverage. Order inflows in 9MFY26 were strong at Rs50bn, largely from the Adani Group, and PSPPL has reiterated its FY26 order inflow guidance of Rs100bn. Bid pipeline remains healthy at Rs66bn, with a 60:40 mix between the Adani Group and external opportunities. Robust inflows have expanded the order book to Rs91bn (~3.5x TTM revenue) versus Rs73bn at FY25-end, providing strong execution visibility, with 59% exposure to the Adani Group and 41% from external clients, although geographically concentrated with Gujarat contributing to 82% of the order book. After muted revenue CAGR of 12% over FY22–25, we expect growth to accelerate to ~30% CAGR over FY26–28E, supporting a premium valuation. We have 'BUY' rating with TP of Rs1,028, based on a 20x exit P/E multiple on FY28E EPS.

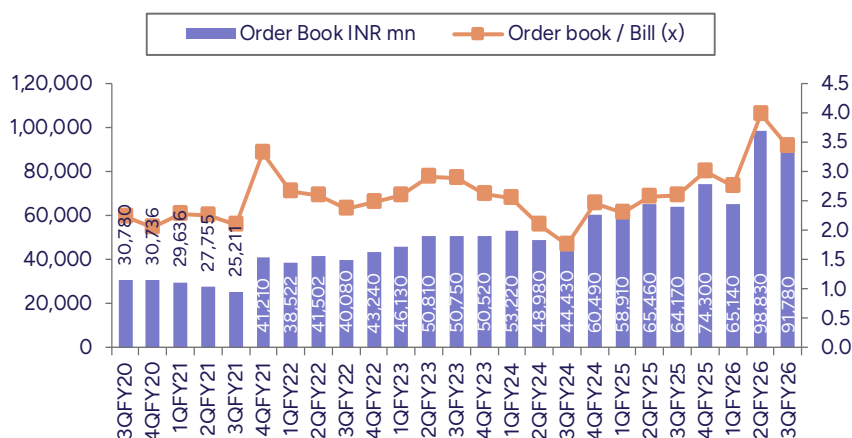
- Q3FY26 performance largely in-line; margins temporarily impacted by one-offs:** PSPPL reported Q3FY26 revenue of Rs7.7bn, up 24% YoY and broadly in line with consensus estimates. EBITDA stood at Rs519mn with a margin of 6.7%, below the company's guided range of 8–9%, due to one-time costs; adjusted for these, margins normalize to ~8%. PAT rose sharply by 164% YoY to Rs161mn, aided by operating leverage and a favorable base. PSPPL has seen an improved liquidity with cash and cash equivalents increasing to Rs2.15bn as on Q3FY26 from Rs1.9bn QoQ, providing added financial comfort.
- Revenue guidance reaffirmed; margin normalization in focus:** FY26 revenue guidance remains intact at Rs31–32bn, with an expected strong Q4 run rate of Rs11–12bn, driven by multiple large projects entering the finishing stage, enabling faster revenue recognition. For FY27E, the management has guided for a meaningful scale-up in revenue to Rs40–45bn, underpinned by a robust order book and strong execution visibility. The company continues to target normalized EBITDA margin of 8–9% over the medium term. FY26 capex is guided at ~Rs2bn, with long-term capex expected to normalize at 3–4% of revenue.
- Growth outlook positive led by Adani Group exposure:** The company has guided for annual order inflows of Rs70–80bn in FY27, aligned with its strategy of deriving 75–80% of revenue from Adani Group entities, while maintaining a balanced project mix of ~75% private and ~25% government-led projects. With the Adani Group emerging as a key participant in the PSPPL current order book, we also expect PSPPL to benefit from the scale of work at the group going forward. Backed by a healthy bid pipeline and an order book at 3.5x TTM revenue, the overall growth outlook remains favorable.
- Robust order book and strong execution footprint:** Order inflows for 9MFY26 stood at ~Rs50bn, while the order book expanded to Rs91.8bn (~3.5x TTM revenue), with 59% contribution from Adani Group projects and 41% from external projects. As of 9MFY26, PSPPL is executing 67 projects across India, with a dominant presence in Gujarat (82%), followed by Maharashtra (14%), and the balance spread across Karnataka, Uttar Pradesh and Delhi.

Exhibit 1: Quarterly snapshot

| Particulars (Rs mn) | Q3FY26 | Q3FY25 | YoY gr. (%) | Q2FY26 | QoQ gr. (%) | 9MFY26 | 9MFY25 | YoY gr. (%) |
|------------------------|------------|------------|--------------|------------|-------------|--------------|--------------|--------------|
| Revenue | 8,128 | 6,232 | 30.4 | 6,937 | 17.2 | 20,192 | 18,132 | 11.4 |
| Cost of Sales ex Depri | 7,583 | 5,878 | 29.0 | 6,456 | 17.5 | 18,922 | 16,656 | 13.6 |
| EBITDA | 545 | 354 | 54.2 | 481 | 13.4 | 1,271 | 1,476 | -13.9 |
| Margin % | 6.7 | 5.7 | 103bps | 6.9 | -22bps | 6.29 | 8.14 | -185bps |
| Depreciation | 237 | 187 | 26.3 | 196 | 20.5 | 602 | 534 | 12.7 |
| Other Income | 39 | 38 | 2.7 | 41 | -5.7 | 120 | 121 | -1.1 |
| Interest Expensed | 109 | 102 | 6.0 | 120 | -9.5 | 340 | 340 | 0.1 |
| Pretax Profit | 239 | 102 | 135.1 | 206 | 16.2 | 449 | 723 | -38.0 |
| Tax | 61 | 41 | 48.3 | 57 | 6.7 | 120 | 209 | -42.7 |
| PAT | 178 | 61 | 193.5 | 149 | 19.8 | 329 | 515 | -36.1 |

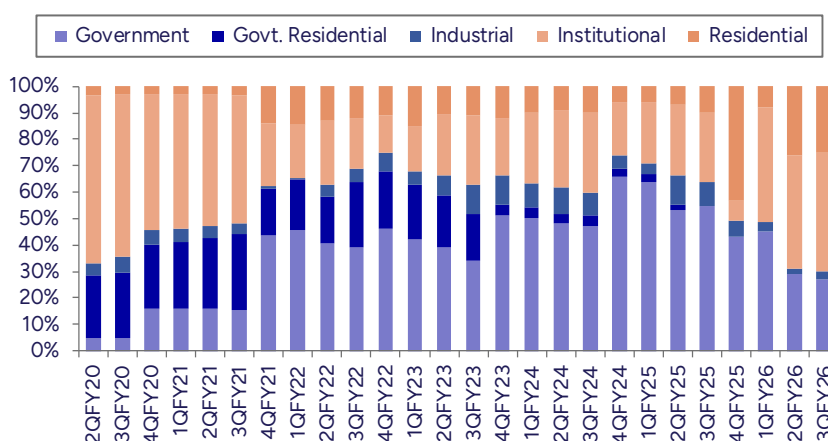
Source: Company, PL

Exhibit 2: Order book provides strong visibility



Source: Company, PL

Exhibit 3: Diversified order book catering to multiple segments

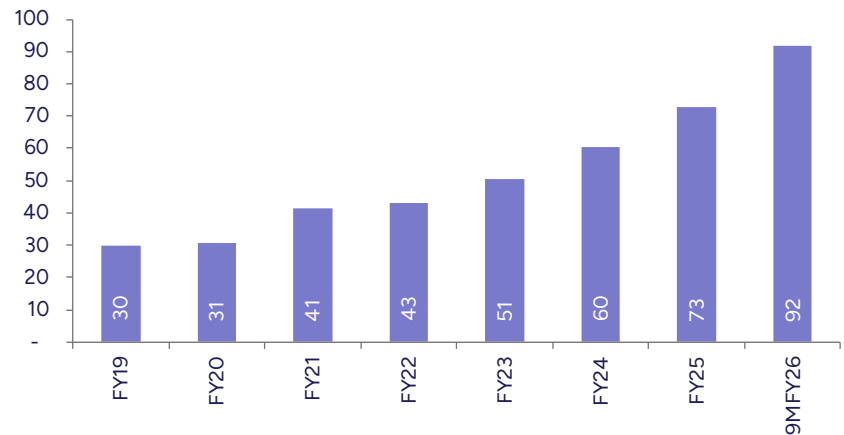


Source: Company, PL

Earnings call highlights

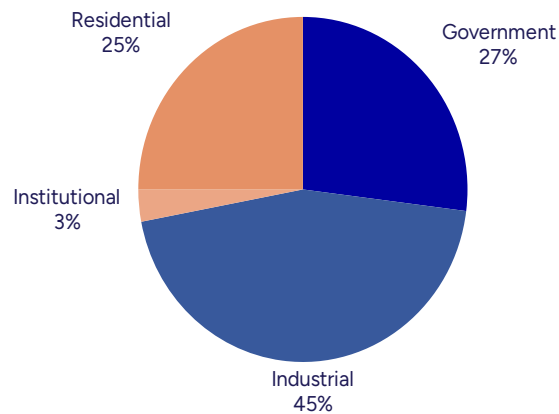
- **Order book:** As of Dec'25, the outstanding order book stood at Rs91.78bn (3.5x TTM revenue), with 59% from group (Adani) projects and 41% from external projects (Rs37.38bn). Order inflows during Q3FY26 stood at Rs9.57bn, marking a sharp 151% YoY growth, reflecting strong execution momentum.
- **Revenue outlook:** The management has guided for FY26 revenue of Rs31–32bn, with an expected strong Q4 run rate of Rs11–12bn as multiple large projects reach the finishing stage. For FY27, revenue is expected to scale up to Rs40–45bn, backed by a healthy order book and execution visibility. The outlook is supported by timely execution and sustained inflows from both group and external projects.
- **Order inflows:** The company expects Rs30bn of order inflows in Q4FY26 and Rs70–80bn in FY27, driven by Adani Group projects. Revenue mix is targeted at 75–80% from group projects and 20–25% from external/government clients.
- **Project updates:** Work on the Dharavi redevelopment project has progressed to near completion of excavation and piling, with foundation work expected to commence by Mar'26; discussions are ongoing for incremental work of ~Rs20bn. Ahmedabad airport projects are progressing steadily, with ~70% of basement work completed.
- **Arbitration upside:** The company received a favorable arbitral award of Rs0.61bn against BNCMC, carrying interest at 9% (11% post 60 days). If realized by Mar'26, the full amount including interest is expected to be recognized as revenue with full EBITDA impact, given no associated costs. Subject to a 2-month challenge period, this represents a potential upside to FY26 revenue guidance of Rs31–32bn.
- **Operational efficiency:** The pre-cast facility is operating at 80–90% utilization, primarily catering to internal projects, aiding faster execution, cost efficiencies, and improved control over project timelines.
- **Capex and balance sheet:** The company incurred Rs1.53bn capex in 9MFY26, with full-year capex expected at Rs2bn. Net debt stood at Rs3.64bn, while capex intensity is expected to normalize to 3–4% of revenue in FY27.

Exhibit 4: Order book growing over the years (Rs bn)



Source: Company, PL

Exhibit 5: Order book composition as of 9MFY26



Source: Company, PL

Exhibit 6: Key projects in hand

| Project | Location | Name of Client | Contract Value (Rs Cr) | Outstanding Contract Value (₹ Cr) |
|---|-------------|-----------------------|------------------------|-----------------------------------|
| Residential Project at Mumbai | Maharashtra | Adani Group | 1,303 | 1,293 |
| Airside and Landside Works at Ahmedabad Airport | Gujarat | Adani Group | 844 | 807 |
| Residential Project at Mundra | Gujarat | Adani Group | 813 | 786 |
| City Side Development at Airport, Ahmedabad | Gujarat | Adani Group | 647 | 578 |
| Medicity & Research Centre | Gujarat | Adani Group | 412 | 412 |
| SMC Highrise Building | Gujarat | Municipal Corporation | 1,344 | 884 |
| Gati Shakti Vishwavidyalaya | Gujarat | Government | 631 | 403 |
| Development of Dharoi Dam Region | Gujarat | Government | 678 | 340 |
| Construction of Fintech Building at GIFT City | Gujarat | Gujarat | 336 | 275 |
| Sabarmati River Front Development Phase II | Gujarat | Government | 399 | 265 |

Source: Company, PL

Exhibit 7: Key annual operational and financial metrics

| (Rs mn) | FY19 | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E | FY28E |
|----------------------|--------|--------|--------|--------|--------|--------|--------|----------|----------|----------|
| Order Book | 29,780 | 29,690 | 41,210 | 43,240 | 50,520 | 60,490 | 74,300 | 1,23,222 | 1,62,906 | 1,90,556 |
| Order Inflow | 14,150 | 14,734 | 23,702 | 18,020 | 34,208 | 34,980 | 38,493 | 80,000 | 80,000 | 80,000 |
| Book to bill (x) | | | 2.9 | 2.4 | 2.4 | 2.3 | 2.7 | 3.2 | 3.5 | 3.4 |
| Revenue | 10,440 | 14,993 | 12,409 | 17,488 | 19,266 | 24,625 | 24,683 | 31,078 | 40,316 | 52,350 |
| Change YoY (%) | 43% | 44% | (17.2) | 40.9 | 10.2 | 27.8 | 0.2 | 25.9 | 29.7 | 29.8 |
| EBITDA | 1,489 | 1,910 | 1,348 | 2,565 | 2,250 | 2,616 | 1,781 | 2,229 | 3,330 | 4,431 |
| EBITDA Margin (%) | 14.3 | 12.7 | 10.9 | 14.7 | 11.7 | 10.6 | 7.2 | 7.2 | 8.3 | 8.5 |
| PAT | 902 | 1,292 | 835 | 1,620 | 1,330 | 1,239 | 565 | 830 | 1,441 | 2,038 |
| Change YoY (%) | 43.0 | 43.6 | (17.2) | 40.9 | 10.2 | 27.8 | 0.2 | 25.9 | 29.7 | 29.8 |
| PAT Margin (%) | 8.6 | 8.6 | 6.7 | 9.3 | 6.9 | 5.0 | 2.3 | 2.7 | 3.6 | 3.9 |
| WC as a % of sales | 6.0 | 14.3 | 18.0 | 21.3 | 22.6 | 32.6 | 38.0 | 31.1 | 28.2 | 26.9 |
| Net debt (Rs bn) | -1,967 | -1,245 | -1,478 | -955 | -971 | 2,300 | 637 | 1,377 | 1,809 | 2,603 |
| Net debt/ equity (x) | -0.53 | -0.27 | -0.27 | -0.14 | -0.12 | 0.25 | 0.05 | 0.11 | 0.13 | 0.16 |
| Capex (Rs bn) | 472 | 313 | 713 | 741 | 899 | 1,323 | 578 | 2,000 | 1,000 | 1,000 |
| CFO (Rs bn) | 277 | 190 | 708 | 1,205 | 431 | -2,267 | 545 | 1,596 | 1,068 | 949 |
| CFO/ EBITDA | 0.19 | 0.10 | 0.53 | 0.47 | 0.19 | (0.87) | 0.31 | 0.72 | 0.32 | 0.21 |

Source: Company, PL

Outlook & Valuations

Robust inflows have expanded the order book to Rs91bn (~3.5x TTM revenue) versus Rs73bn at FY25-end, providing strong execution visibility, with 59% exposure to the Adani Group and 41% from external clients, although geographically concentrated with Gujarat contributing 82% of the order book.

After muted revenue CAGR of 12% over FY22–25, we expect growth to accelerate to ~30% CAGR over FY26–28E, supporting a premium valuation. We maintain 'BUY' rating with TP of Rs1030, based on a 20x exit P/E multiple on FY28E EPS.

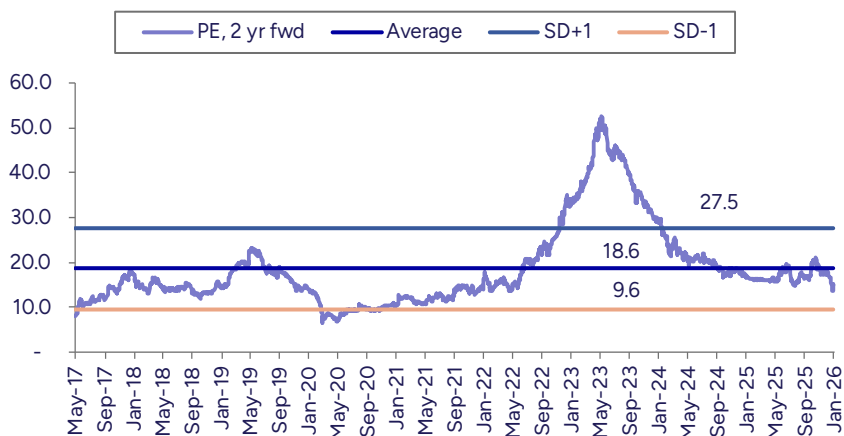
With the Adani Group emerging as a key participant in the PSPPL segment, we expect PSPPL to benefit from the scale of work at the Adani Group. Backed by a healthy bid pipeline and a well-executed order book, the overall growth outlook remains favorable.

Exhibit 8: TP of PSPPL, valued at 20x FY28 EPS

| | FY28E |
|-----------|-------|
| EPS | 51 |
| PER x | 20 |
| TP Rs /sh | 1028 |

Source: Company, PL

Exhibit 9: PSPPL PE band, currently trades below average



Source: Company, PL

Key Risks

- **EBITDA margin trajectory:** Order inflow trajectory has picked up. The key monitorable now is the EBITDA margin trajectory.
- **Working capital and liquidity Risk:** PSPPL's working capital intensity remains elevated, due to delayed project execution and slow receivable collections; sustained GCA levels may further strain liquidity and increase reliance on bank borrowings.
- **Receivable concentration risk:** High receivables from select projects and clients, including government and large institutional contracts, expose the company to collection delays, which could impact cash flows if recoveries do not materialize as expected.
- **Competitive intensity risk:** Operations in a highly fragmented and tender-driven construction industry, particularly in Gujarat, expose PSPPL to margin pressure due to intense competition and aggressive bidding by peers.

Annexure

Partnership with Adani Group is long-term positive

- Incorporated in 2008, PSPPL is led by a first generation civil engineer having over 39 years of experience. The company offers a diversified range of construction and allied services across industrial, institutional, government, government residential and residential projects. It is an integrated EPC company with presence across construction value chain from design, construction, MEP, to interior and O&M services. It has construction presence in Gujarat, Rajasthan, Karnataka, Uttar Pradesh, Maharashtra and New Delhi.
- PSPPL executed Surat Diamond Bourse, which is the world's largest office building on a single basement. A Rs19.6bn project, it is spread over 68 lakh sqft. With the completion of this project, PSPPL has entered the league of companies handling prestigious projects up to Rs25bn.
- Adani Infra (India) Ltd acquired a 34.41% stake in PSPPL in Aug'25, becoming a joint promoter of the company. The transaction was finalized through a share purchase agreement from an existing promoter (bought 23% stake) and a mandatory open offer (bought 11% stake through it), following an initial announcement in Nov'24. From PSPPL's perspective, the Adani Group's planned USD100bn capital expenditure over the next decade represents a strong and sustained opportunity for incremental order inflows.
- Listed on NSE and BSE on 29th May'17, the company raised Rs2.1bn (at market cap of Rs8bn). In Apr'24, it raised equity capital through QIP amounting to Rs2.4bn (at market cap of Rs25bn), utilized largely toward the repayment of outstanding borrowings.

Exhibit 10: Projects executed for reputed business houses/institutions over the years

| Entity | No. of projects |
|----------------------|-----------------|
| Zydus Cadila Group | 30 |
| Adani Group | 36 |
| Torrent Group | 16 |
| Sabarmati Riverfront | 10 |
| UPPWD | 8 |
| Claris Group | 6 |
| CEPT | 6 |
| Reliance Group | 5 |

Source: Company, PL

Q3FY26 shareholding

- Promoters owns 68.8% of PSPPL., and the company is jointly controlled (with equal stake) by Prahaladbhai S Patel and the Adani Group.
- FIIs and DIIs hold 2.49% and 2.18%, respectively, with institutions owning 1%+ is ICICI Prudential Mutual fund.

Management team led by industry veterans

- **Mr. Prahaladbhai S Patel, Chairman & Managing Director:** A civil engineering graduate from Saurashtra University, he brings over 39 years of experience in construction. He has featured in *"Business Game Changers: Shoonya se Shikhar"* by Prakash Biyani and has received the Dena Bank Hercules Award and the Hurun "Most Respected Entrepreneur – Construction" award.
- **Ms. Pooja P Patel, CEO:** She has a bachelor's degree in civil engineering from Gujarat Technological University and a post-graduate diploma in financial management from Ahmedabad Management Association. Before becoming the CEO, she served as a whole-time director for over eight years. She has been actively involved in the planning of projects, procurement of materials and execution of projects for PSPPL since 2015.
- **Mr. Sagar Patel, ED:** He has a bachelor's degree in civil engineering from Gujarat Technological University. He is actively involved in project planning, project tendering, contracts, and execution of projects. He heads the Precast business with focus on technology absorption.
- **Mrs. Hetal Patel, CFO:** She is responsible for overseeing financial strategy, reporting, and controls. She holds a master's degree in commerce from Gujarat University and is a member of the Institute of Chartered Accountants of India. She is also a certified internal auditor and has 25+ years' experience in accounting, finance, and internal controls.
- **Ms. Pooja Dhruve, Company Secretary and Compliance Officer:** She is a qualified company secretary and an associate member of the Institute of Company Secretaries of India. She also holds a master's degrees in commerce and has 8+ years of post-qualification experience in corporate secretarial and compliance functions.

Financials

Income Statement (Rs m)

| Y/e Mar | FY25 | FY26E | FY27E | FY28E |
|-------------------------------|---------------|---------------|---------------|---------------|
| Net Revenues | 24,683 | 31,078 | 40,316 | 52,350 |
| YoY gr. (%) | 0.2 | 25.9 | 29.7 | 29.8 |
| Cost of Goods Sold | 8,061 | 10,877 | 13,707 | 18,008 |
| Gross Profit | 16,622 | 20,201 | 26,608 | 34,341 |
| Margin (%) | 67.3 | 65.0 | 66.0 | 65.6 |
| Employee Cost | 1,195 | 1,934 | 2,224 | 2,558 |
| Other Expenses | 434 | 499 | 574 | 654 |
| EBITDA | 1,781 | 2,229 | 3,330 | 4,431 |
| YoY gr. (%) | (31.9) | 25.2 | 49.4 | 33.0 |
| Margin (%) | 7.2 | 7.2 | 8.3 | 8.5 |
| Depreciation and Amortization | 727 | 867 | 1,047 | 1,167 |
| EBIT | 1,054 | 1,362 | 2,283 | 3,264 |
| Margin (%) | 4.3 | 4.4 | 5.7 | 6.2 |
| Net Interest | 442 | 442 | 564 | 768 |
| Other Income | 172 | 189 | 208 | 229 |
| Profit Before Tax | 784 | 1,109 | 1,927 | 2,725 |
| Margin (%) | 3.2 | 3.6 | 4.8 | 5.2 |
| Total Tax | 220 | 280 | 486 | 687 |
| Effective tax rate (%) | 28.0 | 25.2 | 25.2 | 25.2 |
| Profit after tax | 565 | 830 | 1,441 | 2,038 |
| Minority interest | - | - | - | - |
| Share Profit from Associate | - | - | - | - |
| Adjusted PAT | 565 | 830 | 1,441 | 2,038 |
| YoY gr. (%) | (54.4) | 47.0 | 73.7 | 41.4 |
| Margin (%) | 2.3 | 2.7 | 3.6 | 3.9 |
| Extra Ord. Income / (Exp) | - | - | - | - |
| Reported PAT | 565 | 830 | 1,441 | 2,038 |
| YoY gr. (%) | (54.4) | 47.0 | 73.7 | 41.4 |
| Margin (%) | 2.3 | 2.7 | 3.6 | 3.9 |
| Other Comprehensive Income | - | - | - | - |
| Total Comprehensive Income | 565 | 830 | 1,441 | 2,038 |
| Equity Shares O/s (m) | 40 | 40 | 40 | 40 |
| EPS (Rs) | 14.2 | 20.9 | 36.4 | 51.4 |

Source: Company Data, PL Research

Balance Sheet Abstract (Rs m)

| Y/e Mar | FY25 | FY26E | FY27E | FY28E |
|---------------------------------------|---------------|---------------|---------------|---------------|
| Non-Current Assets | | | | |
| Gross Block | 6,225 | 8,225 | 9,225 | 10,225 |
| Tangibles | 6,225 | 8,225 | 9,225 | 10,225 |
| Intangibles | - | - | - | - |
| Acc: Dep / Amortization | 3,154 | 4,021 | 5,068 | 6,235 |
| Tangibles | 3,154 | 4,021 | 5,068 | 6,235 |
| Intangibles | - | - | - | - |
| Net fixed assets | 3,071 | 4,204 | 4,157 | 3,990 |
| Tangibles | 3,071 | 4,204 | 4,157 | 3,990 |
| Intangibles | - | - | - | - |
| Capital Work In Progress | 28 | 28 | 28 | 28 |
| Goodwill | - | - | - | - |
| Non-Current Investments | 2,259 | 2,604 | 2,966 | 3,841 |
| Net Deferred tax assets | 263 | 343 | 424 | 504 |
| Other Non-Current Assets | 103 | 103 | 103 | 103 |
| Current Assets | | | | |
| Investments | - | - | - | - |
| Inventories | 3,226 | 3,729 | 4,838 | 6,282 |
| Trade receivables | 5,280 | 5,905 | 7,458 | 9,685 |
| Cash & Bank Balance | 2,078 | 1,339 | 1,656 | 2,112 |
| Other Current Assets | 1,418 | 1,418 | 1,418 | 1,418 |
| Total Assets | 23,366 | 26,318 | 31,382 | 38,520 |
| Equity | | | | |
| Equity Share Capital | 396 | 396 | 396 | 396 |
| Other Equity | 11,691 | 12,438 | 13,735 | 15,569 |
| Total Networkth | 12,087 | 12,834 | 14,131 | 15,966 |
| Non-Current Liabilities | | | | |
| Long Term borrowings | 184 | 184 | 184 | 184 |
| Provisions | 29 | 29 | 29 | 29 |
| Other non current liabilities | - | - | - | - |
| Current Liabilities | | | | |
| ST Debt / Current of LT Debt | 2,531 | 2,531 | 3,281 | 4,531 |
| Trade payables | 4,111 | 5,178 | 6,639 | 8,601 |
| Other current liabilities | 4,423 | 5,561 | 7,117 | 9,209 |
| Total Equity & Liabilities | 23,366 | 26,318 | 31,382 | 38,520 |

Source: Company Data, PL Research

Cash Flow (Rs m)

| Y/e Mar | FY25 | FY26E | FY27E | FY28E |
|---------------------------------------|----------------|----------------|--------------|--------------|
| PBT | 784 | 1,109 | 1,927 | 2,725 |
| Add. Depreciation | 727 | 867 | 1,047 | 1,167 |
| Add. Interest | 335 | 442 | 564 | 768 |
| Less Financial Other Income | 172 | 189 | 208 | 229 |
| Add. Other | 1 | (189) | (208) | (229) |
| Op. profit before WC changes | 1,847 | 2,229 | 3,330 | 4,431 |
| Net Changes-WC | (771) | (273) | (1,697) | (2,715) |
| Direct tax | (531) | (360) | (566) | (767) |
| Net cash from Op. activities | 545 | 1,596 | 1,068 | 949 |
| Capital expenditures | (671) | (2,000) | (1,000) | (1,000) |
| Interest / Dividend Income | 169 | 189 | 208 | 229 |
| Others | (554) | - | - | - |
| Net Cash from Invt. activities | (1,056) | (1,811) | (792) | (771) |
| Issue of share cap. / premium | 2,379 | - | - | - |
| Debt changes | (1,836) | - | 750 | 1,250 |
| Dividend paid | - | (83) | (144) | (204) |
| Interest paid | (347) | (442) | (564) | (768) |
| Others | - | - | - | - |
| Net cash from Fin. activities | 196 | (525) | 41 | 278 |
| Net change in cash | (315) | (739) | 318 | 456 |
| Free Cash Flow | (125) | (404) | 68 | (51) |

Source: Company Data, PL Research

Key Financial Metrics

| Y/e Mar | FY25 | FY26E | FY27E | FY28E |
|----------------------------|-------|--------|-------|-------|
| Per Share(Rs) | | | | |
| EPS | 14.2 | 20.9 | 36.4 | 51.4 |
| CEPS | 32.6 | 42.8 | 62.8 | 80.9 |
| BVPS | 304.9 | 323.8 | 356.5 | 402.8 |
| FCF | (3.2) | (10.2) | 1.7 | (1.3) |
| DPS | 4.0 | 2.1 | 3.6 | 5.1 |
| Return Ratio(%) | | | | |
| RoCE | 7.4 | 9.0 | 13.8 | 17.1 |
| ROIC | 6.2 | 7.4 | 11.4 | 14.3 |
| RoE | 5.3 | 6.7 | 10.7 | 13.5 |
| Balance Sheet | | | | |
| Net Debt : Equity (x) | 0.1 | 0.1 | 0.1 | 0.2 |
| Net Working Capital (Days) | 65 | 52 | 51 | 51 |
| Valuation(x) | | | | |
| PER | 52.7 | 35.8 | 20.6 | 14.6 |
| P/B | 2.5 | 2.3 | 2.1 | 1.9 |
| P/CEPS | 23.0 | 17.5 | 11.9 | 9.3 |
| EV/EBITDA | 17.1 | 14.0 | 9.5 | 7.3 |
| EV/Sales | 1.2 | 1.0 | 0.8 | 0.6 |
| Dividend Yield (%) | 0.5 | 0.3 | 0.5 | 0.7 |

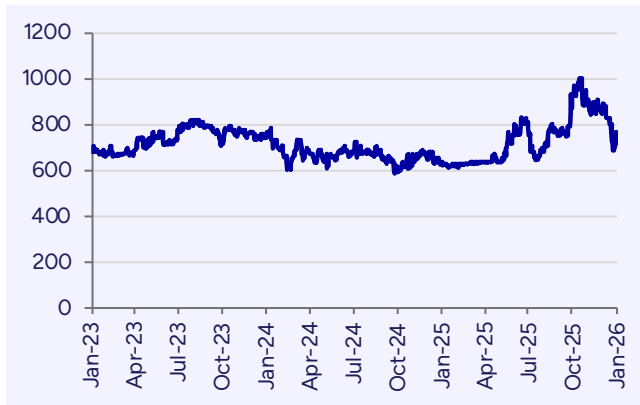
Source: Company Data, PL Research

Quarterly Financials (Rs m)

| Y/e Mar | Q4FY25 | Q1FY26 | Q2FY26 | Q3FY26 |
|-----------------------------------|--------------|--------------|--------------|--------------|
| Net Revenue | 6,551 | 5,128 | 6,937 | 8,128 |
| YoY gr. (%) | 0.9 | (16.2) | 20.0 | 30.4 |
| Raw Material Expenses | 2,133 | 1,901 | 3,227 | 3,035 |
| Gross Profit | 4,418 | 3,227 | 3,710 | 5,092 |
| Margin (%) | 67.4 | 62.9 | 53.5 | 62.7 |
| EBITDA | 304 | 245 | 481 | 545 |
| YoY gr. (%) | (41.3) | (66.7) | 23.8 | 54.2 |
| Margin (%) | 4.6 | 4.8 | 6.9 | 6.7 |
| Depreciation / Depletion | 192 | 169 | 196 | 237 |
| EBIT | 112 | 76 | 285 | 309 |
| Margin (%) | 1.7 | 1.5 | 4.1 | 3.8 |
| Net Interest | 102 | 112 | 120 | 109 |
| Other Income | 51 | 40 | 41 | 39 |
| Profit before Tax | 61 | 4 | 206 | 239 |
| Margin (%) | 0.9 | 0.1 | 3.0 | 2.9 |
| Total Tax | 11 | 2 | 57 | 61 |
| Effective tax rate (%) | 18.3 | 54.0 | 27.6 | 25.3 |
| Profit after Tax | 50 | 2 | 149 | 178 |
| Minority interest | - | - | - | - |
| Share Profit from Associates | - | - | - | - |
| Adjusted PAT | 50 | 2 | 149 | 178 |
| YoY gr. (%) | (67.5) | (99.4) | 33.4 | 193.5 |
| Margin (%) | 0.8 | - | 2.1 | 2.2 |
| Extra Ord. Income / (Exp) | - | - | - | - |
| Reported PAT | 50 | 2 | 149 | 178 |
| YoY gr. (%) | (67.5) | (99.4) | 33.4 | 193.5 |
| Margin (%) | 0.8 | - | 2.1 | 2.2 |
| Other Comprehensive Income | - | - | - | - |
| Total Comprehensive Income | 50 | 2 | 149 | 178 |
| Avg. Shares O/s (m) | - | - | - | - |
| EPS (Rs) | - | - | - | - |

Source: Company Data, PL Research

Price Chart



Recommendation History

| No. | Date | Rating | TP (Rs.) | Share Price (Rs.) |
|-----|------|--------|----------|-------------------|
|-----|------|--------|----------|-------------------|

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- Accumulate** : 5% to 15%
- Hold** : +5% to -5%
- Reduce** : -5% to -15%
- Sell** : < -15%
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- Under Review (UR)** : Rating likely to change shortly

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